

THE **Enterprise**

SECTION B
July 30, 2012

UTAH'S COMMERCIAL REAL ESTATE GUIDE

RETAIL DEVELOPMENT
COMMERCIAL INVESTMENTS
INDUSTRIAL DEVELOPMENT
BUSINESS RESIDENTIAL



THE ENTERPRISE. ACTIONABLE BUSINESS NEWS.

New Lower Rates!

REAL ESTATE RATE CARD 2012

AD SIZE	SIZE	Cost Per Ad									
		1-5 ad rate 5% off		6-11 ad rate 15% off		12-25 ad rate 20% off		26-51 ad rate 35% off		52+ ad rate 50% off	
Full Page:	5" x 13.5"	\$565	\$536	\$545	\$463	\$515	\$412	\$485	\$315	\$450	\$225
		color \$615	\$584	\$595	\$505	\$565	\$452	\$535	\$347	\$500	\$250
1/2 Page Horizontal:	10" x 6.75"	\$290	\$275	\$275	\$233	\$265	\$212	\$240	\$156	\$210	\$105
		color \$340	\$323	\$325	\$276	\$315	\$252	\$290	\$188	\$260	\$130
1/2 Page Vertical:	5" x 13.5"	\$290	\$275	\$275	\$233	\$265	\$212	\$240	\$156	\$210	\$105
		color \$340	\$323	\$325	\$276	\$315	\$252	\$290	\$188	\$260	\$130
1/3 Page Horizontal:	10" x 4.5"	\$210	\$199	\$200	\$170	\$180	\$144	\$165	\$107	\$150	\$75
		color \$260	\$247	\$250	\$212	\$230	\$184	\$215	\$139	\$200	\$100
1/3 Page Vertical:	5" x 9"	\$210	\$199	\$200	\$170	\$180	\$144	\$165	\$107	\$150	\$75
		color \$260	\$247	\$250	\$212	\$230	\$184	\$215	\$139	\$200	\$100
1/4 Page:	5" x 6.75"	\$150	\$142	\$145	\$123	\$130	\$104	\$120	\$78	\$110	\$55
		color \$200	\$190	\$195	\$165	\$180	\$144	\$170	\$110	\$160	\$80



The new lower rates are for extended contracts.

For information about running ads in The Real Estate Section of the The Enterprise contact Dionne Halverson at:
dionne@slenterprise.com
 or call at **801-533-0556 ext. 200**



"Influencing the success of the commercial real estate industry by advancing the achievements of women."



Melanie Hamilton started her insurance career after graduating from the University of Utah in 1983. She has a full perspective of insurance account pricing and placement having started with company rating and underwriting, moving to agency commercial account management, and finally starting her own business in 1999. Hamilton Insurance Associates serves residential and commercial clientele and represents highly rated and financially stable insurance carriers. Being independent was very important as she laid the ground work for her business. "One of the most important criteria for customers to recognize is that companies have niches. When you utilize an independent agent you increase the likelihood of finding the best niche." When Melanie isn't at the office you'll find her in the gym, hiking the Utah mountains, or coming up with new recipes around the hottest peppers.



Thank you to the following companies for supporting women in Commercial Real Estate:



2012 PLATINUM SPONSORS

2012 GOLD SPONSOR

2012 SILVER SPONSORS

MEMBERSHIP: Melissa McIntyre (801)947-3974

SPONSORSHIP: Terese Walton (801)487-3236

www.crewutah.org

hello@crewutah.org

Jake Copinga

801-706-9754 cell

jake@iproperties.com

545 South Gale Street (350 West) Salt Lake City, Utah



- Space Available: 24,255–16,400 SF
- 4 Dock High Doors
- Large Yard
- Good Visibility & Freeway Access
- \$0.20–\$0.25/SF/Month NNN
- Landlord will entertain short term deals

520 South Gale Street (350 West) Salt Lake City, Utah



- Automotive Garage
- 5,454 SF Available
- 4 Grade Level Doors (12' x 14')
- Possible Yard
- Good Visibility & Freeway Access
- \$2000/Month NNN
- Landlord will entertain short term deals

548 South Gale Street (350 West) Salt Lake City, Utah



- 10,000–50,000 SF Available
- 3 Dock High Doors
- 1 Grade Level Door (20' x 14')
- Yard Available
- \$0.20–\$0.25/SF/Month
- Landlord will entertain short term deals

509 South Gale Street Salt Lake City, Utah



- 3,450 SF
- 1 Grade Level Door
- Yard Available
- \$0.20–\$0.25/SF/Month NNN
- Landlord will entertain short term deals

333 West 500 South Salt Lake City, Utah



- 3,000–8,600 SF Available
- 18 Dock High Doors
- Large Yard
- Large Office
- Spray Booth
- \$0.20–\$0.25/SF/Month
- Landlord will entertain short term deals

89 D Street Salt Lake City, Utah



- Free-standing Building
- Great Avenue Location
- 2,400 SF
- Full Kitchen
- Lease Rate \$2,800/Month
- Sale Price \$499,000

4220 South State Street Murray, Utah



- Full Service Car Lot
- 1.29 Acres Improved
- 5 Bay Fully Equipped Repair Facility Including Wash Bay
- Great State Street Location
- State Street Signage
- Sale Price \$1,690,000
- Possible Seller Financing

630 West Girard Ave Salt Lake City, Utah



- Purchase Price \$89,000
- Warehouse/Shop Space
- 1,200 SF
- 2 Grade Level Doors (10' x 10')
- Small Yard



www.iproperties.com

801-355-0600



7TH ANNUAL MID-YEAR ECONOMIC REAL ESTATE SYMPOSIUM

Event Details

Wednesday, August 15th 2012

Little America Hotel
8:00 - 11:00 A.M.
Salt Lake City, Utah
Breakfast will be served

Keynote Speaker



Raymond G. Torto, Ph.D.
Global Chief Economist, CBRE

Dr. Torto is one of commercial real estate's most renowned economists and forecasters. He directs CBRE's worldwide team of commercial real estate market analysts and serves as the firm's primary spokesperson on macroeconomic issues and the global commercial real estate market.

Other Presenters

James Wood
Director, Bureau of Economic and Business Research, University of Utah

Market overviews to be given by local professionals in the office, retail, industrial, multi-family, capital, residential and investment markets.

Register online at www.utahappraisers-uaa.com
3 hours CE Credit available for appraiser and real estate licensees

To register by mail, complete the form below and send it with a check made payable to UAA, or credit card information to:

Utah Association of Appraisers
PO Box 58421
Salt Lake City, UT 84158



THE COUNSELORS OF REAL ESTATE
Utah Chapter

Name: _____ Email Address: _____
 Phone Number: _____ License Number: _____
 Credit Card Number: _____ **Real Estate** and/or **Appraiser** (circle applicable)
 Name on Card: _____ Expiration: _____ Security Code: _____
 Billing Address: _____

Tickets will be emailed to you by August 13th. Please complete a separate form for each person attending. The early registration fee is \$90 per person with a 10% discount for groups of 10 or more. Late registration, after August 6th, is \$110 per person. Refunds will not be given after August 6th. Three hours of CE credit is available for Real Estate and Appraiser Licensees. Dual CE Credit is permissible for multiple licenses. Questions? Call 801-792-6590 or email utahappraisers@yahoo.com.

Sponsors

PLATINUM



GOLD



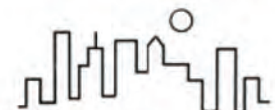
Integra Realty Resources
Salt Lake City

SILVER

NATIONAL CAPITAL



COTTONWOOD



Western Capital Realty Advisors



RAY QUINNEY & NEBEKER
ATTORNEYS AT LAW

Enterprise
UTAH'S BUSINESS JOURNAL

Utah
RealEstate.com

