

OF NOTE



Can't afford that right now

Soaring inflation continues to take a toll on the country's retailers. Target Corp. has adjusted its profit outlook down for the second time in three weeks, blaming bloated inventory caused by declining demand for discretionary goods, such as electronics and home furnishings, as customers stick to the less-profitable staples.

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State's 10-year economic plan: Create prosperity for all Utahns

Brice Wallace
The Enterprise

The state has unveiled — again — its long-term economic plan.

The 10-year plan was approved by the Unified Economic Opportunity Commission at its most recent meeting. Highlights of the plan were included in a slide deck presented in September to a legislative interim committee, but the committee did not discuss the plan.

"These are the basic tenets. We've discussed this," Ben Hart, a member of the commission and deputy director of the Governor's Office of Economic Opportunity, told the commission at its most recent meeting.

"What we'd like to do now is a larger release around this and make sure there is much greater awareness in terms of the tenets of this plan so that it does serve as a coordinating and binding document for us."

Added Gov. Spencer Cox: "This is something that we worked on, that we approved last year, but we want to approve it for public release this year."

The overall vision spelled out in the plan is to "create the world's best economy and quality of life by cultivating prosperity for all Utahns."

The plan includes eight priorities to achieve that vision: education and talent pipeline, community growth and economic planning alignment, economic opportunity for all, low regulations and taxes, strong



Gov. Spencer Cox wants the state's 10-year economic plan, approved for public release this year, to be a guide for all economic stakeholders.

targeted industries, "Startup State" branding, rural affairs and international connections. Each priority has listed purposes, actions and metrics.

"Simplistically, in the past, there has been the notion that the economic policy for the state is that it's all about 'jobs, jobs, jobs — we're going to be recruiting businesses here.' That's just not who we are today, in 2022," Hart said. "We feel like the vision ultimately that was developed is very appropriate for where we're at."

Education and the talent pipeline is the top priority, he said, because "how we're getting the next generation ready is our most critical challenge and opportunity as a state."

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Times get a little tougher, consumer confidence drops

Utah's consumer sentiment fell in May, but not as much as the nation's.

The Kem C. Gardner Policy Institute's Survey of Utah Consumers in May resulted in an index of 69, down from 72.4 in April. Meanwhile, a University of Michigan index for the country slipped from 65.7 in April to 58.4 in May. The Gardner index for the nation fell from 60.9 in April to 57.9 in May.

"Not surprisingly, low sentiment readings continue to illustrate consumer frustration with ongoing inflation, which erodes the value of wage gains and purchasing power in general," said Phil Dean, chief economist at the Gardner Institute. "Even so, this sizable consumer sentiment reduction through 2022 has yet to match with a corresponding reduction in economic activity."

The Utah survey uses comparable questions to the University of Michigan's survey. The questions measure residents' views of present and future economic conditions. Both surveys include a random sample of consumers, including demographic questions to assess the representativeness of the sample.

Among breakout elements of the Gardner survey, 39 percent of surveyed Utahns in May said they are better off financially than a year ago, the same figure reported for

see CONFIDENCE page 10

FTC brings suit to block Utah hospital merger

John Rogers
The Enterprise

Portraying the two companies as competing rivals in Utah, the Federal Trade Commission has brought an administrative complaint and a lawsuit in federal court to block the proposed merger between Utah hospital operators HCA Healthcare and Steward Health Care System.

HCA Healthcare, which operates as MountainStar Healthcare in Utah, said in

September it had acquired Steward's five Utah hospitals. It also entered into an agreement to lease the related real estate from the owner following the closing. The hospitals were slated to become part of HCA Healthcare's Mountain Division, which includes hospitals in Utah, Idaho and Alaska. No monetary amount for the acquisition was announced.

The FTC, however, sued to stop the merger that it says would eliminate hospital competition along the Wasatch Front region. HCA and Steward — both for-profit sys-

tems — compete for inclusion in insurer networks and for healthcare quality, service lines and nurse and physician recruitment, the FTC said.

The Steward Health Care hospitals in Utah include Davis Hospital in Layton, Jordan Valley Medical Center in West Jordan, Jordan Valley Medical Center-West Valley Campus, Mountain Point Medical Center in Lehi and Salt Lake Regional Medical Center

see MERGER page 14



New name, same commitment to You



Hedge becomes president of Inland Port

Upon the recommendation of Executive Director Jack Hedge, the board of directors of the Utah Inland Port Authority has created the new role of president and appointed Hedge to the position. The board will move immediately to replace Hedge in the executive director position.

The board decided that Hedge in his new role as UIPA president will focus on leading the authority's external engagement with industry leaders across the country and around the world to ensure



Jack Hedge

UIPA has the right national and global strategic partners to fulfill the vision and mission of the UIPA. In the new president role, Hedge will be a member of the UIPA executive team and engage directly with the board on areas within his portfolio, as the current executive staff does and will continue to do.

The new UIPA executive director will be hired and report directly to the board. The executive director will be responsible for leading the development of the authority's business strategy and plans, building and managing the UIPA team and overseeing the development of business cases for ongoing and future authority projects. This position will lead

stakeholder management to ensure that the authority is transparent and accountable to the general public and the many entities with interests in UIPA's success. The new executive director will be fully empowered to lead all UIPA affairs with the board's support as described in state statute. This position has been posted with a recruitment and selection process underway.

Hedge was hired as the executive director of UIPA in June 2019, coming from the Port of Los Angeles. Under Hedge's leadership as executive director, the UIPA has grown from a startup into a rapidly developing inland port authority with a strong team, strong statewide support, strong partnerships with state and local governments, and strong support from industry leaders across the country, a board release said. Expanding UIPA's leadership team will help further the board's vision of the authority being a catalyst for positive and sustainable economic development in the Salt Lake City west side communities, advancing opportunities throughout the state, and improving supply chains, shipping, and logistics across the nation, it said.

"I am proud of the significant progress the entire UIPA team has made over the past three years," said Hedge. "As we look at the next phase of the UIPA's development, I am excited about the opportunity I will have to focus my time and energy on those areas of UIPA executive leadership that I am most passionate about and that will be the core focus of the new president role."

"In his role as the UIPA's founding executive director, Jack has coupled in-depth industry expertise with innovative vision to launch the UIPA and build the strong foundation that we're all beneficiaries of today," said UIPA Chair Miles Hansen. "A tremendous amount of credit and gratitude is owed to Jack, the entire UIPA team and prior board directors, all of whom worked so hard to conceptualize and launch the UIPA."

"As we enter the next phase of the UIPA's development, the board of directors strongly supports Jack's recommendation to enable him to lean all the way in as the UIPA president to build rock-solid strategic partnerships with national and global industry leaders," Hansen continued. "The board is looking forward to working closely with the UIPA executive team to ensure that the UIPA continues on its path to becoming a business-driven catalyst for smart and sustainable economic development, increasing the competitiveness of Utah companies through improved shipping and logistics systems and infrastructure, and improving the lives and prosperity of Utahns across the state."

Last commercial airline pulls out of Ogden airport

Commercial air service is a thing of the past at the Ogden-Hinckley Airport.

Allegiant Air has confirmed Friday it stopped flights to Ogden in April and Avelo Airlines will cease service with its last flight on June 26, according to airport manager Bryant Garrett.

Allegiant Air has had flights from Ogden to Los Angeles; Mesa, Arizona; and Las Vegas intermittently over the past 10 years and Avelo has flown from Ogden to Burbank, California, since May 2021.

The changes come as Allegiant announces a \$95 million investment in a facility at Provo Airport. The company announced last month that it added an aircraft and crew base in Provo and added four new flight routes out of the city. Provo Airport recently celebrated the grand opening of its new \$55 million terminal.

ARS buys three Utah firms

An affiliated group of Utah mechanical service companies has been acquired by Memphis, Tennessee-based American Residential Services (ARS). The company, which does business as ARS/Rescue Rooter, purchased Absolute Air of Mapleton, Captain Electric of Orem and OyBoy Heating and Cooling of Lehi.

"We are proud to bring our family of companies to the ARS/Rescue Rooter network," said Tim Oyler, president and owner of the three acquired properties. "With their support, we will be able to provide enhanced services to our valued customers, communities and employees. We are grateful for their partnership and look forward to continued growth and success as part of the ARS brand."

"Acquiring Absolute Air, Captain Electric and OyBoy Heating and Cooling is consistent with our strategic vision to enhance our national footprint in the West," said Scott Boose, CEO

of ARS/Rescue Rooter. "Their loyal customer following, reputation for quality and integrity and commitment to customer service make them a natural fit for our company and will help us further expand our presence in the home services area in Utah."

Founded in 1997, Absolute Air has been serving residential heating, air conditioning, electrical and plumbing customers in Mapleton and the Greater Salt Lake City area while Captain Electric has been providing residential and commercial electrical services in Northern Utah since 1988. OyBoy Heating and Cooling was founded in 2018.

Privately owned ARS operates a network of more than 70 locally managed service centers in 24 states, with approximately 6,500 employees providing heating, cooling, indoor air quality, plumbing, drain cleaning, sewer line, radiant barrier, insulation, electrical and ventilation services.

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NexHealth moves operations from San Francisco to SLC

NexHealth, a patient experience platform built for doctors and developers, is moving the majority of its core operations to Salt Lake City from San Francisco. The move comes on the heels of a \$125 million funding round resulting in a \$1 billion valuation of the company.

"NexHealth is committing to building its next phase of growth in Utah and capitalizing on the wealth of local tech talent in the state," the company said in a statement.

NexHealth is revamping Thumbtack's former office space in Draper. The 35,000-square-foot facility will provide room for up to 300, with 200 joining the workforce within the next year. The company's sales and customer success departments will occupy the space initially.

"NexHealth believes great companies start with a great culture and that's why it wants to build a strong in-person offering to allow for Nexers to come together, learn from each other, collaborate and build relationships, all in Salt Lake," the company said.

Civica announces McCoy as new president; VanTrieste to remain on board

Civica Inc., a Lehi-based non-profit generic drug company, has announced that Ned McCoy, currently Civica's chief operating officer, has succeeded Martin VanTrieste as Civica's president and CEO. The change was effective June 1. VanTrieste will remain an advisor to the company and continue serving on Civica's board of directors. As part of this transition, McCoy also joined the Civica Board of Directors on June 1.

"Martin's decision to come out of retirement four years ago to help us shape and launch Civi-

ca was critical to bringing together diverse stakeholders to create a more reliable and affordable approach to generic medicines," said Dan Liljenquist of Utah's Intermountain Healthcare, chairman of the board of Civica. "From leading the development of Civica's future essential medicines manufacturing facility to executing numerous pivotal partnership agreements and, most recently, pioneering Civica's initiative to manufacture and distribute affordable insulin, Martin's impact will be felt for decades to come. We're thrilled Martin will

continue serving on our board of directors and will help guide the Civica team to build on the many successes during his tenure."

Civica was created by hospital systems and philanthropies — including Intermountain Healthcare — in 2018 to reduce and prevent chronic drug shortages in hospitals and the unpredictable price spikes that often accompany them. Its mission is to make quality generic medicines accessible and affordable to everyone, the company said when it was founded. To date, Civica has announced its intention

to manufacture nearly 60 generic medications. Most recently, Civica and its outpatient arm, CivicaScript, announced plans to develop, manufacture and distribute affordable medications for consumers in an outpatient/retail setting, including insulin beginning in 2024.

"It has been an honor to lead Civica and witness firsthand how our organization has improved so many lives — providing enough essential medicine to help treat over 30 million patients to date," said VanTrieste. "Our team's dedication and passion for building an innovative, transformative generic medication model constantly inspires me. I look forward to continuing to be a part of Civica as a member of the board and supporting Ned as he takes on this exciting role."

McCoy has led efforts to secure manufacturing partnerships for Civica. He has also been deeply involved with Civica's commercial team and stakeholders. Most recently, McCoy orchestrated the partnership with Civica's insulin development partner, GeneSys Biologics, with the plan to bring Civica biosimilar insulins to market. Prior to Civica, McCoy served at Abbott for 32 years, where he led teams in hospital products, pharmaceutical products, nutrition and corporate mergers and acquisitions. McCoy received his bachelor's and master of science degrees in chemical engineering from North Carolina State University.

"On behalf of the board, we're thrilled that Ned will take on this new role, leveraging his strong track record of leading companies to significant growth and executing complementary partnerships," said Liljenquist. "I and the entire board have complete confidence that he will further build on Civica's important work to serve even more patients and transform the medication landscape."

"I am honored to serve as the next CEO of Civica and continue our pivotal work of delivering quality generic medications that are available and affordable to everyone," said McCoy. "Through much of my time at Civica, I have had the privilege of leading Civica's operations, including helping to secure successful, long-term manufacturing partnerships and execute the building of our own manufacturing facility. I look forward continuing to work with our talented team and furthering our culture of innovation, excellence and dedication to improving patient lives with a new model for generic hospital and prescription medicines."

31 Jones Waldo attorneys move to Parsons

The Salt Lake City law firm of Parsons Behle & Latimer has hired 31 attorneys from Jones Waldo Holbrook & McDonough. Now with more than 180 attorneys, the move makes Parsons one of the largest law firms in the Intermountain West. Parsons also announced that it has opened a new full-service office in Park City, Utah, bringing its total to eight offices in the Intermountain Region.

In late 2021, in response to the evolving business and legal mar-

kets in Salt Lake City, including the entry of several national and international law firms, Jones Waldo's management team and Parsons' leadership began discussions regarding Jones Waldo's future and the possibility of its attorneys joining Parsons. The announcement from Parsons said the move is not a merger or an acquisition, but that the majority of Jones Waldo's attorneys have now moved to Parsons.

"Today is a historic day for Parsons Behle & Latimer. We are beyond pleased to welcome this group of highly talented and respected attorneys and their clients to the firm," said Shawn C. Ferrin, Parsons CEO and chairperson. "This move represents a melding of two cultures very similar in history, community involvement,

values and dedication to diversity while reinforcing Parsons' plan for strategic, intelligent growth and an increased presence in the Intermountain Region to further serve our clients' needs."

"Recognizing the changes taking place in our market, Jones Waldo leadership took the proactive approach to best position its attorneys and clients. By joining Parsons Behle & Latimer, we can offer our clients enhanced client services and expertise as well as a deeper bench of attorneys," said former Jones Waldo President Nathan D. Thomas." Both Jones Waldo and Parsons have been leading firms in the Utah legal market and we are confident that our attorneys joining this firm will mean greater opportunity and a brighter future for all of us."

Nitto acquires Farmington's Bend Labs

Technology company Nitto Denko Corp. of Osaka, Japan, has acquired Farmington's Bend Labs Inc., a provider of sensor device technology. On June 1, Bend became part of Nitto Group and changed its name to Nitto Bend Technologies.

Nitto develops new products and services by strategically devoting resources to Nitto's three focus domains: information interface, next-generation mobility and human life. The acquisition of Bend will also accelerate innovation in these domains, Nitto said.

Bend has developed a flexible sensor that simultaneously measures bend, stretch and force at high accuracy. The flexible sensor is expected to meet the evolving technical demands in various fields, including automation in the automotive field and remote monitoring in the digital healthcare field. Through this acquisition, Nitto aims to create new businesses by combining Nitto's global foundation and core technologies, such as adhesive technology and flexible printed circuit technology, with Bend's sensor device technology, the company said.

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USPS # 891-300

Published weekly by:

Enterprise Newspaper Group
825 North 300 West, Ste. NE220
Salt Lake City, Utah 84103
801-533-0556 FAX 801-533-0684
www.senterprise.com

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Subscription Rates:

Online only, \$65 per year
Print only, \$75 per year
Online and Print, \$85 per year

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Go Utah launches federal program to increase credit access to small business

The state has launched a federal program designed to expand access to capital, promote economic resiliency, create new jobs and increase economic opportunity in Utah.

The Governor's Office of Economic Opportunity (Go Utah) has established the State Small Business Credit Initiative program, with \$69 million expected to become available to small businesses through local lenders by year-end. The amount includes \$4.1 million for businesses with fewer than 10 employees and \$8.3 million for businesses owned by socially and economically disadvantaged individuals.

The American Rescue Plan Act of 2021 re-authorizes and expands the program, providing a combined \$10 billion to states, the District of Columbia, territories and tribal governments to expand access to capital for small businesses emerging from the pandemic, build ecosystems of opportunity and entrepreneurship, and create high-quality jobs.

Utah selected three SSBCI programs through a discovery and design process to promote capital access to all recipient jurisdictions, including in underserved areas. The programs include the Capital Access Program, the Loan Guarantee Program and the Loan Participation Program.

Alecia Hart, Go Utah's strategic programs manager, is responsible for managing the SSBCI program and the state's newly formed 1,000 New Women-Owned Businesses initiative, among other duties.

"Alecia is a great asset to the Go Utah team, and her work with the SSBCI program will benefit Utah's small businesses," said Ryan Starks, Go Utah's managing director of business services. "We also look forward to her continued contributions to strengthen ties with Utah's financial institutions which will play a critical role in deploying capital to rural and underserved populations."

Legislature scores high with NFIB

The National Federation of Independent Businesses has released its report on the voting records of Utah lawmakers. The results give the state's Legislature a claim to being the most pro-small-business state in the nation, the NFIB said.

At the end of every two-year legislative session, the NFIB releases the report. This year's record measured every lawmaker's vote on seven issues of small-business importance taken during the 2021-2022 session of the Utah

State Legislature.

"Our voting records have one purpose, and that is to show the true friends of small business from those who merely claim to be," said Casey Hill, NFIB's Utah state director. "It makes me proud to report that Utah's friends of small business have a great starting lineup and a deep bench. I think we can rightly claim to be the most Main Street-friendly state in the nation."

Fourteen Utah state senators

and 36 representatives scored perfect voting records in the NFIB survey. Another nine senators and 18 representatives racked up voting records above 80 percent. The lowest senator score was 71 percent and the lowest representative score was 43 percent.

"When 74 percent of entire legislature has pro-small-business voting records of 80 percent or above, I believe any other state would be hard-pressed to match or beat that," said Hill.

Eltropy acquires POPi/o

Milpitas, California-based Eltropy, a messaging platform for financial institutions to engage with customers, has acquired POPi/o of Sandy. POPi/o provides video banking and collaboration technology, including mobile, web and in-branch video software solutions.

"The acquisition not only strengthens Eltropy's industry-leading digital communications platform, but it represents one of the fastest fintech expansions in the market," Eltropy said in a release announcing the acquisition. Eltropy's platform is used by over 400 credit unions.

"Throughout my career, I have been focused on the consumer experience while creating enormous value to financial institutions," said Gene Pranger, founder and chairman of POPi/o. "Through the merger of POPi/o's video banking and Eltropy's sophisticated digital communications platform, we will be able to fulfill both objectives."

"During the pandemic, credit unions faced the twin challeng-

es of finding new ways to connect with their members remotely while continuing to streamline in-branch services. By joining forces with POPi/o, we're empowering credit unions to build robust virtual branch capabilities and serve members anytime, anywhere, in the channel of their choice," said Ashish Garg, co-founder and CEO of Eltropy.

"Eltropy and POPi/o joining forces creates a tremendous opportunity for the credit union industry, positioning credit unions to leverage this best-of-class digital communications platform to streamline the way they engage with and serve their members," said Barb Lowman, president of Credit Union National Association (CUNA) Strategic Services. "This path forward not only positions credit unions to drive operating efficiencies and attract and retain profitable members, it improves the member experience and makes credit unions an even more attractive alternative to banks."

SugarHouse Industries buys Imaginos

SugarHouse Industries, a provider of awnings, boat covers and other canvas products based in Salt Lake City, has acquired Imaginos, a Murray-based provider of large-format printing services to the entertainment, education and political markets.

SugarHouse Print Solutions, a division of SugarHouse Industries, is a provider of banners and signs throughout the United States. It offers a variety of large-format products, including adhe-

sive graphics, indoor and outdoor displays, fleet graphics and point-of-purchase solutions.

"SugarHouse is committed to continually evolving our capabilities" said Michael Peterson, president of SugarHouse Industries. "The joining of SugarHouse Print Solutions and Imaginos will broaden our large-format printing capacity to support the needs of our present and future customers, allowing us to offer even faster service with a personal touch."

Lehi's Boomsourcing bought

Fusion, a business process outsourcing company based in Canton, Ohio, has acquired Boomsourcing, a Lehi-based outsourcing solution provider serving the U.S., Mexico and the Philippines. Boomsourcing is now a part of Fusion Group.

Boomsourcing was founded in 2007 and has five locations across the globe. "As the newest addition to Fusion Group, Boomsourcing will contribute to Fusion's growth both in terms of global footprint and capabilities," a fusion statement said. "With this acquisition, Fusion aims to strengthen its lead generation, sales program offerings and other white-glove services in the US market."

Pankaj Dhanuka, CEO of Fusion Group Co., said, "With the acquisition, we will be able to leverage Boomsourcing's service offerings and soundboard technology to enhance the success of our

company's outreach. Fusion will help the existing clients of Boomsourcing grow their business and deliver better CX (customer experience) to their customers using our global presence, extensive resources, talent pool and industry experience. In other words, it's a win-win for all."

Dhanuka said Fusion plans to extend its global footprint and strengthen its presence in North America and the Philippines with this acquisition. It will also help Fusion realize its vision to become the pioneer of change in the shared services industry through superior customer service delivery, growth-oriented business association and technical innovation, he said.

Fusion has offered voice and non-voice customer engagement and data marketing services since 1989. With 25 locations in 12 countries, the company has over 10,000 employees.



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Succeeding in Your Business

There are really only four reasons to do anything

"I left corporate America a few years ago. While I wouldn't go back in a million years, I have to confess that I'm struggling right now.

"In addition to running my own Internet business out of the house, I'm on the boards of three local nonprofit organizations, and I've been teaching classes as an 'adjunct professor' at two local colleges. I also ran (unsuccessfully) for a local public office last fall. I have two kids in high school and an elderly mom who lives with me.

"I think I'm pretty good at multitasking, but I'm running myself into the ground and am

barely making a living. I need to cut back on some of this stuff, but I don't know where to begin. Do you have any ideas?"



CLIFF ENNICO

In our increasingly connected, distracted, unforgiving, multidimensional and fast-paced world, managing your time is becoming increasingly difficult, if not downright impossible.

But here is some basic math: There are exactly 24 hours in a day and seven days in a week. Nobody has any more time — or any less. There are only so many things you can do in a day, and these get fewer and fewer as your body ages. If you are

doing too much, there is only one cause: You are saying "yes" to too many people who want you to do stuff. Often, the only way to get back to a manageable schedule is to cut some things out — ruthlessly, and with the understanding you might turn some people off by doing so.

My father taught me an important lesson when I was in high school. Like this reader, I was overtaxed. I was taking seven classes a day (including three difficult advanced placement courses), was president of three after-school student organizations, acting in my school's drama club and had a six-day-a-week newspaper delivery route with 92 private homes. Frankly, I was killing myself. I had little

time for friends, girls and fun.

Here's what Dad told me: "Cliff, there are only four reasons to do anything in life. Either it brings you money, helps you make connections, teaches you something or you enjoy doing it. If something you're doing doesn't fit in any of those boxes, and you are not legally required to do it, why in hell are you doing it?"

Let's apply Dad's thinking to our reader's situation.

Reason No. 1: The Activity Brings You Income.

Your first priority as a self-employed individual (hell, as an adult human being) is to support yourself and your immediate family. If you have not achieved the financial stability to do that, getting there should be priority No. 1. This reader says she is "barely making a living." Everything else should go on a back burner until that improves.

Reason No. 2: The Activity Helps You Make Connections.

The next priority is marketing and network-building. No matter how busy I am keeping my law clients satisfied, I always take time out to give talks to local organizations, write articles for business periodicals and websites and do anything else necessary to get my name out there and build my base of clients and referral sources. If I don't do those things, the telephone stops ringing, my fan base stops growing and the email inbox is empty. (Well, except for the usual junk messages.)

Reason No. 3: The Activity Is Educational.

Education and learning are not just things you do in school; they are lifetime activities. Stop learning and you soon become irrelevant. Always find time to read at least 50 pages a day.

Take an adult education class that will help you improve your productivity. Learn a new skill every three months that will help you with your income-generating and marketing activities.

Reason No. 4: The Activity Is Fun or Personally Fulfilling.

"You only go around once in life; you have to go for all the gusto you can." (If that sounds vaguely familiar, you are definitely a baby boom geezer: It comes from a 1960s TV commercial for Schlitz beer.) The time to enjoy life is now. You may not be able to do it when you retire. Heck, you could drop dead tomorrow. Set aside some "me" time for a few hours each week.

So, what should this reader do? In my opinion, she has two clear priorities: Make more money, and get her two kids through college without going bankrupt. Here are my suggestions:

- Nonprofit boards are notorious "time vampires." Quit them all unless you are making amazing connections there.
- Don't run for office again, unless the publicity can help you market your business.
- Get the kids to help more with Grandma (if they can) and vice versa (if she can).
- Weigh the hourly income of teaching adjunct courses (what they pay you divided by twice the time you actually spend in class) against the additional hourly income you can realize by spending more time on your business, doing temp work or getting a part-time job.

Cliff Ennico (crennico@gmail.com) is a syndicated columnist, author and former host of the PBS television series "Money Hunt."

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NEW IDEAS, PRODUCTS AND SERVICES FROM UTAH COMPANIES



KT Tape, an American Fork-based provider of kinesiology tape and exercise recovery products, has released **KTHealth+ AIM**, a daily drink mix designed to help improve the body's inflammatory response to the aches and pains associated with physical exertion. AIM is a drug-free dietary supplement with botanical ingredients such as turmeric, ashwagandha, organic beet root powder, zinc, vitamin D and vitamin C.

"At KT Tape, we know being healthy means taking care of your body inside and out," said **Greg Venner**, KTTape CEO and president. "Every day, millions of Americans may be impacted by the aches and pains associated with inflammation in the body. That's why we teamed up with nutrition experts to create an everyday, great-tasting drink mix support for a healthy inflammatory response."

Venner said the product supports inflammatory response with ingredients such as turmeric as well as ashwagandha and organic beet root powder, provides immune support with vitamins C, D and zinc, and promotes digestive health with Fibersol-2, inulin and a black pepper extract. The product is plant-based, GMO-free, sugar-free, gluten-free, soy-free and contains no preservatives, artificial flavors, colors or artificial sweeteners. Its sweetness is due to natural fruit flavor and sweeteners such as monk fruit extract and stevia leaf extract.

AIM is available in peach mango, citrus orange and pineapple orange guava flavors as well as unflavored. It is available at the KT Tape website or from Amazon.

BambooHR, a cloud-hosted human resources software platform based in Lindon, has announced it has added **Ease** to the 119 applications in its Marketplace platform. Ease is an online benefits enrollment solution designed for insurance brokers and used by employers. BambooHR now offers customers an integration that will eliminate duplicative data entries between HR and benefits systems, reducing the risk of errors and saving joint customers time, the company said. "Ease provides a simple way to set up and manage benefits, giving employees access to key details related to their benefits and employment in one place," said **Shama Madhvani**, director of business development and



strategic partnerships at BambooHR. "For joint customers of BambooHR and Ease, our new integration further simplifies this process by automatically syncing employee information from BambooHR to Ease."

Lehi-based **Gabb Wireless**, a provider of safe tech for children, has launched **Gabb Music**, a music streaming service the company believes to be the largest clean music library curated specifically for kids. Gabb Music includes songs by popular artists from nearly every era and genre, without any swearing, innuendo or drug references. "Music is the No. 1 requested item from our Gabb kids and parents. Instead of settling for another music service, we built our own filtration system and experience. This will allow kids and teens to listen to many of the hits without the explicit," said **Nate Randle**, CEO of Gabb Wireless. "We built safe tech from the ground up, and now we're doing it with music." Randle said Gabb Music was created to prioritize kid safety from the start.

Jewel360, a Springville startup, has launched its new cloud-based **retail management software** for retailer jewelry merchants. The platform supports retail jewelry business operations with real-time visibility and control over in-store and online sales, inventory, repairs, customer communications and marketing. It also includes real-time integration with Clientbook, a customer management and engagement platform. "We're excited to bring Jewel360 to the industry and support jewelry retailers with a truly modern solution unlike any other," said Nick Gurney, general manager of Jewel360. "We've combined decades of jewelry expertise with industry-leading technology to design an all-in-one solution to help retailers streamline operations and increase sales. To date, customers that have switched to Jewel360 have increased sales by 20 percent or more." Jewel360 was showcased at the recent JCK Luxury Jewelry Show in Las Vegas.

Provo-based medical imaging technologies company **Novarad** has released **CryptoChart Lite**, a web-only version of its CryptoChart medical image sharing system, which provides secure digital health records storage and transfer via encrypted QR code or web access code. Novarad is providing CryptoChart Lite at no cost, allowing providers and patients simple, streamlined, fully secure access to medical imaging, effectively removing accessibility challenges no matter the geographical distance or setting. "One of the recurring frustrations by providers and patients alike is sharing information from different facilities while maintaining strict privacy," said **David GrandPre**, senior product director for Novarad. "Being able to send large digital files like medical images quickly with a built-in viewer

anywhere in the world helps simplify access, improve patient outcomes and lower the cost of providing world-class care anywhere."

Experience management platform **Qualtrics**, based in Provo, has introduced an application to help employers improve employees' sense of safety and overall well-being at work. Qualtrics' **Safe Workplace** solution helps employers use experience data — how employees think and feel about work — to understand employee sentiment in key drivers to determine the scope of how safe employees feel working in a physical environment. "The global pandemic has brought employee safety, health and well-being to the forefront of business priorities, and it can be challenging for leaders to know how to best support their employees," said **Jay Choi**, Qualtrics chief product officer for EmployeeXM. "Qualtrics' safety and well-being solutions offer employers a science-based approach to understanding the evolving needs and expectations of their employees and making changes that meaningfully improve people's experiences at work."

Security Metrics, a data security company in Orem, has introduced the **Pulse Security Platform**, a platform that provides small and medium-sized businesses with tools, training and support to fight threat actors and provide business network threat visibility. The platform helps businesses with both e-commerce and business location network security. **Kelly Redd**, director of product management for Security Metrics, said, "For IT teams without a dedicated security staff who need fundamental cyber protection, SecurityMetrics' Pulse Security Platform is a security operations service that's built on the Pulse platform and uses network traffic analysis to provide threat visibility. Unlike other offerings, our product provides white-glove service at an accessible price." Also, as part of the Pulse platform, SecurityMetrics offers Shopping Cart Monitor, an e-commerce solution that helps vendors by detecting digital skimming.

Orem-based **Studies Weekly Online**, an online curriculum company that opened its online learning for free in response to the COVID pandemic, has launched a post-pandemic, more robust virtual learning platform it calls **Studies Weekly Online 3.0**. The new platform is more user-friendly and built with teacher feedback. Similar to popular learning management software for education, the fresh format functions like a digital classroom, making it easier to find lesson plans, videos and activities and adapt to all student learning styles, the company said. "The Studies Weekly team feels strongly that educational publishing companies need to step it up and give teachers and students the best virtual learning experience possible," a company release said. "It is all about helping teachers give students a quality education so they can succeed in life."

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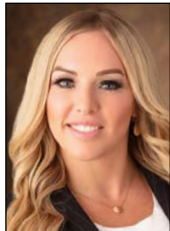


Industry Briefs

Industry Briefs are provided as a free service to our readers. Company news information may be sent to brice@slenterprise.com. The submission deadline is one week before publication.

BANKING

• **JP Morgan Chase Commercial Banking** has named **Brittany Westover** as Intermountain Region manager for middle market banking and specialized industries. Based in Salt Lake City, she leads teams of commercial bankers focused on serving the financial needs of middle market companies across Utah, Idaho, Colorado, Montana and Wyoming.



Brittany Westover

Westover has over 23 years of industry experience, including numerous roles at JPMorgan Chase and its predecessors in commercial banking, business banking and within regional retail branches. She earned a bachelor's degree in business administration from Westminster College.

CONTESTS

• Applications are being accepted through June 17 for **Comcast RISE** (representation, investment, strength and empowerment), a multi-year initiative launched to strengthen small business hit hard by COVID-19. Utah small businesses owned by people of color and women may apply for the chance to receive consulting, media and creative production services from Effecty, the advertising sales division of Comcast Cable, or technology upgrades from Comcast Business, based on their specific needs. Since the program's inception, Comcast announced over 20 Utah small businesses as Comcast RISE recipients. Details are at <https://www.comcastrise.com/>.

ECONOMIC INDICATORS

• Utah is ranked No. 26 on the fourth annual **"State LGBTQ+ Business Climate Index for 2022,"** compiled by **Out Leadership**, a global network for LGBTQ+ business leaders and companies, and **Salt Lake City** is ranked No. 26 on a list of **"2022's Most LGBTQ-Friendly Cities,"** compiled by **LawnStarter**. Out Leadership considered legal, political, emotional support, health, business and other parameters for LGBTQ+ Americans. The index was funded by the **Gill Foundation** and is based on data provided by Out Leadership's partners at the **Williams Institute**, the **United**

States Transgender Survey and the **Movement Advancement Project**. The top-ranked state is New York. The bottom-ranked state is South Carolina. Details are at https://outleadership.com/wp-content/uploads/2022/06/2022_StateClimateIndex_Digital.pdf. **LawnStarter** considered nearly 200 of the largest U.S. cities based on 19 indicators, such as their equality index, the share of same-sex households, and the presence of LGBTQ support groups. It also factored in affordability, safety, access to LGBTQ-friendly health-care and pride-readiness. The top-ranked city is San Francisco. The bottom-ranked city is Macon, Georgia. Details are at <https://www.lawnstarter.com/blog/studies/most-lgbtq-friendly-cities/>.

• **Utah employees** working from home are saving over \$57 million per month, according to a study by **CouponBirds.com**. The Utah average is \$148.91 per month, compared with the national average of \$281.61. The largest total is in California, at \$1.57 billion monthly. The lowest is in Iowa, at \$7 million. Details are at <https://www.couponbirds.com/research-center/data/stay-at-home-savings-of-wfh-employees>.

• **Salt Lake City** is ranked No. 4 on a list of **"2022's Best Cities for Runners,"** compiled by **Lawn Love**. It considered metrics including access to parks and running trails, trail difficulty and environmental conditions. It also considered access to running groups, foot specialists, footwear spending and gym affordability. In a breakout list, Salt Lake City is No. 5 for most running trails. The top-ranked city overall is San Francisco. The No. 181 city is Killeen, Texas. Details are at <https://lawnlove.com/blog/best-cities-for-runners/>.

• **Salt Lake City** is ranked No. 6 on a list of **"Best Cities for Hiking,"** compiled by **LawnStarter**. It considered 13 factors, ranging from hiking access and quality to trail difficulty to natural hazards index. In a breakout list, Salt Lake City was No. 4 for most hiking routes. The top-ranked overall city is Portland, Oregon. The No. 200 city is Torrance, California. Details are at <https://www.lawnstarter.com/blog/studies/best-cities-for-hiking/>.

EDUCATION/TRAINING

• The **Master of Business Creation** program at the **University of Utah's** David Eccles School of Business is expanding by offering an online option starting in January 2023. The priority deadline to join the online program in January is Sept. 15, and the full-time program is

still accepting applications on a rolling basis for the 2022-23 academic year. The MBC is an academic offering of the **Department of Entrepreneurship & Strategy** in partnership with the **Lassonde Entrepreneur Institute**. Both are part of the Eccles School. Unlike the full-time option, the online option allows founders to complete the program on a part-time basis with a flexible schedule and over a longer period of time. The online program can be completed in 14 months compared to nine months for the full-time program.

ENVIRONMENT

• **BioGreen360**, a New Hampshire-based innovator in distributed food waste management solutions, has added **Mark Slavens** to its advisory board. Slavens is chief technology officer at AquaYield, a Salt Lake City-based agriculture nanoliquid technology company. He supported and led Scotts Miracle-Gro's research and development efforts for more than 11 years.



Mark Slavens

EXPANSIONS

• **Biomerics**, a Salt Lake City-based medical device contract manufacturer serving the interventional device market, has opened a 2,000-square-foot **Balloons & Balloon Catheters Centre of Excellence** in Galway, Ireland. It will result in approximately 40 new jobs over the next five years. It is the company's first facility in Europe and the second facility outside the United States, after Costa Rica. It will become home to a growing team dedicated to the development and manufacturing of balloons and balloon catheters and act as an extension to the operations in Athens, Texas. **Jhovanny Ortega**, commercial director of interventional balloons, will lead the new research and development facility.

HEALTHCARE

• **Elevar Therapeutics Inc.**, a Salt Lake City-based biopharmaceutical company, has hired **Dr. David E. Lilienfeld** as vice president of safety and pharmacovigilance and **Dr. Honghui Zhou** as vice president of pharmacology, and promoted **Jennifer Lee** to senior vice president of clinical operations, data management and biostatistics. Lilienfeld



David Lilienfeld

comes to Elevar from Recursion Pharmaceuticals, where he was



Honghui Zhou



Jennifer Lee

senior director of safety, pharmacovigilance and epidemiology. For more than a decade, he was also a principal at Write for the Pharm LLC, a biotechnology/pharmaceuticals/medical device consulting company. Zhou, a clinical pharmacologist and pharmacometrician, joins Elevar after more than 18 years in increasing leadership roles in clinical pharmacology, pharmacometrics and pharmacological and translational modeling at Johnson & Johnson (Janssen). Lee joined Elevar in 2021 as vice president of clinical operations and data management. She has more than 25 years of life science experience, including previously working at Radius Health Inc.

• **Computerized Thermal Imaging Inc.**, based in Ogden, has appointed **Lynn H. Satterthwaite** as vice president of engineering, a newly created position. Satterthwaite's initial focus will be to complete the preparation of the company's proprietary breast cancer system for commercial sales. Satterthwaite has over 24 years of experience working with advanced technology systems in both the private and government sectors. Most recently, he served nine years as a senior manager for TRW Space and Electronics Group. Prior to that, he spent 15 years at the United States Naval Weapons Center in China Lake, California. He earned a B.S. degree in mechanical engineering

from Utah State University, with an emphasis in thermodynamics, heat transfer and fluid mechanics.

INSURANCE

• **PCF Insurance Services**, a Lehi-based insurance brokerage firm, has completed a partnership with **Rowland Insurance Agency**, which has three locations in South Carolina, supported by insurance mergers and acquisitions advisory firm **Insurance Merger Specialists LLC**. Founded in 1997, Rowland Insurance is a full-service agency offering auto, home, commercial and life insurance.

INVESTMENTS

• **Novva Data Centers**, West Jordan, has received a \$355 million growth equity investment from **CIM Group** to aid its expansion efforts. CIM is a real estate and infrastructure owner, operator, lender and developer. Its total equity commitment to Novva has reached \$450 million in just over two years. The funding will support Novva's plans to expand across the United States in order to offer 1,000 megawatts of designed data center capacity by 2027 at several yet-to-be-named locations.

• **Whistic Inc.**, a Pleasant Grove-based creator of a network to assess, publish and share vendor security information, has closed its Series B funding with a \$35 million investment round led by **JMI Equity**, a growth equity firm focused on investment in software companies. Also participating were **Forgepoint Capital** and existing investors **Emergence Capital**, **Album VC** and **FJ Labs**. The investment

see BRIEFS next page



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Industry Briefs

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brings Whistic's total funding to more than \$50 million since its founding in 2015.

- **Suralink**, a Salt Lake City-based company that produces request list and workflow management software for professional services firms, has received a strategic growth investment from **Luminate Capital Partners**. Terms were not disclosed. **Vista Point Advisors** provided M&A advisory services to the shareholders of Suralink, and legal advice was provided by **Goodwin Proctor, Kirkland & Ellis** provided legal advice to Luminate.

NONPROFITS

- **Footsteps for Africa**, a South Jordan-based nonprofit organization that provides aid to disadvantaged children in Africa, has completed a construction project that improves living conditions for students at **Oshamukweni School** in Namibia. Through a six-figure donation by Tiara and Alan Salzman of Montecito, California, Footsteps for Africa was able to build new bunkhouses, a kitchen, and dining hall for 300 students and more than 100 children living on school grounds. Footsteps for Africa has provided aid to more than 5,000 orphans and vulnerable children in more than 50 schools and orphanages in Namibia and Zimbabwe since 2010.

- **5 For The Fight**, a nonprofit focused on cancer prevention, has announced that seven new cancer researchers will receive a total of \$1.1 million in grants. They are part of the multi-year 5 For The Fight Cancer Research Fellows program, which now has over 30 researchers. All seven of the new fellowship recipients are located at Huntsman Cancer Institute at the University of Utah: **Dr. Robert L. Dood, Shreya Goel, Crystal Lumpkins, Matt Miller, Dr. Ami Patel, Melissa Reeves and Arabella Young**.

PARTNERSHIPS

- **USANA**, a West Valley City-based cellular nutrition company, is now the official nutritional supplement supplier of **Basketball New Zealand**, providing products to the Tall Blacks, Sky Sport Tall Ferns, and respective 3x3 team athletes. Basketball New Zealand is the national body for basketball in New Zealand. Its role is to develop, grow and promote

basketball and participants of the game.

PHILANTHROPY

- **Skullcandy**, a Park City-based producer of headphones and earbuds, has collaborated with ongoing partner "**To Write Love on Her Arms**," a nonprofit movement dedicated to presenting hope and finding help for people struggling with depression, addiction, self-injury and suicide. A portion of proceeds from the sales of limited-edition Inequality Crusher headphones will help the nonprofit fund LGBTQIA+ mental health programs.



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REAL ESTATE

- A development venture of **Patrinely Group** and **USAA Real Estate** has announced the completion and delivery of **650 Main**, a 10-story, 332,000-square-foot Class A office and retail development at the corner of Main Street and 600 South in Salt Lake City. **CBRE** was recently awarded the office leasing assignment for the building with **Nadia Letey**, senior vice president, and **Roman Bernardo**, senior associate, as lead leasing agents working under the direction of **Dennis Tarro**, executive vice president/principal of Patrinely Group, along with **Phillip Moore** of Patrinely Group. The venture also recently announced **Sol Agave**, a full-service restaurant, will be occupying the free-standing retail building on-site beginning in the fourth quarter and the **TRAX** light-rail station adjacent to the building's entrance at 600 South and Main Streets is slated to open this summer. The project currently has 238,000 square feet of office space available to lease. Additional expansion opportunities of up to 325,000 square feet are available in 645 W. Temple, a future adjacent office build-

ing representing a second phase of the development master plan.

- **Watt Investment Partners** and **Walton Street Capital** have sold **The Harvest at Marmalade** apartments, a 252-unit multi-family asset in Salt Lake City, to **Cadre**, a New York-based real estate investment platform company, with the **BlackRock Impact Opportunities Fund**. **Cadre** and **BlackRock** partnered with **Ethos Real Estate** to close the transaction. Financial terms were not disclosed. **Eli Mills** and **Patrick Bodnar** of **CBRE** represented the sellers. Located at 580 N. 300 W., five-story **Harvest** also has 4,699 square feet of ground-floor retail.

- **C.W. Urban**, a Centerville-based real estate developer, has opened **theRANDI**, a mixed-use urban in-fill housing complex that replaced a surface parking lot at 218 S. 200 E., Salt Lake City. The six-story apartment building features 61 residential units over a one-story podium, and 1,280 square feet of ground-floor space for commercial use. It also incorporates a three-story mechanical parking garage system that will stack and organize vehicles vertically and horizontally in assigned stalls. **C.W. Urban** was one of the first companies on the forefront of Salt Lake City projects to take advantage of tax incentives with the federal Qualified Opportunity Zone (QOZ) program, part of the 2017 Tax Cuts and Jobs Act. It provides special incentives for investors to spur economic development and job creation while substantially improving distressed communities. **C.W. Urban** joined with equity partner **Argosy Real Estate Partners** to fund the **RANDI**.

- **MAG Capital Partners LLC**, based in Texas, has acquired 27 resort condominium units at 2331 Mesa Road, Moab, that is part of the seven-acre **Sage Creek** at Moab resort, with plans to develop an additional 60 units. The bank-owned real estate was purchased for an undisclosed amount, with many of the existing 48 units pre-sold prior to construction and operating as vacation rentals.

RECOGNITIONS

- **TCN Inc.**, a St. George-based provider of a cloud-based call center platform for enterprises, contact centers, BPOs and collection agencies, has won three industry awards for its "**2021 Consumer Insights about Customer Service**" survey. **TCN** was recognized by **2022 Hermes Creative Awards** as a platinum winner in both "Best eBook" and

"Best Research/Study" categories. **TCN** also received a gold award, the highest honor, in the "Best Branded Content (eBook)" category for the e-book by **2022 Communicator Awards**.

- **RainFocus**, a Lehi-based provider of an enterprise event marketing platform, has been included as a "Representative Vendor" in the 2022 **Gartner "Market Guide for Event Technology Platforms"** report.

RETAIL

- **Simcoe Capital Management** has increased its stake in **Overstock.com**, a Salt Lake City-based online retailer, according to several news reports. The New York-based investment firm previously held a stake of 3.3 percent but increased it to 5.7 percent. It now holds 2.44 million shares of **Overstock.com**.

- **The Buckle Inc.**, a denim and specialty retailer, has opened a location at Canyon Creek, an outdoor shopping, dining and entertainment destination in Spanish Fork. The store offers clothing, shoes and accessories for men and women. Based in Nebraska, **Buckle** operates 444 stores in 42 states, including 13 in Utah.

SCHOLARSHIPS

- **RizePoint**, a Cottonwood Heights-based company focused on technology for food safety, quality management and compliance, has awarded multiple **STEM scholarships** to elementary, middle and high school students in Salt Lake City. Since 2016, it has partnered with the **Canyons School District** to help students attend STEM-focused summer camps. The scholarships are open to students in grades 5-10. Winners receive money from **RizePoint** to attend local summer camps such as robotics, coding, science, math and other STEM-related programs.

SERVICES

- **Sage Veterinary Imaging** has opened a treatment center at 8590 S. 1300 E., Sandy. It includes 3T magnetic resonance imaging, a 128-slice computed tomography scanner, high-resolution console ultrasound, echocardiography with full workups, and image-guided biopsies. The Sandy imaging center is the third location for the company. The others are in Midvale and Round Rock, Texas.

TECHNOLOGY/LIFE SCIENCES

- **Blackrock Neurotech**, a Salt Lake City-based company focused on brain-computer interface technology, has hired **Jeff C. Jensen** as the company's first chief technology officer. **Jensen** is a computer scientist, roboticist, and electrical engineer. He has more than 20 years of experience in hardware and software engineering, robotics and product development, most recently serving as vice president of engineering at **Creator**.



Jeff Jensen

- **Swell**, a Salt Lake City-based company offering a customer experience platform for local businesses, has hired **Bryan Sparks** as chief technology officer and **Keith Maynard** as head of product. **Sparks** has over 25 years of executive leadership experience in software-as-a-service businesses, having founded and served as chief executive officer of several companies. For the past eight years, **Sparks** led technology teams at two companies. **Maynard** has led product design groups for over a decade, has worked for the United Nations and the National Oceanic and Atmospheric Administration, and has worked on projects in industries ranging from education to artificial intelligence.



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CORPORATE FINANCIAL REPORTS

The following are recent financial reports as posted by selected Utah corporations:

Sportsman's Warehouse

Sportsman's Warehouse Holdings Inc., based in West Jordan, reported net income of \$2 million, or 5 cents per share, for the quarter ended April 30. That compares with \$10.5 million, or 23 cents per share, for the same quarter a year earlier.

Sales in the most recent quarter totaled \$309.5 million, down from \$327 million in the year-earlier quarter.

Sportsman's Warehouse is an outdoor specialty retailer.

"Our first-quarter results were highlighted by strong performances in our hunting and shooting sports, apparel and footwear categories," Jon Barker, CEO, said in announcing the results.

"The in-stock levels for ammunition continue to improve, driving

traffic both online and in our stores. We added three new stores to our fleet during the quarter, and just last week celebrated the grand opening of our new spike camp store in Riverton, Wyoming. This now brings the total number of stores in our fleet to 126 across the U.S.

"We continue to closely monitor the impact of the current macro-economic environment on consumer behavior. Our broad assortment across multiple categories of product provides us with the ability to serve the changing needs of the consumer. With our position as the value-price leader in our industry, and with our growing omni-channel presence, we remain confident in our ability to serve the customer who is seeking the brands and equipment needed to enjoy the outdoors."

Domo

Domo, based in American

Fork, reported a net loss of \$32.9 million, or 99 cents per share, for the fiscal first quarter ended April 30. That compares with a loss of \$18.1 million, or 58 cents per share, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$74.5 million, up from \$60 million in the year-earlier quarter.

Domo is focused on business intelligence and analytics.

"In today's environment, business agility remains as important as ever," John Mellor, CEO, said in announcing the results. "Domo is helping companies of all sizes get leverage from their existing resources to reduce costs, improve efficiencies and drive better business outcomes — all at incredible speed. I'm confident in our ability to execute against our opportunity of transforming business by putting data to work for everyone."

Survey: Values rate high with U.S. workers

Values, especially well-being, honesty and respect, are more important to workers even than higher pay, according to new research from Provo-based experience management platform Qualtrics. More than half of U.S. employees (54 percent) would be willing to take a pay cut to work at a company with better values.

While shared values are a top priority, workers are split on whether they want companies and company leaders to speak out more on social, environmental and political issues. And the most contentious of American issues, including reproductive and constitutional

rights, are at the bottom of the list of topics workers want to see their leaders addressing.

The findings offer a guideline for company leaders wondering about the right level of internal and external commentary when faced with divisive public policy debates, Qualtrics said. As societal divisions widen in the U.S., employees rely more than ever on their companies for guidance and community. The Qualtrics research showed that people feel their employer is more responsible than their family, community or government for their health and safety. The 2022 Edelman Trust Barometer report-

ed that people trust their CEO and coworkers more than politicians, journalists or even their neighbors.

Employees want their company executives to speak out about societal and environmental issues — only 15 percent think their company should do so less. But there is some nuance when it comes to what they want to hear from their employers about. When asked to select their top three choices from a list of topics, 44 percent of workers said employers should prioritize weighing in on employee well-being, 35 percent wanted to hear more about wages and 33 percent would like their employers to speak out about worker rights and safety.

A far smaller share wanted their employers to speak out about reproductive issues (3.3 percent), constitutional rights (4.8 percent) or politics (2.8 percent).

"When it comes to divisive policy issues and debates, a shared set of meaningful values can be a good place to find some common ground," said Julia Anas, Qualtrics chief people officer. "Every leader, employee and workplace is different, but if we can all rally around the basics — integrity, respect, safety and wellness — it's going to enhance the employee experience and strengthen the organizational culture, even when we don't agree about every issue."

This study was fielded between April 7 and April 21. Respondents were selected from a randomized panel and considered eligible if they live in the United States, are at least 18 years of age and are employed full-time or part-time.

expecting conditions to worsen grew from 43 percent in April to 48 percent in May.

The expectation for favorable conditions the next five years or so in Utah slipped from 47 percent in April to 46 percent in May. The percentage expecting unfavorable conditions grew from 41 percent in April to 43 percent in May.

While the percentage of Utahns expecting favorable conditions for the nation in the next five or so years slipped from 29 percent in April to 28 percent in May, the percentage expecting unfavorable conditions grew from 58 percent to 63 percent month to month.

Utahns' sentiments about buying major household items changed little from April to May. Twenty-five percent in May said it was a good time for that type of purchase, but that compares with 24 percent in April. Sixty-six percent said it was a bad time, up from 65 percent in April.

CONFIDENCE

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April. But the percentage saying they are worse off than a year ago grew from 37 percent in April to 43 percent in May.

A smaller percentage of Utahns believe they will be better off financially a year from now, with the figure shrinking from 35 percent in April to 30 percent in May. Those expecting to be worse off grew from 25 percent to 27 percent.

The percentage of Utahns expecting business conditions for the nation to be better in the next year changed little, from 22 percent in April to 23 percent in May. Likewise, 68 percent in May said they will change for the worse, compared with 67 percent in April.

The percentage of Utahns expecting business conditions to improve in the next 12 months slipped to 39 percent, compared with 41 percent in April. Those

CCIM names its Excellence Award winners for 2022

The Utah Chapter of CCIM honored its 2022 Excellence Awards winners at a recent event at the Grand America Hotel in Salt Lake City. The annual awards program honored professionals within Utah's commercial real estate industry "who exemplify the highest degree of business excellence," the organization said. Also highlighted were some of the year's most notable projects and transactions. The theme at this year's event was "Ascending to New Heights."

Recipients for the top sale and lease transactions of the year were awarded in each commercial property type, as were the top producers for each segment in the industry. Also honored was this year's Hall of Fame recipient, Clark Ivory, the CEO of Ivory Homes. In addition, four scholarships, funded jointly by Price Real Estate and the CCIM Chapter, were awarded to students at the University of Utah.

"It was such a pleasure to meet together as an industry and recognize the phenomenal efforts of Utah's commercial real estate community," said Wes Christensen, Utah CCIM Excellence Awards event chair and chapter president. "Our professionals not only kept the industry moving forward, but together they truly ascended new heights during the most disruptive time in most of our careers. We appreciate all our sponsors and supporters who made this event possible and want to congratulate all those who were recognized with awards after two incredibly challenging years."

The 2022 CCIM Excellence Awards winners are:

Community Lender of the Year (Under \$75M): Jared DeVroom, Mountain America Credit Union.

Commercial Lender of the Year (Over \$75M): Aaron Munro, BOK Financial.

Commercial Mortgage Broker of the Year: Johnny Clawson, The Clawson Group.

Private Money Lender of the Year: Andrew Peterson, Sundance Bay.

Retail Broker of the Year: Scott Brady, Mountain West Commercial.

Industrial Broker of the Year: Tom Dischmann, CBRE.

Office Broker of the Year: Brandon Fugal, Colliers.

Multifamily Broker of the Year: Greg Barratt, Berkadia.

Investment Broker of the Year: Kip Paul, Cushman & Wakefield.

Specialty Broker of the Year: Ryan Flint, Colliers International/Mountain West Commercial.

Rookie Broker of the Year: Jacob Miles, Marcus & Millichap.

Architectural Firm of the Year: FFKR Architects.

Architectural Project of the Year: Meadow Peak at Summit Vista, TSA Architects.

General Contractor Project of the Year: 95 State, Oakland Construction.

Contractor of the Year: Jacobsen Construction.

Office Lease of the Year: Rocky Mountain University/Microfocus Software, Tab Cornelison and Scott Wilmarth, CBRE.

Retail Lease of the Year: Whole Foods Market, Cameron Simonsen and Lori Coburn, Colliers International.

Industrial Lease of the Year: FedEx at 7200 West, Tom Dischmann, CBRE.

Specialty Lease of the Year: The Metrodora Institute at Fairbourne Station, Barb Johnson, CBRE.

Multifamily Sale of the Year: Maison's Landing, Eli Mills and Patrick Bodnar, CBRE.

Industrial Sales of the Year: Mountain View Parkway, Kip Paul, Cushman & Wakefield; 201 MVP 2-4, Kip Paul, Cushman & Wakefield.

Office Sales of the Year: Vista Station, Eli Mills, CBRE and Kip Paul, Cushman & Wakefield; Vista Station IV, Eli Mills, CBRE.

Retail Sale of the Year: Foothill Village, Kip Paul, Cushman & Wakefield.

Specialty Sale of the Year: Granger Medical Clinic, Phil Brierley and Jami Marsh, JLL.

Office Development of the Year: 95 State at City Creek.

Hospitality Development of the Year: Pendry Park City.

Industrial Development of the Year: Northwest Commerce Center.

Multifamily Development of the Year: Liberty Sky.

Adaptive Reuse Development of the Year: The Charli. University of Utah students Taylor Frey, Matthew Hatch, Courtney Nielsen and Derek Beyer were recipients of the Price Real Estate and Utah CCIM Chapter scholarships.

Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to brice@slenterprise.com. The submission deadline is one week before publication.

June 13, 7:30 a.m.-3 p.m.

June 2022 Golf Tournament, a Davis Chamber of Commerce event. Registration and breakfast start at 6:30 a.m. Lunch takes place after golf. Location is Valley View Golf Course, 2501 E. Gentile St., Layton. Details are at davischamberofcommerce.com.

June 14, 9-10:30 a.m.

"Starting Your Business 101," a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

June 14, 9:30-11:30 a.m.

"Skill Building Workshop: Maximizing Social Media and LinkedIn," hosted by the Women's Leadership Initiative of ULI Arizona and ULI Utah. Speaker is Carlos Velasco, founder and CEO, Novle Community Activators. Event takes place online via Zoom. Cost is \$20 for members, \$30 for nonmembers. Details are at <https://utah.uli.org/events-2/>.

June 14, 11 a.m.-1 p.m.

Business Women's Forum 2022: "We Can Be Allies: Finding Common Ground Through Education and Action." Presenters Mindy Young, managing director, and Olivia Jaramillo, director of public outreach at Equality Utah, will discuss the importance of inclusion, techniques to become better allies to LGBTQ colleagues and ways to better support them in the workplace. Location is Hilton Garden Inn Salt Lake City Downtown, 250 W. 600 S., Salt Lake City. Cost is \$30 for members, \$40 for nonmembers. Details are at slchamber.com.

June 14, 11:30 a.m.-1 p.m.

Women in Business, a ChamberWest Professional Growth Series event. Speaker Amanda Dickson, KSL Newsradio morning show co-host and host of "A Woman's View" on KSL and podcast, will discuss "The Skill of Change and Adaptability." Location is Embassy Suites, 3524 S. Market St., West Valley City. Cost is \$35. Details are at chamberwest.com or (801) 977-8755.

June 15-16

"Accelerate: The Global Ecommerce Acceleration Sum-

mit," presented by Pattern. Event will include 34 speakers discussing marketplace, international, digital marketing and logistics acceleration, acceleration platforms and more. Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Cost is \$500. Details are at <https://accelerationsummit.com>.

June 15, 7 a.m.-3 p.m.

Annual ChamberWest Golf Classic. Four-person scramble format. Location is Stonebridge Golf Club, 4415 Links Drive, West Valley City. Cost is \$300 per twosome, \$600 per foursome. Details are at chamberwest.com.

June 15, 11 a.m.-1 p.m.

"Attracting & Retaining Talent," an iMPact Utah event. Location is Salt Lake Community College, Westpointe Workforce Training & Education Center, 1060 N. Flyer Way, Salt Lake City. Free. Details are at <https://impactutah.org/events/attracting-and-retaining-talent/>.

June 15, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at davischamberofcommerce.com.

June 15, 11:30 a.m.-1 p.m.

"Lunch & Learn: Neuroscience of Trust," a Park City Chamber/Bureau event. Speaker is Lyn Christian from SoulSalt. Location is National Ability Center, 1000 Ability Way, Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

June 15, 11:45 a.m.-1 p.m.

"Utah Consumer Privacy Act: What You Need to Know," a Mayer Brown event focusing on Utah becoming the fourth state to pass comprehensive consumer data privacy legislation, which takes effect Dec. 31, 2023. Speakers are Scott F. Young, partner, Salt Lake City, and Dominique Shelton Leipzig, partner, Los Angeles. Location is Silicon Slopes, 2600 Executive Parkway, No. 140, Lehi. Registration can be completed at <https://connect.mayerbrown.com/447/10874/landing-pages/rsvp-business.asp?sid=067ce895-a3c2-4eb0-ad79-8b1c1cfbc61a>.

June 15, 11:45 a.m.-1 p.m.

Combined Luncheon, presented by the Point of the Mountain and American Fork chambers of commerce. Speaker is Dan Hemmert, executive director of the Utah Governor's Office of Economic Opportunity. Location

is The Rooftop Lehi, 139 Hunter's Grove Lane, No. 400, Lehi. Details are at thepointchamber.com.

June 15, noon-1 p.m.

"Walkable Wednesday: Sugarmont Apartments," a ULI (Urban Land Institute) Utah event. Location is Sugarmont Apartments, 2191 S. McClelland St., Salt Lake City. Free for members, \$15 for nonmembers. Details are at <https://utah.uli.org/events-2/>.

June 15, 5:30-6:30 p.m.

Tax Planning Clinic, a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

June 15, 6:30-7:30 p.m.

QuickBooks Workshop, a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

June 16-17

Utah Trails Forum Second Annual Conference. Theme is "Trails Connect Everyone." Keynote speaker is Shandiin Nez, associate director, Ancestral Lands Conservation Corp. Event also includes breakout sessions, field workshops, educational site visits and social events. Location is Southern Utah University, Cedar City. Tickets can be purchased at https://purchase.growthix.com/e/2022_Utah_Trails.

June 16, 8 a.m.-1:30 p.m.

34th Annual Employment Law Seminar, a Parsons Behle & Latimer event. Location is Marriott City Center Hotel, 220 S. State St., Salt Lake City. Details to be announced.

June 16, 11 a.m.-1 p.m.

"How to Raise Money: Creating Liquidity Through Less-Known Tax Credits," a VentureCapital.Org event. Location is Salt Mine Productive Workspace, 7984 S. 1300 E., Sandy. Cost is \$30. Registration can be completed at Eventbrite.com.

June 16, 11:30 a.m.-1 p.m.

Chamber Summer Social and Networking Meeting, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Cost is \$25 for chamber members, \$35 for guests. Details are at davischamberofcommerce.com.

June 16, 11:30 a.m.-1 p.m.

Women in Business, a Murray

Area Chamber of Commerce event. Location is Home 2 Suites, 4927 S. State St., Murray. Cost is \$15 for members, \$25 for nonmembers. Details are at murrayareachamber.com.

June 16, 11:45 a.m.-1 p.m.

Connect 4 Lunch, a Point of the Mountain Chamber of Commerce event. Location is Texas Roadhouse, 1402 E. Main St., Lehi. Details are at thepointchamber.com.

June 16, noon-2:30 p.m.

Brown & Brown Whiteboard Event, with the theme "Rethink Your Population's Health: Strategies to Improve Practices of Leave Management, Population Health, Wellness, Culture and Cost." Location is Loveland Living Planet Aquarium, 12033 Lone Peak Parkway, Draper. Details are at <https://info.hay-scompanies.com/bbrown-whiteboard-event-slc-june>.

June 18, 10 a.m.-noon

Juneteenth Black Business Expo, a Utah Black Chamber of Commerce event. Location is The Gateway, 400 W., 200 S., Salt Lake City. Details are at utahblackchamber.com.

June 16, noon-2 p.m.

"Strictly Networking Luncheon," a West Jordan Chamber of Commerce event. Details to be announced at westjordanchamber.com.

June 21, 11:25 a.m.-1 p.m.

Leadership Luncheon, a Cache Valley Chamber of Commerce event. Location is The Riverwoods Conference Center, 615 Riverwoods Parkway, Logan. Cost is \$16 for members and \$17 for nonmembers preregistered, \$20 for members and \$22 for nonmembers not preregistered. Details are at cachechamber.com.

June 21, 5-6 p.m.

Corporate Tour, a Utah Black Chamber of Commerce event. Location is Comcast, 9602 S. 300 W., Sandy. Details are at utahblackchamber.com.

June 21, 6:30-8:30 p.m.

"How to Make Your Website Sell, So You Don't Have To," a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

June 22, 10:30 a.m.-1:30 p.m.

Annual Construction Forecast Mid-Year Review and Reports. A morning session will focus on heavy, highway,

industrial and manufacturing. An afternoon session will focus on vertical construction, residential, commercial and real estate. Luncheon will feature keynotes. Location is LHM Megaplex, West Valley City. The local NAWIC chapter is the benefactor of the luncheon proceeds. RSVPs and payment may be made at paula.sorensen@arcoelectric.com.

June 22, noon-1 p.m.

"Solve the Business Puzzle: Mid-Year Business Review," a Women's Business Center of Utah event. Presenter is Casey Kuckert of Casey Kuckert Consulting. Event takes place online via Zoom. Free. Details are at wbcutah.org.

June 22

"Night at the Aviary," a Utah Black Chamber of Commerce event. Location is Tracy Aviary and Jordan River Nature Center, 589 E. 1300 S., Salt Lake City. Details are at utahblackchamber.com.

June 22, 6-7 p.m.

"Teamwork Trifecta: Building a Powerhouse Team," a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

June 23, 8:30-11 a.m.

ConnectShare B2B Networking Event designed for business leaders and decision-makers. Location is the Miller Conference Center, 9750 S. 300 W., Sandy. Details are at www.connectshare.com or by contacting Randy Hunt of the ConnectShare Advisory Board at randy@clearpath-strat.com.

June 23, 8:30 a.m.-3:30 p.m.

"UrbanPlan for Public Officials," a ULI (Urban Land Institute) Utah event, in partnership with the Utah League of Cities and Towns, Wasatch Front Regional Council and Salt Lake County. Event is a workshop for elected officials, such as mayors and city council members, as well as appointed officials, such as planning commission members, to learn the fundamental forces that affect development in communities. Location is Lehi City Police Department, 128 N. 100 E., Lehi. Details can be obtained by contacting Rachel McIllece at ULI Utah.

June 23, 9-10:30 a.m.

"The Job Description of the Boss vs. The Leader: Is Yours

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On Point? a Utah Microloan Fund "Building Your Business" Series event that takes place online. Free. Registration can be completed at Eventbrite.com.

June 23, 10 a.m.-noon

"Self-Care Without Sacrifice: Prioritize Yourself Without Losing Productivity or Relationships," a Women's Business Center of Utah event. Speaker is Heather Dumas, owner of HD Transformations. Location is the Business Resources Center at Davis Technical College, 450 Simmons Way, No. 100, Kaysville. Cost is \$20. Details are at wbcutah.org.

June 23, noon-1 p.m.

Women in Business Meeting, a Box Elder Chamber of Commerce event. Contact the chamber office for meeting loca-

tion. Cost is \$10. Details are at boxelderchamber.com.

June 23, 1 p.m.

"Sustainability Strategy 101," a Silicon Slopes event featuring an overview of effective sustainability strategies for businesses of all sizes and highlighting both local and national resources that can help move programs forward. Event takes place online. Details are at siliconsoles.com.

June 24, 8 a.m.-1 p.m.

Chamber Golf Tournament, a South Valley Chamber event. Location is River Oaks Golf Course, 9300 S. Riverside Drive, Sandy. Details are at southvalleychamber.com.

June 24, 11 a.m.-2 p.m.

StartFest, an event celebrating Utah's startups and featuring the StartMadness pitch competition, the Slopes Serves+Hyperquake Creative Sprint, company culture-building, entertainment, network-

ing opportunities, food trucks and more. Location is Thanksgiving Park Pavilion, Lehi. Free. Details are at <https://startfestival.silicon-slopes.com/>.

June 24, 4-7:15 p.m.

BioHive Women's Event, a first-ever event celebrating the women in life sciences and healthcare innovation. Location is Industry SLC, 650 S. 500 W., Salt Lake City. Cost is \$20. Details are at <https://www.biohive.com/womens-event>.

June 24, 5:30-8 p.m.

"Business After Hours," a Murray Area Chamber of Commerce event. Location is The Garage, 1122 E. Draper Parkway, Draper. Details are at murrayareachamber.com.

June 28, 11 a.m.-1 p.m.

Exit Planning Institute Utah Chapter Launch Meeting. The chapter network provides an opportunity for exit planners of

all backgrounds, including financial planners, CPAs, M&A professionals and others, to network and address the challenges that can arise when exit planning. Speaker is Scott Snider, president of the Exit Planning Institute. Location is Toscano Restaurant, 11450 S. State St., Draper. Details are at www.EPIUtah.com.

June 28, 11:30 a.m.-1 p.m.

Women in Business Luncheon, an Ogden-Weber Chamber of Commerce event. Location is Jeremiah's Restaurant, 1307 W. 12th St., Marriott-Slaterville. Cost is \$20 for WIB members and first-time guests, \$30 for nonmembers. Details are at ogdenweberchamber.com.

June 28, 11:30 a.m.-1 p.m.

Women in Business Mayor Roundtable, a South Valley Chamber event. Dawn Ramsey, South Jordan; Monica Zoltanski, Sandy; and Michelle Kafusi, Provo, will discuss their journey in politics, overcoming obstacles, and what their vision looks like for Utah. Location is Mountain America Corporate building, 9800 S. Monroe St., Sandy. Cost is \$15 for members, \$20 for nonmembers. Registration can be completed at Eventbrite.com.

June 29, 8:30-10 a.m.

"Tax Strategies You Can Take to the Bank," a ChamberWest Small Business Development Series event. Location is Kearns Library, 4275 W. 5345 S., Kearns. Cost is \$25 per session for chamber members, \$30 for nonmembers. Remaining sessions are Sept. 28, Oct. 26 and Nov. 30. Details are at chamberwest.com or (801) 977-8755.

June 30, 11:30 a.m.-1 p.m.

"What's Up, Up North?" a ULI (Urban Land Institute) Utah event. Speakers are moderator Chris Roybal, president, Northern Utah Economic Alliance, EDCUtah; Mike Caldwell, Ogden mayor; Beth Holbrook, board of trustees, Utah Transit Authority; Thaine Fischer, owner, Fischer Regan Enterprises LLC; and Jason Przybyla, acquisitions and development senior associate, Woodbury Corp. Location is The Monarch, 425 25th St., Ogden. Cost varies from \$25 to \$40. Details are at <https://utah.uli.org/events-2>.

June 30, 3-6 p.m.

Deal Forum, a VentureCapital.Org event featuring five startups having 10 minutes to pitch to an investor panel, followed by 20 minutes of Q&A from the panel. Location is Kiln Coworking Space, 26 S. Rio Grande St., No. 2072, Salt Lake City. Cost is \$20 through June 16,

\$30 thereafter. Registration can be completed at Eventbrite.com.

July 6, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at davischamberofcommerce.com.

July 7, noon-2 p.m.

"Strictly Networking Luncheon," a West Jordan Chamber of Commerce event. Details to be announced at westjordanchamber.com.

July 13, 11:55 a.m.-1 p.m.

Women in Business, a Cache Valley Chamber of Commerce event. Location to be announced. Cost is \$15 for WIB members, \$18 for nonmembers, \$20 at the door. Details are at cachechamber.com.

July 13, 5-7 p.m.

"Business After Hours," an Ogden-Weber Chamber of Commerce event. Details to be announced at ogdenweberchamber.com.

July 14, 11:30 a.m.-1:30 p.m.

"Lunch \$ Learn" Workshop, a Murray Area Chamber of Commerce event. Location is MACC Office, 5411 S. Vine St., No. 3A, Murray. Cost is \$15 for members, \$25 for nonmembers. Details are at murrayareachamber.com.

July 18, 7:30 a.m.-3 p.m.

July 2022 Golf Tournament, a Davis Chamber of Commerce event. Registration and breakfast start at 6:30 a.m. Lunch takes place after golf. Location is Valley View Golf Course, 2501 E. Gentile St., Layton. Details are at davischamberofcommerce.com.

July 18, 8 a.m.-2 p.m.

Silicon Slopes Cup Golf Tournament, a Silicon Slopes event in partnership with the Point of the Mountain Chamber of Commerce. Check-in is at 8 a.m., followed by golf 9 a.m.-2 p.m. Location is Alpine Country Club, 5000 W. Alpine Country Club Lane, Highland. Cost is \$1,500 per foursome. Details are at <https://www.slopescup.com/>.

July 19, 11:25 a.m.-1 p.m.


Leadership Luncheon, a Cache Valley Chamber of Commerce event. Location is The Riverwoods Conference Center, 615 Riverwoods Parkway, Logan. Cost is \$16 for members and \$17 for nonmembers preregistered,

see CALENDAR page 14

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CALENDAR*from page 12*

\$20 for members and \$22 for nonmembers not preregistered. Details are at cachechamber.com.

July 19, 11:30 a.m.-1 p.m.

Women in Business Service Project Luncheon, an Ogden-Weber Chamber of Commerce event. Location to be determined. Cost is \$20 for members and first-time guests, \$30 for nonmembers. Details are at ogdenweberchamber.com.

July 19, 11:30 a.m.-1 p.m.

Professional Development Series, a ChamberWest event. Speaker Brandon Fugal, chairman of Colliers International, will discuss "Utah Rising: Business and Development in Utah." Location is Jordan Valley Water Conservation Garden Park, 8275 S. 1300 W., West Jordan. Cost is \$25 for members with registration by July 13, \$35 for nonmembers and for members after July 13. Details are at chamberwest.com.

July 20, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at davischamberofcommerce.com.

July 21, 11:30 a.m.-1 p.m.

Women in Business, a Murray Area Chamber of Commerce event. Location is Home 2 Suites, 4927 S. State St., Murray. Cost is \$15 for members, \$25 for nonmembers. Details are at murrayareachamber.com.

July 22, 5-8 p.m.

"Business After Hours," a Murray Area Chamber of Commerce event. Location and other details to be announced at murrayareachamber.com.

July 28, 8:30-11 a.m.

ConnectShare B2B Networking Event designed for business leaders and decision-makers. Location is the Miller Conference Center, 9750 S. 300 W., Sandy. Details are at www.connectshare.com or by contacting Randy Hunt of the ConnectShare Advisory Board at randy@clearpath-strat.com.

July 28, 6-7 p.m.

Intellectual Property Clinic, a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 3, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is

Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at davischamberofcommerce.com.

Aug. 4, 9-10 a.m.

Morning Speaker Series, an Ogden-Weber Chamber of Commerce event that takes place online via Zoom. Free for chamber members and first-time guests. Details are at ogdenweberchamber.com.

Aug. 4, noon-2 p.m.

"Strictly Networking Luncheon," a West Jordan Chamber of Commerce event. Details to be announced at westjordanchamber.com.

Aug. 5, 5-6 p.m.

Black Business Expo & Motown Show, a Utah Black Chamber of Commerce event. Location is Gallivan Center, 239 S. Main St., Salt Lake City. Details to be announced at utahblackchamber.com.

Aug. 9, 11:30 a.m.-1 p.m.

Women in Business Professional Growth Series, a ChamberWest event. Location is Residence Inn, 7558 S. Plaza Center Drive, West Jordan. Details to be announced at chamberwest.com.

Aug. 10, 11:30 a.m.-1 p.m.

"Let's Do Lunch," a South Valley Chamber event. Details to be announced at southvalleychamber.com.

ECONOMIC PLAN*from page 1*

Cox and other state officials have talked about the need to narrow state corporate recruitment and expansion efforts to target certain industries — state government currently has eight listed — as a way of growing the state's economic ecosystem. Large companies in those industries can settle in Utah and entice more to do the same, which "breeds more and more success," Hart said. Among such "foundational employers" in Utah, he said, are Goldman Sachs, Northrop Grumman and Adobe.

The 10-year plan indicates that Go Utah will review and present its targeted industry plan to its standing legislative committee, and governor and his cabinet during even-numbered years. During odd-numbered years, Go Utah will review all statewide programs.

The plan describes accommodating growth as Utah's most pressing economic issue for the foreseeable future.

"The way Utah coordinates and manages its growth over the

Aug. 10, 11:55 a.m.-1 p.m.

Women in Business, a Cache Valley Chamber of Commerce event. Location to be announced. Cost is \$15 for WIB members, \$18 for nonmembers, \$20 at the door. Details are at cachechamber.com.

Aug. 10, 4-5 p.m.

Venture Capital Collab, a Utah Black Chamber of Commerce event. Location is The Shop, 350 E. 400 S., Salt Lake City. Details to be announced at utahblackchamber.com.

Aug. 11, 11:30 a.m.-1 p.m.

Women in Business Luncheon, a Davis Chamber of Commerce event. Cost is \$25 for members, \$35 for guests. Location and other details to be announced at davischamberofcommerce.com.

Aug. 11, 11:30 a.m.-1:30 p.m.

"Lunch \$ Learn" Workshop, a Murray Area Chamber of Commerce event. Location is MACC Office, 5411 S. Vine St., No. 3A, Murray. Cost is \$15 for members, \$25 for nonmembers. Details are at murrayareachamber.com.

Aug. 12, 5-7 p.m.

"Business After Hours," a Utah Black Chamber of Commerce event. Details to be announced at utahblackchamber.com.

Aug. 16, 11:25 a.m.-1 p.m.

Leadership Luncheon, a Cache Valley Chamber of

Commerce event. Location is The Riverwoods Conference Center, 615 Riverwoods Parkway, Logan. Cost is \$16 for members and \$17 for nonmembers preregistered, \$20 for members and \$22 for nonmembers not preregistered. Details are at cachechamber.com.

next decade will set a pattern and standard for the next century of economic and community planning," it says. "In planning for 2030 and beyond, the state's primary challenge and opportunity will be how Utah leaders harness the inertia of America's fastest-growing economy without overburdening the state's communities."

It also calls for coordinated efforts, with the burden for executing the strategy falling on no one agency or group but rather on "all of those who have a role in supporting Utah's economy."

The 10-year economic plan will be updated every year.

"One of the things that we heard time and time again was that this needs to be something that's living and breathing, so every year we need to take a look at this and update it and make sure that we're doing what's right," Hart said. "We do think it's something that needs revision time and time again, year after year."

The economic vision document is accessible at <https://issuu.com/go-utah/docs/go-utah-economic-vision-2030>.

Commerce event. Location is The Riverwoods Conference Center, 615 Riverwoods Parkway, Logan. Cost is \$16 for members and \$17 for nonmembers preregistered, \$20 for members and \$22 for nonmembers not preregistered. Details are at cachechamber.com.

Aug. 16, 5-6 p.m.

Corporate Tour, a Utah Black Chamber of Commerce event. Location is Fidelity Investments, 49 N. 400 W., Salt Lake City. Details are at utahblackchamber.com.

Aug. 17, 7:30 a.m.-3 p.m.

2022 Chamber Golf Classic, an Ogden-Weber Chamber of Commerce event. Check-in and breakfast begin at 7:30 a.m. Golf is shotgun start at 8:30 a.m. Lunch on the course is 11 a.m.-1 p.m. Location is Mount Ogden Golf Course, 1787 Constitution Way, Ogden. Cost is \$250, \$1,000 for a foursome. Details are at ogdenweberchamber.com.

MERGER*from page 1*

in Salt Lake City.

HCA Healthcare's MountainStar hospitals in Utah include Brigham City Community Hospital, Cache Valley Hospital in North Logan, Lakeview Hospital in Bountiful, Lone Peak Hospital in Draper, Mountain View Hospital in Payson, Ogden Regional Medical Center, St. Mark's Hospital in Salt Lake City and Timpanogos Regional Hospital in Orem.

HCA is a Nashville, Tennessee-based system with 182 hospitals in the U.S. and abroad. Steward, headquartered in Dallas, Texas, has 41 hospitals in the U.S. and abroad.

The FTC vote to issue the administrative complaint and to authorize staff to seek a temporary restraining order and preliminary injunction was 5-0, the commission announced. The federal court complaint and request for preliminary relief was filed in the U.S. District Court for the District of Utah to halt the transaction pending an administrative proceeding, the FTC said. The administrative hearing is scheduled to begin on Dec. 13.

HCA Healthcare CEO Sam Hazen said at the time the merger was announced that the addition of these facilities would help improve healthcare network options for patients and enable investments in services. But the FTC contends that the acquisition would reduce the number of healthcare systems offering inpatient general acute care hospital services. In some Utah markets, the reduction would be from three competitors to two, and in another, from four competitors to

Aug. 17, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at davischamberofcommerce.com.

Aug. 18, 11:30 a.m.-1 p.m.

Chamber Luncheon, a Davis Chamber of Commerce event. Location is Business Resource Center, Davis Technical College, 450 S. Simmons Way, Kaysville. Cost is \$25 for chamber members, \$35 for guests. Details are at davischamberofcommerce.com.

Aug. 18, 11:30 a.m.-1 p.m.

Women in Business, a Murray Area Chamber of Commerce event. Location is Home 2 Suites, 4927 S. State St., Murray. Cost is \$15 for members, \$25 for nonmembers. Details are at murrayareachamber.com.

see CALENDAR next page

three, the FTC said.

"As the second- and fourth-largest healthcare systems in the Wasatch Front region of Utah, which surrounds Salt Lake City, HCA Healthcare and Steward Health Care System help to keep costs down for consumers by competing vigorously with each other," said FTC Bureau of Competition Director Holly Vedova. "The result is lower prices and more innovative services for patients and their families. If these companies merge, this competition will be lost, and Steward will no longer be available to patients as a low-cost provider in this region."

"We are deeply disappointed in the decision by the Federal Trade Commission," Steward said in a statement. "We believe the FTC has misread the pro-competitive potential of this transaction and completely ignored the fact that the market is, in fact, dominated by two different major health systems. The FTC's analysis is also based on antiquated methods that do not take into account such things as outpatient migration patterns. As such we will continue to advocate strongly for this sale that would not only support continued investment, but also expand care options for communities across the state of Utah, driving down healthcare costs and continuing to increase quality. We are exploring a variety of options and upon further review, we will make a determination regarding the next steps. Steward Health Care is committed to providing patient-centered, high-quality healthcare and believes the transaction would bring increased access and improved competition to this market."



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CALENDAR

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Aug. 19, 7:30 a.m.-2 p.m.

Annual Children's Charity Golf Classic, a Murray Area Chamber of Commerce event. Check-in begins at 7:30 a.m. Golf has 8 a.m. shotgun start and is a four-person scramble format. Location is Murray Parkway Golf Course, 6345 Murray Parkway, Murray. Cost is \$125, \$500 per foursome. Details are at murrayareachamber.com.

Aug. 19, 8 a.m.-noon

Chamber Golf Tournament, a South Valley Chamber event. Location is South Mountain Golf Course, 1247 E. Mike Weir Drive, Draper. Details to be announced at southvalleychamber.com.

Aug. 23, 11:30 a.m.-1 p.m.

Women in Business Luncheon, an Ogden-Weber Chamber of Commerce event. Location is Jeremiah's Restaurant, 1307 W. 12th St., Marriott-Slaterville. Cost is \$20 for WIB members and first-time guests, \$30 for nonmembers. Details are at ogdenweberchamber.com.

Aug. 23, 11:30 a.m.-1 p.m.

Women in Business, a South Valley Chamber event. Details to be announced at southvalleychamber.com

Aug. 25, 8:30-11 a.m.

ConnectShare B2B Networking Event designed for business

leaders and decision-makers. Location is the Miller Conference Center, 9750 S. 300 W., Sandy. Details are at www.connectshare.com or by contacting Randy Hunt of the ConnectShare Advisory Board at randy@clearpath-strat.com.

Aug. 25, noon-1 p.m.

Women in Business, a Box Elder Chamber of Commerce event. Cost is \$10. Location and other details to be announced at boxelderchamber.com.

Aug. 25, 5-7 p.m.

"Business After Hours," a Salt Lake Chamber event. Location is Christmas Box International, 3660 S. West Temple, Salt Lake City. Free for members by Aug. 23 and \$20 thereafter, \$30 for nonmembers by Aug. 23 and \$40 thereafter. Details are at slchamber.com.

Aug. 26, 5-8 p.m.

"Business After Hours," a Murray Area Chamber of Commerce event. Location and other details to be announced at murrayareachamber.com.

Sept. 1, 9-10 a.m.

Morning Speaker Series, an Ogden-Weber Chamber of Commerce event that takes place online via Zoom. Free for chamber members and first-time guests. Details are at ogdenweberchamber.com.

Sept. 1, noon-2 p.m.

"Strictly Networking Lunch-

eon," a West Jordan Chamber of Commerce event. Details to be announced at westjordanchamber.com.

Sept. 7, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at davischamberofcommerce.com.

Sept. 7, noon-2 p.m.

"Workforce Readiness: Strategies to Boost Your Recruiting and Retention Efforts," a Cache Valley Chamber of Commerce "Lunch and Learn" event. Location is Bridgerland Technical College, Room 808, 1301 N. 600 W. Logan. Details are at cachechamber.com.

Sept. 8, 11:30 a.m.-1 p.m.

Women in Business Luncheon, a Davis Chamber of Commerce event. Location to be announced. Cost is \$25 for members, \$35 for nonmembers. Details are at davischamberofcommerce.com.

Sept. 8, 11:30 a.m.-1 p.m.

"Lunch \$ Learn" Workshop, a Murray Area Chamber of Commerce event. Location is MACC Office, 5411 S. Vine St., No. 3A, Murray. Cost is \$15 for members, \$25 for nonmembers. Details are at murrayareachamber.com.



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Sept. 9

Patriot Day Golf Invitational, a Cache Valley Chamber of Commerce event. Registration begins at 7:30 a.m., followed by an 8:15 a.m. flag-raising ceremony and 9 a.m. shotgun start. Location is Logan River Golf Course, 550 W. 1000 S., Logan. Details are at cachechamber.com.

Sept. 12, 8 a.m.-2 p.m.

Chamber Classic Golf Tournament 2022, a Utah Valley

Chamber of Commerce event. Location is Riverside Country Club, 2701 N. University Ave., Provo. Details are at thechamber.org.

Sept. 14, 11:55 a.m.-1 p.m.

Women in Business Luncheon, a Cache Valley Chamber of Commerce event. Location to be announced. Cost is \$16 for WIB members, \$18 for nonmembers, \$20 at the door. Details are at cachechamber.com.



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