

# SALT LAKE BUSINESS JOURNAL

## SALT LAKE BUSINESS JOURNAL Lists

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## Box Elder Co. project becomes 4th inland port

**Brice Wallace**  
*Salt Lake Business Journal*

Another meeting, another Utah inland port approval.

That's been the pattern of the Utah Inland Port Authority board, which recently approved the Golden Spike project area as the state's fourth inland port. Typically, port projects have been presented at one board meeting then approved at the following meeting. The Sept. 12 board meeting will feature possible approval of the

Six County Agri-Park project area plan in Juab County.

The Golden Spike project area features several pieces of land totaling 1,500 acres in Garland, Tremonton, Brigham City and other parts of Box Elder County. UIPA says it will further its state directive "to facilitate appropriate development throughout the state of Utah that encourages the retention and expansion of existing companies and the recruitment of new companies to create employment opportunities for residents surrounding project areas."

"The establishment of the Golden

Spike Inland Port project area represents a significant milestone for Utah's economic future," Miles Hansen, UIPA board chair, said in a prepared statement.

"The proposed location of the Golden Spike project area offers substantial benefits for neighboring counties. Three of the top five importing counties — Cache, Davis and Weber — along with two of the state's top five exporting counties — We-

**see UIPA page 20**



Concept art depicts a new day lodge and accommodations that will be part of a major expansion of the Deer Valley Resort in Park City. The resort will almost triple its ski terrain and add new lodging, dining and retail as well as a new entrance from U.S. Highway 40 east of the resort.

## Deer Valley expansion will add 3,700 skiable acres, new village

The company that owns Deer Valley Resort in Park City has announced plans for a major expansion of the Wasatch Mountains ski-only destination. Alterra Mountain Co., headquartered in Denver, released its plans to add 3,700 acres of ski terrain as well a new village and a new portal that the company said will dramatically improve access to the resort.

In partnership with Extell Development Co. of New York City, Alterra will add lodging, dining and retail amenities at the resort.

The expansion will more than double Deer Valley's skiable terrain, adding 16 new lifts and a new 10-passenger gondola. The diverse terrain will also be supported by a new cutting-edge snowmaking system and feature precise snow grooming that adheres to Deer Valley's existing stan-

dards, Alterra said. The last time Deer Valley saw a significant terrain expansion was for the 2007-08 winter season, with the addition of 200 acres of skiing on Lady Morgan Mountain.

The complete project will take place over the next three seasons, with a significant portion of the new lifts and trails set to open as early as the 2025-26 winter season. When completed, Deer Valley will offer 5,726 acres of ski-only terrain spread across 10 mountains.

The Deer Valley investment is in addition to the \$500 million capital program announced by Alterra earlier this year to enhance the guest and employee experience across its portfolio of 17 resorts.

**see DEER VALLEY page 22**

## Schreiber hikes Logan investment for 2nd phase

A Wisconsin-based food producer has boosted the amount it will spend on an expansion project in Logan.

Schreiber Foods Inc. was approved in May for a state tax credit incentive for a \$68 million expansion to modernize its cream cheese processing capabilities, with a second phase to include the construction of a 300,000-square-foot cold storage facility.

While the number of jobs tied to the expansion, 52 over eight years, will not change, the company has adjusted its capital expenditure related to the cold storage part of the project from \$48 million to \$115 million.

Jim Mackey, global manager for the company, told the Governor's Office of Economic Opportunity (Go Utah) board that the \$48 million estimate was based on two other cold storage warehouses the company had built in Missouri and Texas the past few years. However, the 400,000-square-foot warehouse in Logan will require refrigeration of the entire building and also required more engineering related to snow loads on the roof, which was not an issue in Texas and Missouri.

Other increased costs are related to inflation on raw materials and labor, and adding an automatic storage/retrieval system and 48 laser-guided vehicles, he said.

As a result of the increased compa-

**see GO UTAH page 20**



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# Officials celebrate opening of Commerce Crossroads & RailSync in Cedar City

Officials from state and local government agencies, local businesses and developers joined Gov. Spencer Cox to celebrate the recent opening of an 820-acre sustainable industrial park in Cedar City. Industrial steel company BZI hosted the event that marked the beginning of Commerce Crossroads and the grand opening of its first tenant, transloading company RailSync.

In addition to Cox, members of the Utah Inland Port Authority (UIPA) board joined in the event.

Addressing the crowd, Cox stressed that the Aug. 22 event marked a significant milestone for the state and illustrated progress toward efforts to support a cohesive “OneUtah” and the economic health of rural communities.

“Utah businesses and communities bring differentiated contributions to the rest of our country and world. Commerce Crossroads, and its collaborative partnerships with our state’s business, economic and governmental leaders, will help raise global awareness about the premier offerings of Utah and attract new economic opportunities to our state and citizens,” said Cox.

Commerce Crossroads and UIPA have partnered to establish the first rural inland port in the state of Utah. This hub will serve

as a component of the Iron Springs Project Area and will be the site of the new BZI headquarters, scheduled to break ground in 2024. Commerce Crossroads is one of BZI’s affiliated companies.

The UIPA echoed the governor’s comments and underscored that the groundbreaking of the industrial park is further evidence that the UIPA’s vision for its Iron Springs Project Area is coming to fruition.

“Our partnership with Commerce Crossroads ensures that the vision of our Iron Springs Project Area is coming to life quickly,” said Ben Hart, executive director of the UIPA. “We are committed to facilitating a positive generational economic impact in Southern Utah. Today’s groundbreaking signifies that many great opportunities and growth will be created for our state and region. We are excited to see RailSync begin a logistics paradigm shift in Southwestern Utah, and we look forward to continuing our efforts with Commerce Crossroads, as they play a key role in the development of this facility and associated businesses.”

The Commerce Crossroads industrial park will initially include office buildings, on-site products and services to construct tailored processing facilities for



Gov. Spencer Cox (center) cuts a ribbon to mark the opening of Commerce Crossroads, a major industrial park near Cedar City. Recently named a satellite location of the Utah Inland Port, the 820-acre site also welcomed its first tenant, a transloading company named RailSync.

customers. The company anticipates technology, construction material manufacturing, data centers, e-commerce and distribution centers, as well as office space and residential housing.

“It is extremely rewarding to collaborate with fellow business leaders and organizations who are contributing to the future of vibrant and sustainable growth in the Southern Utah region,” said Ryan Obray, chief operating officer of Commerce Crossroads.

According to the company, the exclusive and sustainable offerings

available at Commerce Crossroads will improve the transportation of raw materials and allow for more effective and efficient processing of goods and products for global companies.

“Additionally, companies in the region will now experience improved access to a worldwide shipping network. We anticipate additional jobs and new dynamic commerce opportunities will also be generated in the area,” said Obray.

The first tenant of Commerce Crossroads, transloading service

RailSync, will provide integrated short-line rail service to individual businesses and eventually to future Commerce Crossroads tenant facilities.

“We are excited to highlight that RailSync is operating and open for business,” said Guy Nielsen, chief operating officer of RailSync. “We began delivering product on July 5 and are already hearing from customers that they are thrilled to have a more accessible, sustainable and streamlined delivery option for raw materials.”



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## 13.56M visitors spent \$1.66B in Utah's parks

It was a banner year in 2022 for Utah's national parks and the money they generated in the state, according to a new report released by the U.S. National Park Service.

The report released last month shows that 13.557 million visitors to national parks in Utah spent \$1.656 billion in the state in 2022. That spending supported 23,312 jobs and had a cumulative benefit to the state economy of nearly \$2.6 million.

"Every park in the state offers unique experiences, from learning about history up close to diverse outdoor recreational opportunities," said Kate Hammond, National Park Service regional director, in a news release. "There's something for everyone to see and enjoy."

The peer-reviewed visitor spending analysis was conducted by economists at the National Park Service. The report shows \$23.9 billion of direct spending by nearly 312 million park visitors in communities within 60 miles of a national park, the news release said. This spending

supported 378,400 jobs nationally with 314,600 of those jobs found in the gateway communities. The cumulative benefit to the U.S. economy was \$50.3 billion.

"The impact of tourism to national parks is undeniable, bringing jobs and revenue to communities in every state in the country and making national parks an essential driver to the national economy," National Park Service Director Chuck Sams said in the news release. "Since 1916, the National Park Service has been entrusted with the care of our national parks. With the help of volunteers and partners, we safeguard these special places and share their stories with more than 300 million visitors every year."

The parks operated by the National Park Service in Utah are Arches National Park, Bryce Canyon National Park, Canyonlands National Park, Capitol Reef National Park, Cedar Breaks National Monument, Dinosaur National Park, Glen Canyon National Recreation Area,

Golden Spike National Historical Park, Hovenweep National Monument, Mormon Pioneer National Historic Trail, Natural Bridges National Monument, Old Spanish National Historic Trail, Pony Express National Historic Trail, Rainbow Bridge National Monument, Timpanogos Cave National Monument and Zion National Park.

A breakdown of visitor spending revealed the lodging sector had the highest direct effects, with \$9 billion in economic output nationally. The restaurant sector had the second greatest effects, with \$4.6 billion in economic output nationally.

Report authors also produced an interactive tool that enables users to explore visitor spending, jobs, labor income, value-added and output effects by sector for national, state and local economies. Users can also view year-by-year trend data. The interactive tool and report are available at <https://www.nps.gov/subjects/socialscience/vse.htm>.



Furniture for education settings is among the offerings of Lakeshore Learning Materials. The California-based company recently received incentives for a distribution center project in Garland in Box Elder County that is expected to employ 540 people over the next 10 years.

## Lakeshore Learning to build new facility in Garland, bring 540 jobs

**Brice Wallace**  
Salt Lake Business Journal

An educational materials company will learn a lot about Utah as it builds a distribution center in Garland in Box Elder County and adds 540 jobs over the next decade.

Lakeshore Learning Materials LLC, based in Carson, California, will build a facility of about 1.6 million square feet in the Golden Spike Inland Port, an area recently approved by the Utah Inland Port Authority board and encompassing parts of Garland, Tremonton, Brigham City and Box Elder County.

Utah government documents estimate the project investment at \$219 million.

"We're very excited about Garland," Jen Centazzo, the company's chief operating officer, told the Governor's Office of Economic Opportunity (Go Utah) board at a recent board meeting.

"We feel like we've found a community where we can really have a great mutual relationship. We are looking forward to being part of the fabric of that community."

The Go Utah board discussed the project before approving a tax credit incentive for the company, which later also received a property tax incentive from the Utah Inland Port Authority board.

Founded in 1954 by single mother Ethelyn Kaplan, Lakeshore Learning develops and retails learning materials and furniture for early childhood education programs, elementary schools and homes, and is now expanding into middle schools. It also offers services to support the educational community, including professional development training for teachers; classroom design, delivery and installation; and customized product design to support entire school districts and

**see LAKESHORE page 22**

## American Battery Factory names Kem president

American Battery Factory Inc. (ABF), a battery manufacturer working toward the development of a network of lithium iron phosphate battery cell factories in the United States, has announced the appointment of John S. Kem, a former major general in the U.S. Army, as president. He joins recently appointed CEO Jim Ge as leaders of the company.

Kem's 35-year Army career spanned numerous positions, including commanding the Europe District and the Northwestern Division of the U.S. Army Corps of Engineers. He also held key positions at the Pentagon, as well as with international organizations. He also served as the commandant of the U.S.

Army War College.

"At the forefront of ABF's vision is to serve safe, reliable and efficient energy to a variety of markets, including data centers, telecommunications and cellular networks, healthcare providers, municipalities, the U.S. military and more," said Kem. "I am honored to join the company in this capacity and to help fulfill this vision of making energy independence a reality for the United States. Together, we will create solutions for the most complex energy transition issues the world has ever faced."

"We are building and attracting a world-class management team, workforce and strategic partner network, and

having John Kem join our company as president is the culmination of these efforts," said Ge. "With his invaluable experience, we will navigate the development of the first network of LFP battery cell gigafactories in the country. ABF will continue to bring together entrepreneurs and scientific experts to enhance an unrivaled foundation for the most innovative battery cells for energy storage solutions."

ABF is beginning the first phase of development on its "Gigafactory" in Tucson, Arizona, with plans to break ground within the next few months. The site will be the country's largest factory to produce LFP battery cells, the company said.

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# Do they really get it? Competency training that works

One of the most prevalent concerns in employee training is whether learners have actually attained the competencies required to deliver the outcomes for which they were hired. This challenge is often exacerbated by the tendency of adult learners to be less than forthcoming when they are asked “if they get it.”

Employees may fear admitting that they don’t understand something because this might be perceived as a lack of effort or intelligence. While this fear is understandable, it creates a barrier to obtaining the necessary guidance required to gain required job competencies. This often leads to needless mistakes when the employee has moved into real-time situations.

When employees are reluctant to admit a lack of understanding, it becomes challenging for managers and colleagues to provide necessary feedback and support. Without awareness of the gaps in the knowledge and skills of learners, trainers may rely on implied competencies that just aren’t there.

So, what can be done to overcome this inherent competency training challenge? Clearly, the solution must include the ability for corporate training to gain an assurance that employees actually do “get it,” that they not only understand what is expected of them, but they can actually do their jobs.

One of the best approaches I have utilized over the years has been what is known as the “See, Hear, Say and Do Training Model.” It is a comprehensive approach that incorporates multiple learning modalities to enhance the development of job competencies.

Here’s how the model works:

- See: The “See” component provides visual demonstrations, examples or visual aids to allow learners to observe the desired competencies. This may be done by having the learner view others actually performing the desired



**RICH TYSON**

tasks, or through the use of videos, diagrams, charts or presentations.

- Hear: The “Hear” component focuses on auditory learning. Once a learner has “seen” the desired tasks being performed, the trainer repeats the

demonstration, but then adds spoken instructions and explanations to reinforce what is being taught. Seeing when accompanied by listening — and hearing — significantly increases the likelihood that the learner will “get it.” The hearing component can be further strengthened by encouraging learners to take notes.

- Say: The “Say” component might also be described as “Tell.” At this stage, learners are requested to instruct the trainer, telling him or her what to do. This generally works best where the trainer performs the required task according to what the learner tells them. This is an early indicator of the learner’s understanding, and it readily exposes any misunderstandings or shortcomings. This is a transformative phase, wherein the learner becomes an active participant in their own competency development. It allows for clarification of doubts and collaboration and knowledge sharing between the trainer and the learner.

- Do: The “Do” component requires the learner to show their understanding and competence by actually doing the tasks required

in the job. This is often best done multiple times and may be accompanied by the learner telling the instructor what they are doing — and why they are doing it — as they perform those tasks. By actively engaging in tasks that mirror real work situations, learners can practice and refine their competencies, gain confidence and develop a deeper understanding of how to apply their growing knowledge.

The See, Hear, Say and Do Training Model leverages different learning modalities to cater to diverse learning styles and enhance the overall learning experience. By incorporating visual,

auditory, verbal and kinesthetic elements, this model promotes active participation, deepens understanding and helps learners transfer new knowledge and skills to real-world contexts.

The See, Hear, Say, and Do model can be effectively utilized for both manual skills and cognitive skills training, with slight variations in emphasis and application. It’s important to note that while this model offers a comprehensive approach to competency training, it’s essential to consider the specific learning needs and preferences of those whom you train.

Adapting the training con-

tent and methods to accommodate different learning styles and providing a balance between each component will maximize the effectiveness of the model. Additionally, it is important to provide ongoing reinforcement, feedback and support as the learner goes “live” with what they have learned. All of this will combine to provide the answer we all desire: They actually do get it.

Richard Tyson is the founder, principal owner and president of CEObuilder, which provides forums for consulting and coaching to executives in small businesses.

## Daily to lead Children’s Miracle Network Hospitals

Children’s Miracle Network Hospitals, a Salt Lake City-based national nonprofit aimed at raising funds and awareness for local children’s hospitals, has announced Aimee Daily as its next president and CEO. The change is effective Nov. 1, when current president and CEO Teri Nestel will retire.

The board of trustees unanimously appointed Daily as the nonprofit’s sixth president after an extensive search. “With a 23-year history in healthcare and executive leadership, Daily is a strategic visionary with the experience and drive wanted for the nonprofit to continue to thrive,” the organization said.

“We are thrilled to welcome Aimee to Children’s Miracle Network Hospitals,” said Barbara Joers, Children’s Miracle Network Hospital’s board chair and president and CEO of Gillette Children’s in St. Paul, Minnesota. “Aimee’s energy, intellectual curiosity and strategic acumen will guide us into a new era of

raising critical funds to fulfill the most urgent needs of our member children’s hospitals. Under her guidance, I’m confident we can make a bigger impact on local communities by supporting their children’s healthcare needs.”

Most recently, Daily served as the senior vice president and chief transformation officer at Memorial Health, a nonprofit healthcare organization in central Illinois. She was key in developing relationships and leading innovation, both critical components of Children’s Miracle Network Hospitals’ core work and values. Under her leadership, Memorial Health was named the 2018 Best Organization in Leadership Development and earned the 2019 Learning Elite Gold Award.

Daily holds a Ph.D. from Benedictine University.

“I’m honored to serve as the next president and CEO of Children’s Miracle Network Hospitals,” Daily said. “I have a deep

appreciation for the impact children’s hospitals have in their communities — both of my children, who are now adults, were born prematurely and received care at my local member hospital. Those firsthand experiences and my life’s work in the healthcare industry have prepared me for this moment and I’m eager to lead this organization forward.”

Daily joins the nonprofit as it celebrates its 40th anniversary and \$8.5 billion raised and has its sights set on increasing its fundraising goals year over year. In 2022, Children’s Miracle Network Hospitals raised more than \$421 million in partnership with local and national corporations through legacy events like Radiothon and signature programs engaging college and high school students, gamers and golfers. Those funds go to 170 local member hospitals that use them to meet the most urgent needs of children in their communities — needs that continue to grow each year.

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**ASSOCIATE PUBLISHER**

David Gregersen | [david.g@thecityjournals.com](mailto:david.g@thecityjournals.com)

**EDITORIAL**

John Rogers | [john.r@thecityjournals.com](mailto:john.r@thecityjournals.com)  
Brice Wallace | [brice.w@thecityjournals.com](mailto:brice.w@thecityjournals.com)

**ADVERTISING EXECUTIVES**

Dale Dimond | [dale.d@thecityjournals.com](mailto:dale.d@thecityjournals.com)  
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Kayla Palmer | [kayla.p@thecityjournals.com](mailto:kayla.p@thecityjournals.com)  
Greg Tanner | [greg.t@valuepagesutah.com](mailto:greg.t@valuepagesutah.com)

**CIRCULATION COORDINATOR**

Lydia Rice | [lydia.r@thecityjournals.com](mailto:lydia.r@thecityjournals.com)  
385-557-1022

**OFFICE COORDINATOR**

Dionne Halverson | [dionne.h@thecityjournals.com](mailto:dionne.h@thecityjournals.com)  
385-557-1022

**GRAPHIC DESIGN**

Anna Pro  
Ty Gorton

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9500 South 500 West, Suite 205  
Sandy, UT 84070

**PHONE: 801-254-5974**

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# Work Daze

## Is quitting work too much work?

Hooray! You've decided to quit your job.

Now all you have to do is march into your manager's office and let them have it — the insults you've suffered, the unfair criticisms you've endured, the total lack of direction, encouragement and — most of all — appreciation when you've done something right. (Not that you've done a lot of things right, but let's not be picky.)

Yes, it's your "Take This Job and Shove It" moment. You're ready, but are you prepared?

Alison Green would say no. Green, the "Ask A Boss" columnist for *New York* magazine, recently published "Resignation Checklist: 10 Things to Do Before Quitting." As your official "Ask A Jerk" columnist, here are 10 comments on her 10 comments. It's all you need

to go all "Brokeback Mountain" and tell your boss, "Guess what! I figured out how to quit you."

No. 1: Do you know how your company will react?

Some companies want you out the same day your resignation goes in. This could be emotionally draining, especially if you planned to spend those two weeks enjoying farewell celebrations with free food and fulsome speeches about how the department will never be the same without you. Also, determine what to expect from your manager. You could be walking into an emotional buzz saw "if your manager is petty and takes resignations as a personal betrayal." Which, of course, they are and yours is.

My advice is to tell your manager, "It's not you; it's me. You deserve a much better em-

ployee who will totally benefit from your genius." (Note: This goes over better if you don't giggle.)

No. 2: Take home copies of all your excellent performance reviews.

If you have one, do it. Otherwise, your time is better spent swiping office supplies. You won't need a carton of printer cartridges or a case of rubber bands, but they do make excellent gifts.

No. 3: Take home contact info for anyone you want to stay in touch with.

You probably don't have close friends at work, but there could be a few people who dislike you less than others. Make sure you have their email addresses, phone numbers and passwords to their bank accounts. These are the people who will lend you money to buy five-pound boxes of Russell Stover milk chocolate peanut clusters to send to the management team when you start beg-

ging to get your job back.

No. 4: Clean out your email.

Leave memories, not emails. Management is surely curious over who has been ordering a 20-gallon drum of recycled cooking oil delivered to the HR department every Monday. Your texts should also be erased, especially the ones you've exchanged with the CIA.

No. 5: Remove personal files.

And while you're at it, be sure to leave extra food for the family of gerbils you've been raising in the bottom drawer of your file cabinet. On your last day, set them free.

No. 6: Check your benefits. Will your health insurance cover your expenses when you're not working? Will you be paid for the vacation time you accrued but were afraid to ask for? If you don't like what's coming when you're going, do what any mature adult would do: threaten to hold your breath until you turn red. That will open the financial floodgates, guaranteed.

No. 7: Download your pay stubs.

You'll need them for proving to people that a person of your abilities ever had a paying job.

No. 8: Turn in your expense account.

Be sure to include the expense of the therapy you're going to need to manage the PTSD you suffered on the job, plus the cost of the new clothes, new haircut and all the plastic surgery that will be required to get your next job. The company will be happy to pay just to get rid of you if you can be sufficiently obnoxious — and I have faith that you can.

No. 9: Manage your subscriptions.

If you get renewals for magazines or newsletters at work, shift them to your home address. You really can't afford to miss even one issue of *Gerbils Digest*.

No. 10: Plan what you will say.

Allot 30 percent for assigning blame, 30 percent for settling scores and 30 percent to threaten lawsuits. The remaining 10 percent is for extemporaneous yelling and screaming, just for the fun of it.

Alison Green recommends that before you resign you determine how you will react when receiving a counteroffer to stay with the company. Follow my advice, and that definitely will not be an issue.

Bob Goldman was an advertising executive at a Fortune 500 company. He offers a virtual shoulder to cry on at bob@bgplanning.com.

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## Is reading this article a 'win-win?'

Do you get tired of the daily repetition of buzzwords around the workplace? Online learning platform Preply has released the results of a survey of Americans that identifies the most popular and the most annoying buzzwords in use in the nations workplaces.

The 10 most popular business buzzwords used in the workplace, in order of popularity, are win-win, culture, ASAP, think outside the box, moving forward/going forward, circle back, it's on my radar, on the same page, bring to the table and new normal.

Many of the most popular buzzwords showed up on the list of the most annoying. Listed in order of annoyance, the list includes new normal, culture, circle back, boots on the ground, give 110 percent, low-hanging fruit, win-win, move the needle, growth hacking and think outside the box.

The study polled 1,551 Americans across all 50 states working in an office or remote environment.



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# Industry Briefs

Industry Briefs are provided as a free service to our readers. Company news information may be sent to [brice.w@thecityjournals.com](mailto:brice.w@thecityjournals.com). The submission deadline is one week before publication.

## ACCOUNTING

• **Eide Bailly**, a national certified public accounting and business advisory firm, has announced that **Bessolo Haworth**, a full-service accounting and financial services firm with offices in the Los Angeles, San Francisco and Seattle areas, will become part of Eide Bailly on Oct. 23. The union will bring five partners and 20 staff into Eide Bailly and extend the firm's footprint in California and the Greater Seattle area. Eide Bailly has over 3,300 employees, including CPAs and business advisors.

## AGRICULTURE

• The **Utah Farm Bureau** has named **Jaron Hansen** of Emery County as Eastern Regional manager. Hansen will cover Carbon, Daggett, Duchesne, Emery, Grand, Sanpete, San Juan, Sevier and Uintah counties. Hansen grew up in Elmo and worked on his family's sheep and cattle ranch in Cleveland, in Emery County. Hansen also has been involved in local political affairs. He has been studying psychology at Salt Lake Community College and is finishing his program remotely.



Jaron Hansen

## ARTS/ ENTERTAINMENT

• **SAG-AFTRA** has announced the results of its Arizona-Utah local elections. **Billy Holden** is vice president of Utah. **Chad Wright** is a local board member from Utah. The newly elected leaders will be installed in office Sept. 8. SAG-AFTRA represents approximately 160,000 people in the entertainment and media industries.

## ECONOMIC INDICATORS

• The number of **gig workers** in Utah increased 137 percent from 2019 to 2021, according to a study by **Agents Only**. It analyzed income claimed on 1099 tax forms. The nation growth was 168 percent. All states experienced an increase. The largest growth was in Mississippi, at 445 percent.

• **Salt Lake City** is ranked No. 46 and **Provo** is No. 53 on a list of cities where it is the most

expensive to buy a house, compiled by Scholaroo It analyzed housing affordability of 152 cities.

• The **median rent** in Utah in August was \$1,631, down about 5 percent from a year earlier, according to national resource **Rent**. That was the fourth-highest decrease in the U.S. For comparison, South Dakota rents were down 22.61 percent. The median rent in **Salt Lake City** was \$1,890, down 3.51 percent from a year earlier. Details are at <https://www.rent.com/research/average-rent-price-report/>.

• **Utahns** feel "chronically stressed" when they have **debts of more than \$22,500**, according to a study by personal finance website **Well Kept Wallet**. It studied the amounts in each state in which debt becomes so significant that it starts to induce anxiety. The highest figure is in Delaware, at \$41,667. The lowest is in South Dakota, at \$4,000. Details are at <https://wellkeptwallet.com/debt-anxiety-index/>.

• **Salt Lake City International Airport** had the **fifth-most-expensive domestic flights** in the U.S. earlier this year, according to a report by **SmartAsset**. Airfare averaged \$449 in January. SmartAsset analyzed Bureau of Transportation data for 72 of America's largest airports, comparing prices between January 2022 and January 2023. The price of Salt Lake City flights increased 18 percent during that time, among the top 25 highest airfare increases in the U.S. Airfare costs increased by 16 percent on average across the U.S. Domestic airfare in this year's first quarter averaged \$382, up from \$328 a year before. The only airport with 100,000 or more passengers in 2022 that saw a price decrease was Kahului Airport in Hawaii. Miami International Airport flight prices increased by 31 percent year over year, from \$281 to \$368. Flights from Anchorage, Alaska, were most expensive at an average of \$508. Washington Dulles International's average was \$487. Details are at <https://smartasset.com/data-studies/airfare-cost-increases-q1-2023>.

• The most popular **family destination** in Utah this summer was **Washington**, according to **Airbnb**. Overall, family trips booked on Airbnb in the first half of 2023 increased nearly 10 percent compared to the same period last year. Details are at <https://news.airbnb.com/how-and-where-families-are-traveling-on-airbnb-this-summer/>.

• **Five Utah cities** are on a list of "**Best Cities for Rooftop Dining**," compiled by **Roof Gnome**. They are No. 71 **Salt**

**Lake City**, No. 192 **Orem**, No. 214 **St. George**, No. 231 **Provo** and No. 306 **Sandy**. Roof Gnome compared over 360 of the biggest U.S. cities based on three categories, including number of rooftop restaurants, consumer ratings, and climate for outdoor dining. The top-ranked city is New York City. The No. 362 city is Auburn, Alabama. Details are at <https://roofgnome.com/blog/studies/best-cities-rooftop-restaurants/#rankings>.

• **Salt Lake City** is ranked No. 87 on a list of "**Most Vulnerable Cities for Rat Infestation**," compiled by **Pest Gnome**. It compared over 150 of the biggest U.S. cities based on five categories, including residents' dissatisfaction with their city's garbage disposal, the number of restaurants per square mile, and access to exterminators. The top-ranked city is New York City. The No. 152 city is Virginia Beach, Virginia. Details are at <https://pestgnome.com/blog/studies/most-vulnerable-cities-rat-infestation/#rankings>.

• **Salt Lake City** is ranked No. 22 and **West Valley City** is No. 168 on a list of places where **bicyclists feel safe**, commissioned by personal injury law firm **Bisnar Chase** and conducted by **Cherry Digital**. The top-ranked city is Virginia Beach, Virginia. The No. 250 city is Columbus, Georgia. Details are at <https://www.bestattorney.com/safe-cycling/>.

• **Salt Lake City** is ranked No. 49 and **West Valley City** is No. 194 on a list of "**Best Cities for Dog Lovers**," compiled by **LawnStarter**. It compared the 200 biggest U.S. cities based on 28 indicators of puppy love, such as access to dog-friendly housing and businesses, suitability of dog walking, and affordability of canine services. The top-ranked city is Orlando, Florida. The No. 200 city is Paterson, New Jersey. Details are at <https://www.lawnstarter.com/blog/studies/best-cities-dog-lovers/#rankings>.

## DIVIDENDS

• The board of directors of **Extra Space Storage Inc.**, Salt Lake City, has declared a dividend of 61 cents per share of common stock. The dividend will be paid Sept. 29 to stockholders of record Sept. 15. The company previously paid a dividend of \$1.01 per share of common stock July 19, prior to its merger with Life Storage Inc. The company expects to return to its historical practice of paying a single quarterly dividend during the fourth quarter of 2023. Extra Space Storage Inc. is a real estate investment trust that owns

and/or operates 2,438 self-storage properties, making it the largest operator of self-storage properties in the United States.



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## EDUCATION

• **Salt Lake Community College** has named **Bob Whittaker** as executive director of development and the SLCC Foundation. His more than 20 years of experience includes growing gift revenue, engaging internal and external stakeholders as partners, establishing metric-based systems and practices, and empowering staff and volunteers.



Bob Whittaker

Whittaker previously served as dean of institutional advancement at Lyndon State College in Lyndonville, Vermont, and vice president of institutional advancement at William James College in Newton, Massachusetts. He also served as associate director of foundation and corporate relations at Westminster College and as director of foundations and planned giving for Utah Symphony and Opera. His education includes a Master of Science degree from Utah State University.

## ENVIRONMENT

• The **Salt Lake City Department of Airports** has published its annual **Environmental, Social and Governance Report**, which highlights airport efforts to minimize negative environmental impacts and adhere to the highest standards in creating a more sustainable airport. The report indicates that the airport achieved a decrease in overall energy use by converting to LED lighting, using off-site renew-

able energy sources and on-site solar arrays; required airlines to transition to electric belt loaders, baggage tugs and push-back tractors; reduced aircraft taxi times through The New SLC airport's parallel concourse design; added EV charging stations for private and airport-related vehicles; installed low-flow and sensor-based water fixtures to reduce consumption by about 40 percent; recycled deicing fluids; planted drought-tolerant landscaping; reduced single-use plastics through the installation of water bottle refill stations; and diverted 90 percent of construction waste from landfills through reuse and recycling.

## HEALTHCARE

• The **One Utah Health Collaborative** has announced a task force to set the state's first healthcare spending growth target. It consists of members from its Community Stakeholder Board. A report detailing the target and other key decisions will be delivered to Gov. Spencer Cox by year-end. The task force will meet five times between now and December to participate in the development of a healthcare spending recommendation for the state, with assistance from the Kem C. Gardner Policy Institute. The task force is co-chaired by Commissioner **Jon Pike** of the Utah Department of Insurance, and **Derek Miller**, president and CEO of the Salt Lake Chamber and Downtown Alliance. Other members are **Rob Allen**, president and CEO, Intermountain Health; **Greg Angle**, president, HCA Healthcare; **Scott Barlow**, CEO, Revere Health; **Jim Dunnigan**, Utah House of Representatives; **Dr. Michael L. Good**, CEO, University of Utah Health; **Brandon Hendrickson**, president, Molina Healthcare; **Rob Hitchcock**, president and CEO, SelectHealth; **Aadam Hussain**, interim president, Regence BlueCross BlueShield of Utah; **Dr. Mike Kennedy**, Utah state senator; **Chet Loftis**, managing director, PEHP Health and Benefits; **Dr. Mary Pennington**, president and CEO, Granger Medical Clinic; **Alan Pruhs**, executive director, Association for Utah Community Health; **Jim Sheets**, group president, CommonSpirit; **Matt Slonaker**, executive director, Utah Health Policy Project; **Jen Strohecker**, Medicaid director, Utah Department of Health and Human Services; and **Chad Westover**, CEO, University of

see BRIEFS next page

# Industry Briefs

from previous page

Utah Health Plans. Cox last year launched the collaborative, a community-owned nonprofit, designed to improve the trajectory of healthcare in the state.

• **Select Health**, a Salt Lake City-based nonprofit health plan, and **Kroger Health**, the health-care division of The Kroger Co., have announced a co-branding relationship for Medicare Advantage plan offerings, effective Jan. 1. The new co-branded plans will be offered in select counties in four states across the Mountain West, including Utah. The plan offerings are designed to increase access to options and services that promote health and wellness and provide customer savings on groceries and prescription medications.

## HOUSING

• **Mill Creek Residential**, a developer, owner-operator and investment manager specializing in premier rental housing across the U.S., has expanded into Utah and the Greater Salt Lake City



Tyler Greene

market. The regional office in Salt Lake City will mark the company's 21st in the U.S. **Tyler Greene** will serve as the managing director of development for the new market, which will encompass the Greater Salt Lake area, and will lead the regional office. Greene has over two decades of experience in the real estate industry as a principal, commercial broker, brokerage company owner and developer. He began his real estate career in Salt Lake City with Colliers International and consulted for a variety of Fortune 500 companies. He then served as the principal and founder of Las Vegas-based Bridge Properties

Group, which serves the Arizona, California, Nevada and Utah markets. Greene also served as founding partner of multifamily and hospitality developer Surface Development and has extensive experience in the Salt Lake City and greater western-U.S. markets. His experience also includes a 12-year stint as co-founder of GreeneWaters. Greene studied accounting and entrepreneurialism at the University of Utah.

## INVESTMENTS

• **Nodal Power**, a Salt Lake City-based company that develops and operates renewable energy power plants, has raised \$13 million in funding to mitigate methane emissions at landfills. The seed round was led by Utah's **Spacestation Investments**, including many Utah angels such as Clarke Miyasaki, Chris Bennett, Shaun McBride, Sean Holladay, Kirk Ouitment, Tyler Stample, Reno Mendenhall, Davis Bess, Beau Oyler, the Tripps and Dedricksons, and Greg Woodward. Other investors and business leaders joined the funding round. The company hopes to have in early 2024 its third U.S. site to produce renewable electricity from methane gas generated by the decomposition of organic waste at landfills.

• **VirnetX Holding Corp.**, based in Nevada, has signed an agreement for an equity investment in **OmniTeq**, a provider of customized military and government artificial intelligence solutions. OmniTeq recently announced a headquarters move from Texas to Layton. VirnetX said it takes an equity position in OmniTeq and will become the exclusive provider of cybersecurity solutions for OmniTeq's AI offerings. OmniTeq will sell VirnetX's Matrix and War Room products to its customers.

## LAW

• **Esquire Law**, an Arizona-based personal injury law firm,



Alan Beal

has expanded with an office at 310 S. Main St., Suite 300, Salt Lake City. Leading the Utah office is **Alan Beal**, a trial attorney with several years of experience.

## OUTDOOR RECREATION

• The first phase of trail building is currently underway at **Solitude Mountain Resort's** Bike Park. The four new trails, designed by Gravity Logic, are scheduled to be ready to ride on Sept. 8. They range from "green circle" (easier) to "black diamond" (most difficult). The trails will be accessed via Moonbeam Express.

• **Powder Mountain** has hired **Katie Van Riper** as director of marketing and **Justin Soine** as director of sports and recreation. Van Riper has more than 15 years of experience related to ski resorts, snow-sports brands, and real estate/hospitality, including five years at Visit Salt Lake, where she oversaw the development of the Ski City brand. Soine will oversee Powder Mountain's ski school, training programs, adventure center and the recreational activities offered on the mountain. He joins Powder Mountain from Park City Mountain Resort, where he served as the ski school general manager overseeing Canyons Village. His nearly 20-year career in ski school management also includes a number of years as ski school director at Afton Alps and as the training manager at Breckenridge Ski Resort.

• **Promontory Club**, Park City, recently celebrated the unveiling of **The Hills**, the community's third golf course, which will be complemented by a new clubhouse and Sage, a modern Italian restaurant. The Hills is an 18-hole course with all par-3 holes. Along with the new course, clubhouse and Sage, there will be four indoor golf simulator bays with Trackman technology. It also includes an 18-hole putting course, a full practice facility and on-range golf academy complete with multiple hitting bays and a TaylorMade Fitting Center.



Katie Van Riper



Justin Soine

Promontory is a 7,200-acre recreational, private mountain community that consists of 1,924 total homesites, with 850 homes built.

## PARTNERSHIPS

• **PEG Property Group**, the multifamily and commercial property management arm of PEG Companies, is partnering with **Lavanda**, a leading short-stay platform, to offer short-stay visits at two new multifamily properties, **Paperbox Lofts** and **Seven O2 Main Apartments**. Using Lavanda's platform, PEG will launch short-stay services for the first time at those Salt Lake City apartment communities. PEG also will expand its reach by using online platforms such as booking.com and Airbnb as additional distribution channels for its short-stay inventory.

## PHILANTHROPY

• **Supplemental Health Care**, a Salt Lake City-based healthcare staffing company, has announced its continued philanthropic partnership with **Hope Builders** for the third consecutive year. By partnering, SHC is supporting Hope Builders' programs to help trainees as they transition into entry-level healthcare jobs. This year, Supplemental Health Care will sponsor of Hope Builders' "10 Days for Launching Careers" fundraiser and support the organization's mission to help young adults find meaningful careers. The SHC team has also volunteered for mock interviews throughout the year to help program graduates practice interviewing skills and build confidence in their job search.

## RECOGNITIONS

• **Three Utah companies** are on a list of "Companies That Care," compiled by *People* magazine. They are No. 62 **Lucid Software Inc.**, South Jordan; No. 77 **Ultradent Products Inc.**, South Jordan; and No. 91 **Teleperformance**, Salt Lake City. The list is of 100 companies that "go above and beyond for their employees, their communities, and the world around them."

## TECHNOLOGY

• **Pluralsight**, a Draper-based technology workforce development company, has appointed **Greg Ceccarelli** as chief product officer and **Robert Petrocelli** as chief technology officer. Ceccarelli most recently served two years as executive vice president and general manager of Pluralsight Flow, Pluralsight's software delivery intelligence tool that enables software teams to get unmatched visibility into workflows in order to accelerate product development. He has more than a decade of technology, strategic and operational leadership experience at Google, Dropbox and GitHub. Petrocelli has more than 30 years of experience, most recently serving as CTO of Intelrad. Before that, he served as CTO of Datto. His experience also extends to founding both cardiac PACS



Greg Ceccarelli



Robert Petrocelli

pioneer Heartlab, which he successfully ran for over 10 years, and GreenBytes, a storage optimization company focused on hyper-efficient data reduction using novel data deduplication technology.

• **Waystar Technologies Inc.**, a Louisville-based provider of leading healthcare payment technology and with an office in Lehi, has announced that its parent company, **Waystar Holding Corp.**, has submitted a draft registration statement on Form S-1 with the U.S. Securities and Exchange Commission relating to the proposed initial public offering of the parent company's common stock. The number of shares to be offered and the price range for the proposed offering have not yet been determined. Waystar expects to use the proceeds of the offering for general corporate purposes, which may include the repayment of indebtedness.



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## Only West saw July existing-home sales increase

United States existing-home sales receded in July, according to the National Association of Realtors (NAR). The West was the only one among the four major U.S. regions where sales grew while the Northeast, Midwest and South all saw year-over-year sales declines.

Total existing-home sales — completed transactions that include single-family homes, townhomes, condominiums and co-ops — waned 2.2 percent from June to a seasonally adjusted annual rate of 4.07 million in July. Year-over-year, sales slumped 16.6 percent (down from 4.88 million in July 2022).

“Two factors are driving current sales activity: inventory availability and mortgage rates,” said Lawrence Yun, NAR chief economist. “Unfortunately, both have been unfavorable to buyers.” Total housing inventory registered at the end of July was 1.11

million units, up 3.7 percent from June but down 14.6 percent from one year ago (1.3 million). Unsold inventory sits at a 3.3-month supply at the current sales pace, up from 3.1 months in June and 3.2 months in July 2022.

The median existing-home price for all housing types in July was \$406,700, an increase of 1.9 percent from July 2022 (\$399,000). Prices rose in the Northeast, Midwest and South but were unchanged in the West.

“Most homeowners continue to enjoy large wealth gains from recent years with little concern about home price declines,” Yun said. “However, many renters are concerned as they’re facing growing affordability challenges because of high interest rates.”

According to the Realtors Confidence Index, properties typically remained on the market for 20 days in July, up from 18 days in June and 14 days in July 2022.

Seventy-four percent of homes sold in July were on the market for less than a month.

First-time buyers were responsible for 30 percent of sales in July, up from 27 percent in June and 29 percent in July 2022.

All-cash sales accounted for 26 percent of transactions in July, identical to June but up from 24 percent in July 2022.

Individual investors or second-home buyers, who make up many cash sales, purchased 16 percent of homes in July, down from 18 percent in June but up from 14 percent one year ago.

Distressed sales — foreclosures and short sales — represented 1 percent of sales in July, virtually unchanged from June and the previous year.

According to Freddie Mac, the 30-year fixed-rate mortgage averaged 7.09 percent as of Aug. 17. That’s up from 5.13 percent one year ago.

## Pride Center suspends services

The Utah Pride Center in Salt Lake City has closed its doors and suspended all operations and services until at least Oct. 1. The center has provided support and services to the LGBTQ+ community since its founding as the Utah Stonewall Center in 1991.

In a statement, the Pride Center leadership team — which now consists of six people after a reduction of its workforce — said the shutdown decision wasn’t an easy one, but it was a necessity due to the “massive financial turmoil” the center is facing.

“Our remaining leadership team are hopeful and trust that their hard work to get the center back into shape will be effective and will generate great future services for Utah’s LGBTQ+ community,” the statement said. “However, the task at hand is monumental given the state of the center’s finances and the earned negative reputation of the organization.”

The center said it is unsure what the future holds as the center could “close, revive or reset.” During the closure, the remaining leadership team will be “restructuring and reimagining” the future of the organization.

The closure comes just two months after “Pride 2023,” which the center called an “incredible success.” Funds earned from the festival, including ticket sales and food and beverage purchases, help fund the organization, including access to mental health and suicide prevention services.

“We are dedicated to finding the answers on how to best serve the community going forward,” said the Pride Center leadership statement. “Reimagining the center is a long overdue task.”

The center leadership is asking the community to provide input and vision by connecting with the Utah Pride Center on social media. The center will also be issuing requests for comments in the near future through its newsletter, leaders said.

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**"bumpy times"**

- David Solomon, CEO Goldman Sachs

**"mild to hard recession"**

- Jamie Dimon, CEO JPMorgan Chase

**"rude awakening"**

- Lisa Shalett, Morgan Stanley



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<https://www.linkedin.com/news/story/wall-street-warns-2023-may-get-ugly-6100770/>

## Foundation launches water series

The wet winter of 2022-23 provided a reprieve to Utah’s water crisis that has been building in recent years, as characterized by falling levels of the Great Salt Lake and Lake Powell. But that does not mean that Utah’s water problems have come to an end., according to a new brief from the Utah Foundation.

The brief, “Flowing into the Desert: A Background on Water in Utah,” introduces a series on water in Utah planned by the foundation.

Utah ranks among both the nation’s driest and fastest-growing states. This means that approaches to water governance ensuring the sufficiency of affordable and high-quality water are a major concern, study authors said.

The background brief pro-

vides a reference to explain some key ideas and definitions that are involved in discussions around water supply and use. The planned reports will focus on how is water in Utah governed, major conservation efforts and issues surrounding two major water systems.

The Utah Foundation said the background brief will be updated as needed to help explain any terms and concepts that become relevant in the upcoming water reports.

“While the past winter broke records, Utahns still have some hard choices ahead of them,” said the report’s lead author, Christopher Collard. “These reports will provide background and help inform those decisions.”

The full report is available on the Utah Foundation website, [www.utahfoundation.org](http://www.utahfoundation.org).

## Firm opts for Colorado over Utah

Boecore, a Huntsville, Alabama-based aerospace and defense engineering company, has chosen Colorado Springs, Colorado, over a site in Weber County for a 620-job expansion. The company announced recently that its new software and systems engineering facility won’t be coming to Utah.

The Colorado Economic Development Commission approved up to \$7.5 million in performance-based Job Growth Incentive Tax Credits for the company over an eight-year period. These tax incentives are contingent upon Boecore

meeting job creation and salary requirements.

“We looked at a lot of different locations for where we are going to expand our business. We have been here for a while, but expansion was key and being able to have the resources here and with Space Command now here was a big factor in our decision to expand in the city,” said Thomas Dickson, president of Boecore, referring to the U.S. Space Command’s recent move to Peterson Space Force Base near Colorado Springs.

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Oil, Gas & Energy

**ENERGY-OIL REFINERIES**

Ranked by Capacity in Barrels Per Day

SALT LAKE  
BUSINESS  
JOURNAL **List**

Company Name Address	Phone Web	Capacity in Barrels Per Day 2022	Number of Utah Employees 2022	Year Established	Owner/Ticker Symbol (if applicable)	Top Local Executive
<b>1</b> <b>Marathon Petroleum Co.</b> 474 W. 900 N. SLC, UT 84103	801-521-4810 marathonpetroleum.com	61,000	260	1908	Marathon Petroleum	Brad Shafer
<b>2</b> <b>Chevron</b> 685 S. Chevron Way North Salt Lake, UT 84054	801-539-7200 saltlakecity.chevron.com	55,000	350	1948	Chevron USA Inc.	Bryon Stock Refinery General Manager
<b>3</b> <b>HF Sinclair</b> 1070 W. 500 S. West Bountiful, UT 84087	801-299-6600 hfsinclair.com	45,000	275	1947	HF Sinclair	Jeff Danielson, VP & Refinery Manager
<b>4</b> <b>Big West Oil LLC</b> 333 W. Center St. North Salt Lake, UT 84054	801-296-7700 bigwestoil.com	33,000	233	1948	FJ Management	Michael Swanson President, Refinery Division
<b>5</b> <b>Silver Eagle Refining Inc.</b> 2355 S. 1100 W. Woods Cross, UT 84087	801-298-3211 silvereaglerefining.net	14,000	62	1954	The International Group Inc.	Phil McSwain





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# ENERGY-GAS PRODUCTION

Ranked by Cubic Feet of Gas Per Day

SALT LAKE  
BUSINESS  
JOURNAL **List**

	Company Name Address	Phone Web	2022 Production (MCFs) <i>Reported in Thousand Cubic Feet (MCF)—1 MCF=1,000 cubic feet.</i>	Number of Active Wells	Owner/Ticker Symbol Headquarters	Top Local Executive
1	<b>Caerus Uinta LLC</b> 1368 S. 1200 St. Vernal, UT 84078	303-565-4600 (CO) 435-789-4433 (UT) caerusoilandgas.com	63,108,749	2,300	Privately Held Denver, CO	David H. Keyte Chairman & CEO
2	<b>Middle Fork Energy Uinta LLC aka KODA Resources</b> 1401 Wynkoop St., Ste. 300 Denver, CO 80202	720-500-0160 kodaresources.com	47,462,997	684	Privately Held Denver, CO	Osman Apaydin President
3	<b>Ovintiv Production Inc.</b> 10530 S. County Road Myton, UT 84052	303-623-2300 (CO) 435-646-3721 (UT) ovintiv.com	14,698,642	*	Ovintiv Inc. Denver, CO	Brendan McCracken President & CEO
4	<b>Conoco Phillips Co.</b> 6825 S. 5300 W. Price, UT 84501	435-613-9777 conocophillips.com	14,678,200	520	Conoco Phillips (COP) Houston, TX	Gilbert Vasquez Operations Supervisor
5	<b>Javelin Energy Partners Mgt. Subsidiary of Crescent Energy</b> 17900 W. 3750 N. Altamont, UT 84001	435-454-3394 javelinep.com	14,595,652	*	Privately Held Irving, TX	John Jacobi President & CEO
6	<b>Wapiti Operating LLC</b> 10569 Pariette Bench Road Myton, UT 84052	713-365-8500 wapitienergy.com	13,199,910	531	Privately Held Houston, TX	Bart Agee, President/CEO Mike Angus, Utah Field Supervisor
7	<b>Greylock Energy LLC</b> 1060 E. Highway 40 Vernal, UT 84078	435-781-9155 greylockenergy.com	11,391,883	6,700	Charleston, WV	Jennifer Vieweg
8	<b>Crescent Energy Co.</b> 17900 W. 3750 N. Altamont, UT 84001	435-454-3394 crescentenergyco.com	11,118,350	329	Crescent Energy Co. (CRGY) Houston, TX	David Rockecharlie CEO
9	<b>Urban Oil &amp; Gas Group LLC</b> 1000 14th St., Ste. 300 Plano, TX 75074	972-543-8800 urbanoilandgas.com	9,149,393	*	Urban Oil & Gas Group LLC Plano, TX	*
11	<b>Utah Gas Op. Ltd.</b> 1820 W. Highway 40 Roosevelt, UT 84066	970-693-6020 utahgascorp.com	7,783,174	1,200	Utah Gas Op. Ltd.	Russ Knight President
10	<b>Berry Petroleum Co. LLC</b> 4028 W. 4000 S. Roosevelt, UT 84066	435-722-1325 berrypetroleum.com	7,779,813	905	Berry Petroleum (BRY) Dallas, TX	John Hyder Superintendent
12	<b>Uinta Wax Operating LLC</b> 1125 Escalante Drive Rangely, CO 84648	435-725-3515 gocoenergy.com	7,486,473	*	Privately Held Ft. Worth, TX	Richard D. Brandon
13	<b>Elk Operating Services LLC</b> 1700 Lincoln St., Ste. 2550 Denver, CO 80203	303-861-6255 elkpetroleum.com	6,580,244	335	Elk Operating Services Denver, CO	Ray Ambrose, CEO
14	<b>XCL AssetCo LLC</b> 600 N. Shepherd Drive, Ste. 390 Houston, TX 77007	346-335-1081 xclresources.com	6,327,140	*	Privately Held Houston, TX	Gray Lisenby, CEO
15	<b>EOG Resources Inc.</b> 1060 E. Highway 40 Vernal, UT 84018	713-651-7000 eogresources.com	3,517,825	900	NKCFO LLC	Paul Boland Rocky Mountain Area
16	<b>Finley Resources Inc.</b> 2388 W. 2000 S. Roosevelt, UT 84066	435-722-0879 finleyresources.com	3,434,371	*	Privately Held Ft. Worth, TX	James D. Finley
17	<b>Buzzards Bench LLC</b> 1095 N. Coal Haul Road Orangeville, UT 84537	435-748-5395 *	3,030,664	134	*	*
18	<b>Wexpro Co. Division of Dominion Energy</b> 333 S. State St. SLC, UT 84145	801-324-2541 dominionenergy wexpro.com	1,502,298	836	*	*
19	<b>Cobra Oil &amp; Gas Corp.</b> 2201 Kell Blvd. Wichita Falls, TX 76308	940-716-5480 cobraogc.com	1,501,678	625	Privately Held Wichita Falls, TX	Jeff R. Dillard President
20	<b>ARB Energy Utah LLC</b> 600 Travis St. Houston, TX 77002	* arb.energy	1,497,643	127	Privately Held Houston, TX	Humberto Sirvant, CEO
21	<b>Vaquero Uinta LLC</b> Vernal, UT 84078	405-226-0289 *	1,424,027	217	Privately Held Bakersfield, CA	Levi Anderson Operations Manager
22	<b>Altamont Energy Operating LLC</b> P.O. Box 290 Neola, UT 84053	435-353-4278 altamontenergy.com	1,017,554	*	Privately Held Greenwood Village, CO	Richard Langdon CEO, CFO



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# ENERGY-OIL PRODUCTION

Ranked by Barrels Per Day

SALT LAKE  
BUSINESS  
JOURNAL **List**

	<b>Company Name Address</b>	<b>Phone Web</b>	<b>2022 Oil Production (BBL)</b> <i>Oil volumes are reported in Barrels (BBL)—1 BBL= 42 U.S. Gallons</i>	<b>Number of Active Wells</b>	<b>Owner/Ticker Symbol (if applicable)</b>	<b>Top Local Executive</b>
<b>1</b>	<b>Ovintiv Production Inc.</b> 4 Waterway Square Place, Ste. 100 The Woodlands, TX 77380	303-623-2300 (CO) 435-646-3721 (UT) ovintiv.com	11,414,377	1,480	Ovintiv Inc. Denver, CO	Brendan McCracken President & CEO
<b>2</b>	<b>Uinta Wax Operating LLC</b> 1820 W. Highway 40 Roosevelt, UT 84066	435-725-3515 gocoenergy.com	6,928,271	*	Privately Held Ft. Worth, TX	Richard D. Brandon
<b>3</b>	<b>XCL AssetCo LLC</b> 600 N. Shepherd Drive, Ste. 390 Houston, TX 77007	346-335-1081 xclresources.com	6,320,723	*	Privately Held Houston, TX	Gray Lisenby, CEO
<b>4</b>	<b>Javelin Energy Partners Mgt. Subsidiary of Crescent Energy</b> 17900 W. 3750 N. Altamont, UT 84001	435-454-3394 javelinep.com	5,376,635	*	Privately Held Irving, TX	John Jacobi President & CEO
<b>5</b>	<b>Crescent Energy Co.</b> 17900 W. 3750 N. Altamont, UT 84001	435-454-3394 crescentenergyco.com	3,767,741	337	Crescent Energy Co. (CRGY) Houston, TX	David Rockecharlie CEO
<b>6</b>	<b>Elk Operating Services LLC</b> 1700 Lincoln St., Ste. 2550 Denver, CO 80203	303-861-6255 elkpetroleum.com	2,781,120	338	Elk Operating Services Denver, CO	Ray Ambrose, CEO
<b>7</b>	<b>Finley Resources Inc.</b> 2388 W. 2000 S. Roosevelt, UT 84066	817-336-1924 (TX) 435-722-0879 (UT) finleyresources.com	2,527,208	*	Privately Held Ft. Worth, TX	James D. Finley
<b>8</b>	<b>Berry Petroleum Co. LLC</b> 4028 W. 4000 S. Roosevelt, UT 84066	435-722-1325 berrypetroleum.com	1,246,762	860	Berry Petroleum (BRY) Dallas, TX	John Hyder Superintendent
<b>9</b>	<b>Wolverine Gas &amp; Oil Company of Utah LLC</b> 1140 N. Centennial Park Drive Roosevelt, UT 84066	616-458-1150 wolverinegasandoil.com	1,184,560	58	Privately Held Grand Rapids, MI	Sidney J. Jansma President
<b>10</b>	<b>Middle Fork Energy Uinta LLC aka KODA Resources</b> 1401 Wynkoop St., Ste. 300 Denver, CO 80202	720-500-0160 kodaresources.com	826,399	*	Privately Held Denver, CO	Osman Apaydin President
<b>11</b>	<b>Altamont Energy Operating LLC</b> P.O. Box 290 Neola, UT 84053	720-587-2800 (CO) 435-353-4278 (UT) altamontenergy.com	451,889	*	Privately Held Greenwood Village, CO	Richard Langdon CEO, CFO
<b>12</b>	<b>Vaquero Uinta LLC</b> Vernal, UT 84078	405-226-0289 *	440,245	217	Privately Held Bakersfield, CA	Levi Anderson Operations Manager
<b>13</b>	<b>Citation Oil &amp; Gas Corp.</b> 3603 E. Chalk Creek Road Coalville, UT 84017	435-336-5631 cogc.com	349,729	*	*	Curtis F. Harrell President & CEO
<b>14</b>	<b>Caerus Uinta LLC</b> 1368 S. 1200 St. Vernal, UT 84078	303-565-4600 (CO) 435-289-4433 (UT) caerusoilandgas.com	238,506	*	Privately Held Denver, CO	David H. Keyte Chairman & CEO
<b>15</b>	<b>Greylock Energy LLC</b> 1060 E. Highway 40 Vernal, UT 84078	435-781-9155 greylockenergy.com	179,893	6,700	Charleston, WV	Jennifer Vieweg
<b>16</b>	<b>Wapiti Operating LLC</b> 10569 Pariette Bench Road Myton, UT 84052	713-365-8500 wapitienergy.com	78,741	*	Privately Held Houston, TX	Bart Agee, President, CEO Mike Angus, Utah Field Supervisor
<b>17</b>	<b>EOG Resources Inc.</b> 1060 E. Highway 40 Vernal, UT 84018	713-651-7000 eogresources.com	53,577	*	NKCFO LLC	Paul Boland Rocky Mountain Area
<b>18</b>	<b>Utah Gas Op. Ltd.</b> 1820 W. Highway 40 Roosevelt, UT 84066	970-693-6020 utahgascorp.com	52,103	*	Utah Gas Op. Ltd.	Russ Knight President

# SOUTH VALLEY CHAMBER BUSINESS INSTITUTE

## SOUTH VALLEY CHAMBER BUSINESS BOOTCAMP

The South Valley Chamber Business Bootcamps are 2-hour deep dives into topics critical to starting and running a business. Held monthly, we bring in the "best in their field" to lead you through hands-on instruction that will teach you skills that you can implement immediately. \$35 Members / \$50 Nonmembers

## Altabank EVERYDAY ENTREPRENEUR PROGRAM

The Altabank Everyday Entrepreneur Program leads innovators through a 10-week program that helps you turn ideas into businesses. In partnership with Salt Lake Community College, this course will help you test your idea, create a brand, and plan for success. \$400 Members / \$600 Nonmembers

## KeyBank BUSINESS ACCELERATOR

The Key Bank Business Accelerator is a proven 10-course series that helps small business owners and managers prepare for strategic growth. Entrepreneurs will learn about risk, strategy, sales, financial systems, management, customers & competitors, employees, growth, and more. \$500 Members / \$750 Nonmembers

## clearlink BUSINESS MASTERY

The Clearlink Business Mastery is our mini-MBA for entrepreneurs and is ideal for graduates of our Accelerator OR if you have been in business for 5+ Years. This 10-course series is designed for ambitious business owners who are ready to accelerate revenue growth, achieve operational excellence and transform managers into inspiring leaders who work to deliver results. \$750 Members / \$1000 Nonmembers

**VIEW DATES & REGISTER ONLINE at [SOUTHVALLEYCHAMBER.COM](https://southvalleychamber.com)**

Questions? Email us at [info@southvalleychamber.com](mailto:info@southvalleychamber.com)

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# Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to [brice.w@thecityjournals.com](mailto:brice.w@thecityjournals.com). The submission deadline is one week before publication.

## Sept. 5-6

**Kinect WeROC Conference**, presented by Kinect Capital. WeROC is Women Entrepreneurs Realizing Opportunities for Capital and examines and shares successful experiences and strategies employed by women entrepreneurs who already raised capital. Sept. 5 is the Investor Pitch and Dealmaking Day, 9 a.m.-4:30 p.m. Sept. 6 is the Fundraising Landscape and Lessons Day, 9 a.m.-3:30 p.m. Location is Thomas S. Monson Center, 411 E. South Temple, Salt Lake City. Details are at <https://kinectcapital.org/weroc/>.

## Sept. 5, 10-11 a.m.

**“Digital Assets and Blockchain: Fad, Scam or the Future?”** a Salt Lake Chamber event. Location is Salt Lake Chamber, 201 S. Main St., Suite 2300, Salt Lake City. Free. Details are at [slchamber.com](http://slchamber.com).

## Sept. 5, noon

**“Lunch and Learn,”** a Utah Tech Leads event, in partnership with BBSI. Event is designed for small and medium-sized business managers/owners. Speaker Caitlin Murphy, human resource consultant, BBSI, will discuss what you should know/consider from an HR standpoint. Location is The Shop Salt Lake City, 350 E. 400 S., Salt Lake City. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## Sept. 5, 2-3:30 p.m.

**WordPress Workshop**, a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

## Sept. 6-7

**Utah Outdoor Recreation Summit**, with the theme “Outdoors: In Session.” Keynote speakers include Alexander Davenport, executive director of Ogden Valley Adaptive Sports. Location is Weber State University’s Shepherd Union, Ogden. Details are at <https://utahoutdoorsummit.com/>.

## Sept. 6, 10-10:30 a.m.

**“International Opportunities and Funding for Rural Utah Companies,”** a U.S. Commercial Service event. Speakers are Daniel Bruner, Heather Ranck and Joshua Erickson. Event takes place online. Details are at <https://>

[events.gcc.teams.microsoft.com/event/09184928-ee20-4e76-8e07-100e352e435e@a1d183f2-6c7b-4d9a-b994-5f2f31b3f780](https://events.gcc.teams.microsoft.com/event/09184928-ee20-4e76-8e07-100e352e435e@a1d183f2-6c7b-4d9a-b994-5f2f31b3f780).

## Sept. 6, 11:30 a.m.-1 p.m.

**Business Alliance Networking Luncheon**. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## Sept. 6, 11:30 a.m.-1 p.m.

**“Park City Business University: Staff/Team Development & Human Resources,”** a Park City Chamber/Bureau event. Location is Blair Education Center at Intermountain Park City Hospital, 900 Round Valley Drive, Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

## Sept. 7

**Women Veteran STRIVE** (Startup Training Resources to Inspire Veteran Entrepreneurs), a “build-your-business” course designed for women veteran entrepreneurs, presented in conjunction with Syracuse University’s Institute for Veterans and Military Families, the Mill Entrepreneurship Center and Veterans Business Resource Center. Details are at [www.utah-vbr.org/strive](http://www.utah-vbr.org/strive).

## Sept. 7

**Workshops** hosted by SheMoney and Zion Bank. Session 1 is “Trauma of Money,” 11:30 a.m.-1:30 p.m., presented by Chantel Chapman, CEO and co-founder of “Trauma of Money.” Session 2 is “Health is Wealth,” 4-6 p.m., also presented by Chapman. Events are designed for finance and health professionals. Location is Zions Bank Tower, Founders Room, 1 S. Main St., Salt Lake City. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## Sept. 7, 8 a.m.-noon

**UMA Manufacturing Business Conference**, a Utah Manufacturers Association event focusing on areas such as water, energy, continuous improvement and lean manufacturing, Industry 4.0 and AI, and the economy. Event includes two keynote speakers, breakout sessions and exhibitor booths. Location is Salt Lake Community College, Miller Campus, 9750 S. 300 W., Sandy. Free. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## Sept. 7, 9-11 a.m.

**Altabank Business Accelerator**, a Utah Valley Chamber of Commerce event taking place with 10 sessions Thursdays

through Nov. 9. Location to be announced. Cost is \$749. Details are at [thechamber.org](http://thechamber.org).

## Sept. 7, noon-1:30 p.m.

**“Connect & Learn,”** presented by the South Jordan and Mountain West chambers of commerce. Speaker Robin Huling, behavior and communication consultant, will discuss “Building Stronger Connections: Effective Communication for Conflict Resolution.” Location is Legacy Retirement Center, 1517 Temple Lane, South Jordan. Details are at [sj-chamber.org/events](http://sj-chamber.org/events).

## Sept. 7, noon

**“Cash Compass: Navigating Tactics,”** presented by World Trade Center Utah, in partnership with Forvis and GPS Capital Markets. Location is WTCU, Lobby Training Room, at City Creek Center. Free, but registration is required. Details are at <https://www.wtcutah.com/tradeevents/cash-compass>.

## Sept. 8

**Annual Children’s Charity Golf Classic**, a Murray Area Chamber of Commerce event to support the Spartan Closet, dedicated to assisting homeless youth in need. Details are at [murrayareachamber.com](http://murrayareachamber.com).

## Sept. 8

**2023 Patriot Day Invitational Golf Tournament**, a Cache Valley Chamber of Commerce event. Location is Birch Creek Golf Course. Details to be announced at [cachechamber.com](http://cachechamber.com).

## Sept. 8

**22nd Annual Ogden Rescue Mission Charity Golf Tournament**, hosted by TAB Bank. All proceeds will go to the Ogden Rescue Mission to help individuals experiencing homelessness to reach goals of sobriety, employment and housing. This year’s goal is to raise a record \$40,000. Location is Wolf Creek Resort, Eden. For donations or tournament fundraising participation, contact Trevor Morris at [trevor.morris@tabbank.com](mailto:trevor.morris@tabbank.com).

## Sept. 8, 8:30-9:30 a.m.

**“Business Before Hours,”** presented by the American Fork and Point of the Mountain chambers of commerce. Location is Elysian Living, 299 W., 850 W., American Fork. Free for chamber members (registration is required). Details are at [thepointchamber.com](http://thepointchamber.com).

## Sept. 9, 8 a.m.-8 p.m.

**University of Utah Biomedical Engineering Conference (UBEC)**, an 18th annual event hosted by the UofU’s Department of Biomedical Engineering. Event will highlight Utah regional biomedical engineering excellence. Keynote speaker is Mark Paul, director of the university’s Center for Medical Innovation. Location is the UofU, Student Union Ballroom. Details are at <https://ubec.bme.utah.edu/>.

## Sept. 12, 8 a.m.-3 p.m.

**Intermountain CFO & Growth Summit**, an Ampleo event designed for senior executives in finance, marketing and leadership responsible for business growth. Keynote speakers are Curtis Morley, entrepreneur, author and educator, and Peter Vidmar, Olympic gold medal gymnast. Location is Utah Cultural Celebration Center, 1355 W. 3100 S., West Valley City. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## Sept. 12, 10-11:30 a.m.

**Virtual Member Showcase**, a Park City Chamber/Bureau event in which four to five chamber members will introduce themselves and their businesses. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

## Sept. 12, 11:45 a.m.-1 p.m.

**Chamber Luncheon**, a Point of the Mountain Chamber of Commerce event. Location is Courage Reins, 5870 W. 10400 N, Highland. Details are at [thepointchamber.com](http://thepointchamber.com).

## Sept. 12, 3-5 p.m.

**“Master Class: Elevating the Employee Experience,”** a Salt Lake Chamber event focusing on the strategies and techniques that can help retain top talent through workforce flexibility and innovative benefits. Presenter is Stephanie Lyon, business development consultant at StratusHR. Location is the Salt Lake Chamber, 201 S. Main St., Suite 2300, Salt Lake City. Cost is \$89. Details are at [slchamber.com](http://slchamber.com).

## Sept. 12, 4-8 p.m.

**“Exploring Possibilities” Conference**, a Women’s Business Center of Utah event. Theme of the fifth annual event is “Aspire to Do Great Things.” Keynote speaker is Nicole Tanner, founder of Swig. Panel discussion participants are Tenia Wallace, Decorworx; Chelsey Durand, Yummy Tummy Sweets Bakery;

Mollie Halterman, Gym on Main; and Julian Chung Espinoza, Myonetics Wellness. Event also will feature the announcement of the Southern Utah Entrepreneur of the Year. Location is Courtyard by Marriott, 1294 S. Interstate Drive, Cedar City. Cost is \$55 through Sept. 4, \$60 Sept. 5-12. Details are at [wbcutah.org](http://wbcutah.org).

## Sept. 13-14, 5:30-8 p.m.

Ninth Annual “Eat Drink SLC,” hosted under a nonprofit partnership umbrella consisting of SB Dance. Event features food, live music and dance, with all proceeds to support local nonprofit organizations. Each of the two nights features a different mix of food and libation partners. Location is Tracy Aviary, Liberty Park, Salt Lake City. Cost is \$125 (must be 21 years old or older). Details are at <https://eatdrinksdc.com/>.

## Sept. 13, 8 a.m.-1 p.m.

Women in Business Nine & Dine Golf Event, a ChamberWest event. Check-in and breakfast begin at 8 a.m., followed by an 8:30 a.m. golf start. Lunch begins at 11:30 a.m. Location is The Ridge Golf Course, 5055 S. Westridge Blvd., West Valley City. Cost is \$150. Details are at [chamberwest.com](http://chamberwest.com).

## Sept. 13, 11:30 a.m.-1 p.m.

“Let’s Do Lunch,” a South Valley Chamber of Commerce event. Speaker Josh Downs, mental performance coach, will discuss “Unpack the Weight of Mental Health in Business and Homelife.” Location is South Valley Chamber, 9800 S. Monroe St., Sandy. Cost is \$20 for members, \$25 for nonmembers. Details are at [southvalleychamber.com](http://southvalleychamber.com).

## Sept. 13, 11:30 a.m.-1 p.m.

Women in Business, a Mountain West Chamber of Commerce event. Speakers are Granger Medical CEO Dr. Mary Jane Pennington and SCO Niki Gledhill. Location is Holy Cross Hospital Jordan Valley, 3580 W. 9000 S., West Jordan. Details are at [mountainwestchamber.org](http://mountainwestchamber.org).

## Sept. 13, 11:30 a.m.-1 p.m.

Women in Business, a Cache Valley Chamber of Commerce event. Location is Adams Wealth Advisors, 701 S. Main St., Logan. Cost is \$16 for members, \$18 for nonmembers, \$20 at the door. Details are at [cachechamber.com](http://cachechamber.com).

## CALENDAR

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### Sept. 13, 11:30 a.m.-1 p.m.

**“AI Marketing Series,”** a Small Business Development Center event taking place over five sessions ending Oct. 11. Location is Traverse Tours and Travel, 6343 Cottonwood Canyon Road, Mountain Green. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Sept. 13, 5-7 p.m.

**“Business After Hours,”** an Ogden-Weber Chamber of Commerce event. Location is the Weber County Sheriff’s Office, 1400 Depot Drive, Ogden. Free for chamber members and first-time guests, \$10 for nonmember guests. Details are at [ogdenweberchamber.com](http://ogdenweberchamber.com).

### Sept. 13, 6-7:30 p.m.

**“Online Marketing Fundamentals,”** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Sept. 13, 6-8 p.m.

**“Business Essentials,”** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Sept. 14-15

**Leadership Institute,** a Davis Chamber of Commerce event with monthly sessions September through May at various locations. Sept. 14 is kickoff meeting, 3-4:30 p.m. First session is Sept. 15, 9 a.m.-2 p.m. Registration deadline is Sept. 7. Location to be announced. Cost is \$1,095. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

### Sept. 14

**ACG Utah Golf Tournament,** an Association for Corporate Growth Utah event. Breakfast and registration begin at 7 a.m., followed by shotgun start at 8 a.m. Lunch and awards follow golf. Location is Eaglewood Golf Course, 1110 E. Eaglewood Drive, North Salt Lake. Cost is \$1,000 for foursomes, \$250 for singles. Details are at <https://www.acg.org/utah/events/2023-acg-utah-golf-tournament>.

### Sept. 14, 10:30 a.m.-2 p.m.

**Political Development Series,** a Women’s Leadership Institute event designed to provide attendees with the courage and tools to run for office. Series continues on Oct. 12, Nov. 9, Dec. 14, Jan. 11 and Feb. 12. Location is 1 S. Main St., 18th floor, Salt Lake City. Cost is \$250. Details are at <https://wli.ut>.

[com/political-development-for-women/](http://com/political-development-for-women/).

### Sept. 14, 11:30 a.m.-1 p.m.

**Project Management Lunch & Learn Series,** a Cache Valley Chamber of Commerce event taking place on Thursdays over four weeks, concluding Oct. 5. Location is BTech, Room 808, 1301 N. 600 W., Logan. Cost is \$80. Details are at [cachechamber.com](http://cachechamber.com).

### Sept. 14, 11:30 a.m.-1 p.m.

**Women in Business Luncheon,** a Davis Chamber of Commerce event. Location is 450 S. Simmons Way, Kaysville. Cost is \$25 for members, \$35 for nonmembers. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

### Sept. 15

**Golf Tournament,** a South Valley Chamber of Commerce event. Location is Glenmoor Golf Club, 9800 S. 4800 W., South Jordan. Cost is \$1,250 per foursome, \$625 per twosome. Details are at [southvalleychamber.com](http://southvalleychamber.com).

### Sept. 15, 8:30-10 a.m.

**“Friday Connections Speed Networking,”** presented by ChamberWest and the Utah Black, Utah Hispanic, Pacific Island, Magna Area and Murray Area chambers of commerce.

can draw from to fill those jobs” and who would gladly trade long commutes for shorter ones, he said.

Larsen noted that during the 2008 recession, La-Z-Boy closed a manufacturing plant, jobs were cut at Autoliv and Northrop Grumman, and Nucor reduced employees’ hours. “So we want to diversify our economy,” he said, “so that the next time these conditions come around — as we know they will; we won’t be at 2 percent unemployment forever — we’re better-positioned to weather that economic storm.”

Summers has said that the Golden Spike area will focus on light industrial, aerospace, composites, food manufacturing and steel-related industries, among others.

At the same meeting in which the Golden Spike was approved, the board OK’d an incentive for a 540-job project there. Lakeshore Learning Materials LLC, based in California, was approved for a property tax differential rebate equivalent to 60 percent of the assessed property tax, for no more than 25 years. Lakeshore will build a 1.6 million-square-foot distribution center in Garland and create those jobs over the next decade. The company earlier had been approved for an incentive from the Governor’s Office of Economic

Opportunity, in the form of a tax credit of about \$7.17 million over 10 years, plus a grant up to \$1 million for infrastructure development and talent development. Utah government documents estimate the company’s project investment at \$219 million.

Lakeshore Learning develops and retails learning materials and furniture and offers services to support the educational community.

Golden Spike becomes the state’s fourth inland port location. It joins Salt Lake City’s, which includes parts of Magna, Salt Lake City, West Valley City and Salt Lake County; the 899-acre Iron Springs Inland Port near Cedar City that is being developed, owned and operated by BZI Steel; and the 2,200-acre Verk Industrial Park project area in Spanish Fork.

The Sept. 12 board meeting will focus on the Six County Agri-Park proposed project area in Juab County. It would serve as a site for protein and other agricultural processing, agriculture technology, agriculture implements and tools, cold storage and value-added beef processing.

UIPA says that three other communities have passed resolutions inviting the port authority to create project areas: Beaver County, Tooele County and Weber County.

Location is Maverik Center, 3200 Decker Lake Drive, West Valley City. Cost is \$5. Details are at [chamberwest.com](http://chamberwest.com).

### Sept. 16

**Annual Unity Block Party,** hosted by Versatile Image, a black-led nonprofit creative agency, in partnership with Yelp, and aimed at funding a business incubator for underrepresented startups. Event will feature activities for all ages, including a retail marketplace, food trucks, art installation and live music. Location is Library Square, 200 E. 400 S., Salt Lake City. Gates open at 2 p.m., with party ending at midnight. Details are at [versatileimage.org](http://versatileimage.org).

### Sept. 18, 7:30 a.m.-5 p.m.

**Executive Summit,** a Utah Valley Chamber of Commerce event. Location is Sundance Resort, 8841 Alpine Loop Scenic Byway, Sundance. Cost is \$350 for members and \$400 for nonmembers. Registration deadline is Sept. 8. Details are at [thechamber.org](http://thechamber.org).

### Sept. 18, noon

**“Scaling Risks: How to Effectively Grow Your Global Sales,”** a World Trade Center Utah event. Presenters are Jonathan Bench, partner at Harris Bricken, and Michael Criddle, partner at Eide Bailly. Location is World Trade Center Utah, City Creek, Salt Lake City. Free, but registration is required. Registration deadline is Sept. 11. Details are at <https://www.wtc-utah.com/tradeevents/scaling-risks>.

### Sept. 19, 7:15-9 a.m.

**Speaker Series,** an ACG (Association for Corporate Growth) Utah event. Speaker is Tyler Howells, founder and CEO, Cozy Earth. Location is Marriott City Center, 220 S. State St., Salt Lake City. Free for

members, \$30 for nonmembers. Details are at <https://www.acg.org/utah/events/utah-september-19-breakfast-speaker-series>.

### Sept. 19, 11 a.m.-1 p.m.

**Business Women’s Forum: “Defining Your Own Future.”** Speaker is Denece G. Huftalin, president, Salt Lake Community College. Location is Ken Garff University Club, Rice-Eccles Stadium, 451 S. 1400 E., Salt Lake City. Cost is \$35 for members, \$50 for nonmembers. Details are at [slchamber.com](http://slchamber.com).

### Sept. 19, 11:30 a.m.-1 p.m.

**Professional Development Series,** a ChamberWest event. Speaker Fraser Bullock, president and CEO of Salt Lake City-Utah Committee for the Games, will discuss “Bringing the Winter Olympics and Paralympics Back to Utah.” Location is Utah Trucking Association, 4181 W. 2100 S., West Valley City. Cost is \$25 for members by Sept. 14, \$35 for nonmembers or members after Sept. 14. Details are at [chamberwest.com](http://chamberwest.com).

### Sept. 19, 11:30 a.m.

**Utah County Women in Business,** presented by the American Fork, Eagle Mountain, Point of the Mountain and Spanish Fork-Salem chambers of commerce. Speaker Nicole Carpenter, director of the Women’s Leadership Institute, will discuss “How to Identify and Showcase Your Power Skills.” Location is Hyatt House, 544 S. Pleasant Grove Blvd., Pleasant Grove. Cost is \$15 for members, \$25 for nonmembers. Details are at [thepointchamber.com](http://thepointchamber.com).

### Sept. 19, noon-1:30 p.m.

**“Breaking Barriers: How Utah Resources are Helping Women Across the Industry,”**

see CALENDAR next page

## UIPA

from page 1

ber and Cache — stand to gain from this strategic location. Davis County will also have access to options between this location and Salt Lake City.”

Box Elder County Commissioner Stan Summers said that if Utah is “Crossroads of the West,” then Box Elder County is the “Crossroads of Utah.” When Interstate 15 was completed, only 20,000 vehicles came through Box Elder County. Now the number is about 75,000, he said.

“I know people that aren’t educated on this [who] think it’s just going to come in and ruin everything, but we are interested in quality of life, quality jobs, the quality of the things we’re supposed to do over here,” he told the inland port board.

Paul Larsen, Brigham City’s economic development director, said about 7,000 people commute every day from Box Elder County for employment elsewhere. The area’s lower-than-2-percent unemployment rate has become an issue for companies considering the area for expansion, he said.

“So our response to those people is, if you offer a good-quality job that pays well and has good benefits, you have a pool of at least 7,000 people that you

The company’s Logan operations have been in place since 1972 and produce cream cheese, natural cheese, process cheese and yogurt. It also has a distribution center.

The Logan plant produces over 400 million pounds of product annually and next year should reach nearly 450 million pounds. The Logan plant employs about 800 people, and another 350 work at a plant in nearby Smithfield.

Go Utah does not provide upfront cash incentives. Each year that an incentivized company meets the obligations in its contract with the state, it will qualify to receive a portion of the new, additional state taxes the company paid to the state.

## GO UTAH

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ny spending, the Go Utah board boosted its tax credit incentive for the company from a maximum of \$1.2 million approved in May to \$1.97 million. New estimated state tax revenue from the project is about \$7.9 million, up from the May projection of about \$4.17 million.

Founded in 1945, Schreiber has more than 9,000 employees on five continents and produces cream cheese, natural cheese, process cheese, beverages and yogurt. Its annual sales total more than \$6.8 billion. Among its largest customers are McDonald’s and Walmart.

**CALENDAR***from previous page*

a Utah Tech Leads “Complex Conversations” event. Speakers are Ann Marie Wallace, state director, Women’s Business Center of Utah; Jacki Zehner, founder, ShePlace/SheMoney; and Tara Spalding, CEO, Kinect Capital. Event takes place online. Registration can be completed at [Eventbrite.com](https://eventbrite.com).

**Sept. 19, 5-6 p.m.**

**QuickBooks Workshop**, a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 20-21**

**UAMMI CrossTalk: “Energy Storage & Critical Materials for National Independence” Conference and Exhibitions** at the Intermountain Battery & Critical Materials Consortium, presented by the Utah Advanced Materials and Manufacturing Initiative. Activities include a Sept. 20 reception, 5-7 p.m. Activities Sept. 21 include CrossTalk, 9 a.m.-noon, followed by afternoon tours starting at 2 p.m. Location is Jennifer Leavitt Student Center, Utah State University Eastern Campus, 451 E. 400 N., Price. Free. Details are at <https://www.eventbrite.com/o/uammi-utah-advanced-materials-initiative-30029015918>.

**Sept. 20, 11 a.m.-1 p.m.**

**“Financial Wellness,”** part of the South Valley Chamber of Commerce “Business Bootcamp” series. Speaker is Melissa Ceballos, director of talent and business acquisition, Elevated Retirement. Location is Riverton City Hall, 12830 S. Redwood Road, Riverton. Cost is \$35 for members, \$50 for nonmembers. Details are at [southvalleychamber.com](https://southvalleychamber.com).

**Sept. 20, 11:30 a.m.-1 p.m.**

**Business Alliance Networking Luncheon.** Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details are at [davischamberofcommerce.com](https://davischamberofcommerce.com).

**Sept. 20, 5:30-6:30 p.m.**

**Tax Planning Clinic**, a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 20, 6-8 p.m.**

**Marketing Clinic**, a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 21, 7:30-9 a.m.**

**“Bagels & Business,”** a Box Elder Chamber of Commerce event. Location to be announced. Details are at [boxelderchamber.com](https://boxelderchamber.com).

**Sept. 21, 11:30 a.m.-1 p.m.**

**Connect 4 Lunch**, presented by the Point of the Mountain, American Fork, Pleasant Grove-Lindon and Eagle Mountain chambers of commerce. Location is Black Bear Diner, 154 N.W. State St., American Fork. Details are at [thepointchamber.com](https://thepointchamber.com).

**Sept. 21, 6-8 p.m.**

**“How to Start a Business 101,”** a Small Business Development Center event. Location is Orem/Provo SBDC at Utah Valley University. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 21, 6:30-8 p.m.**

**“How to Make Your Website Sell, So You Don’t Have To,”** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 22, 7:45 a.m.-5 p.m.**

**Employer Tax Workshop**, a Small Business Development Center event. Location is Salt Lake SBDC at Salt Lake Community College. Cost is \$15. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 22, 8 a.m.-2 p.m.**

**“The Point Challenge,”** a Point of the Mountain Chamber of Commerce golf event featuring a shotgun start and four-person scramble format. Check-in begins at 7 a.m., followed by 8 a.m. golf start. Location is Fox Hollow Golf Club, 1400 N. 200 E., American Fork. Cost is \$600 per foursome. Details are at [thepointchamber.com](https://thepointchamber.com).

**Sept. 22, 8:30 a.m.-1:30 p.m.**

**2023 MDMA 2023 Medical Technology Executive Forum**, a Medical Device Manufacturers Association event, with participation by BioUtah. Event will feature industry experts discussing the latest regulatory, reimbursement and other trends impacting the industry. Event takes place online. Cost is \$395 for MDMA members, \$495 for state members, \$595 for nonmembers. Details are at <https://www.medicaldevices.org/events/EventDetails.aspx?id=1753215>.

**Sept. 22, 8:30-9:30 a.m.**

**Business Breakfast**, a South Valley Chamber of Commerce event featuring breakfast with Mayor Monica Zoltanski and members of the Sandy City Council. Location is Sandy

City Hall, 10000 S. Centennial Parkway, Sandy. Free for Sandy business owners. Details are at [southvalleychamber.com](https://southvalleychamber.com).

**Sept. 22, 11 a.m.-1:30 p.m.**

**Membership Luncheon**, a BYU Management Society-Salt Lake Chapter event. Guest speaker is U.S. Rep. Chris Stewart, R-Utah. Location is Zions Technology Center, 7860 S. Bingham Junction Blvd., Midvale. Cost is \$25. Vendor tables available. Details are at <https://byums.byu.edu/us-salt-lake/>.

**Sept. 22, 6-9 p.m.**

**“Latinas in Business” Conference**, a Small Business Development Center (SBDC) event. Location is Orem/Provo SBDC, Utah Valley University. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 25, 8 a.m.-2 p.m.**

**Chamber Golf Classic**, a Utah Valley Chamber of Commerce event. Location is Riverside Country Club, 2701 N. University Ave., Provo. Cost is \$1,500 for members through Sept. 4, \$1,750 thereafter. Details are at [thechamber.org](https://thechamber.org).

**Sept. 26**

**StartFEST**, co-hosted by Kiln and The Gateway and focusing on Utah’s startup ecosystem. Location is Kiln at The Gateway, 26 S. Rio Grande St., No. 2072, Salt Lake City. Free. Registration can be completed at [silconslopes.com](https://silconslopes.com).

**Sept. 26, 9 a.m.-4:30 p.m.**

**2023 Women Empowered Conference**, an Ogden-Weber Chamber of Commerce event. Theme is “Unite. Take Action. Grow!” Location is Snowbasin Resort, 3925 Snowbasin Road, Huntsville. Cost is \$75 for general admission, \$65 for military and first responders and for WIB members, \$55 for WIB member military and first responders. Details to be announced at [ogdenweberchamber.com](https://ogdenweberchamber.com).

**Sept. 26, 11:30 a.m.-1 p.m.**

**Women in Business**, a South Valley Chamber of Commerce event. Speaker Trigena Halley of Peak Performance will discuss “Building Strong Teams and Culture.” Location is WCF Insurance, 100 W. Towne Ridge Parkway, Sandy. Cost is \$20 for members, \$25 for nonmembers. Details are at [southvalleychamber.com](https://southvalleychamber.com).

**Sept. 27-28**

**Silicon Slopes Summit 2023.** Location is Delta Center, 301 S. Temple, Salt Lake City. Details are at <https://summit.siliconslopes.com>.

**Sept. 27, 11:30 a.m.-1 p.m.**

**Business Success Series**, a ChamberWest event. Location is Kearns Library, 4275 W. 5345 S., Kearns. Cost is \$25 per session. Details are at [chamberwest.com](https://chamberwest.com).

**Sept. 27, noon-1 p.m.**

**“Solve the Business Puzzle: Handling Tough Conversations,”** a Women’s Business Center of Utah event. Speaker is Jill Shroyer, CEO and lead consultant at Expedition HR. Event takes place online via Zoom. Free. Details are at [wbcutah.org](https://wbcutah.org).

**Sept. 27, 6-7 p.m.**

**“Facebook/Instagram Ads: Create and Manage Ads Like a Pro,”** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 28-29**

**“Women in the Money” Utah Financial Empowerment Conference**, hosted by the Utah Office of State Treasurer and the Utah Financial Empowerment Coalition. Activities include a Sept. 28 kick-off dinner and workshop, 6-8 p.m., costing \$15 in-person; and a Sept. 29 main conference, 8:30 a.m.-4 p.m., costing \$25 in-person. Cost is \$35 for both days. Virtual attendance is free. All sessions will be livestreamed and available to all attendees on the event app, with recordings available following the conference. Location is Downtown Salt Lake City Sheraton Hotel, 150 W. 500 S., Salt Lake City. Details are at [womeninthemoney.org](https://womeninthemoney.org).

**Sept. 28, 7:45 a.m.-5 p.m.**

**Employer Tax Workshop**, a Small Business Development Center (SBDC) event. Location is Salt Lake SBDC, Salt Lake Community College, MCPC 333. Cost is \$15. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 28**

**“Party for Clean Power,”** a Utah Clean Energy event. Location is Mid-Valley Performing Arts Theater, 2525 Taylorsville Blvd., Taylorsville. Details to be announced.

**Sept. 28, noon-1 p.m.**

**Women in Business**, a Box Elder Chamber of Commerce event. Location and RSVPs are available by contacting the chamber office. Cost is \$10. Details are at [boxelderchamber.com](https://boxelderchamber.com).

**Sept. 28, 2-6 p.m.**

**Community Job Fair**, a ChamberWest event. Location is Granger High School, 3690 S. 3500 W., West Valley City. Free for ChamberWest members, \$150 for nonmembers. Details are at [chamberwest.com](https://chamberwest.com).

**Sept. 28, 5-6 p.m.**

**Legal Clinic** (in English and Spanish), a Small Business Development Center event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Sept. 28, 6:30-9 p.m.**

**2023 Annual Business Awards Banquet**, a Davis Chamber of Commerce event. Location is the Davis Conference Center, 1651 N. 700 W., Layton. Cost is \$75. Details are at [davischamberofcommerce.com](https://davischamberofcommerce.com).

**Oct. 2-4**

**Fall One Utah Summit**, featuring a keynote presentation, awarding of the Rural Utah Awards and a “State of Rural Utah” presentation. Location is Southern Utah University, Cedar City. Cost is \$350. Details are at <https://one.utah.gov/>.

**Oct. 3, 9-10:30 a.m.**

**“Coffee Chat with the CEO,”** a Park City Chamber/Bureau event in which CEO Jennifer Wesselhoff will be available for an informal conversation. Location is Kimball Junction Visitor Information Center, 1794 Olympic Parkway Blvd., Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

**Oct. 3, 2-3:30 p.m.**

**WordPress Workshop**, a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Oct. 4, 11:30 a.m.-1 p.m.**

**Business Alliance Networking Luncheon.** Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details are at [davischamberofcommerce.com](https://davischamberofcommerce.com).

**Oct. 4, 11:30 a.m.-1 p.m.**

**“Park City Business University: Sales/Lead Conversion Systemization,”** a Park City Chamber/Bureau event. Location is Blair Education Center at Intermountain Park City Hospital, 900 Round Valley Drive, Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

**Oct. 8, 11:30 a.m.-1 p.m.**

**“Meet the New Members” Lunch**, a South Valley Chamber of Commerce event. Location is South Valley Chamber, Pinnacle Room, 9800 S. Monroe St., Sandy. Cost is \$20 for members, \$25 for nonmembers. Details are at [southvalleychamber.com](https://southvalleychamber.com).

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### Oct. 10 and 24, 9-11 a.m.

**“Master Class: Utah Economy Fundamentals, Outlook and Policy Insights,”** a Salt Lake Chamber event. Presenters are Phil Dean and economists from the Kem C. Gardner Policy Institute. Location is Kem C. Gardner Policy Institute, 411 E. South Temple, Salt Lake City. Cost is \$199. Details are at slchamber.com.

### Oct. 10, 11:30 a.m.-1 p.m.

**Women in Business Professional Growth Series,** a ChamberWest event. Topic and presenter to be announced. Location is Embassy Suites, 3524 S. Market St., West Valley City. Cost is \$25 for chamber members registered by Oct. 4, \$35 for nonmembers and members thereafter. Details are at chamberwest.com.

### Oct. 11, 11:30 a.m.-1 p.m.

**Women in Business,** a Cache Valley Chamber of Commerce event. Location is Adams Wealth Advisors, 701 S. Main St., Logan. Cost is \$16 for members, \$18 for nonmembers, \$20 at the door. Details are at cachechamber.com.

## LAKESHORE

from page 3

specialized education programs.

“We’re really trying to be there for educational partnerships as much as possible,” Centazzo said.

Lakeshore has more than 3,000 employees and more than 60 retail stores, including one in Salt Lake City. Unprecedented growth since the COVID pandemic has pushed the company to open a third distribution location. Its headquarters and a distribution center are in Carson and it has another distribution center in Kentucky for a total of more than 2 million square feet of distribution space.

The company website indicates Lakeshore also has expanded its export market and opened offices in Asia.

“We are excited by Utah’s strong sense of community and the state’s deep-rooted tradition of supporting families, education and businesses similar to ours,” Artin Ghazarian, the company’s chief distribution and logistics officer, said in a prepared statement. “It feels like we have found a home here, and we’re eager to become an active part of the local community.”

“We are very excited with Lakeshore,” Garland Mayor Linda Bourne told the Go Utah board.

### Oct. 11, noon-2 p.m.

**Women Tech Awards,** a Women Tech Council event. Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Registration can be completed at Eventbrite.com. Details are at <https://www.womentechcouncil.com/awards/>.

### Oct. 11, 5-7 p.m.

**“Business After Hours,”** an Ogden-Weber Chamber of Commerce event. Location is DayBreak Senior Services, 1351 Valley Drive, Ogden. Free for chamber members and first-time guests, \$10 for nonmember guests. Details are at ogdenweberchamber.com.

### Oct. 11, 6-7:30 p.m.

**“Online Marketing Fundamentals,”** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 12, 11:30 a.m.-1 p.m.

**“Witches, Werewolves and Women in Business” October Luncheon,** a Davis Chamber of Commerce event. Location is Lagoon at the Biergarten, 375 N. Lagoon Drive, Farmington. Cost is \$25 for members, \$35 for nonmembers (registration is required). Details are at davischamberofcommerce.com.

“It’s been a pleasure working with them. We look forward to them being in our community. I think their values as far as family and things like that really coincide with what our city is.”

“We are excited to have Lakeshore,” added city planner Valerie Claussen. “They’ve been a great partner already, and we look forward to a long-term relationship with them as they come to Garland.”

The Go Utah board approved a tax credit incentive of about \$7.17 million over 10 years, tied to the creation of 540 jobs paying an average of \$54,282. The new wages are expected to total about \$303.5 million over 10 years, and the project is expected to generate new state taxes of \$18.9 million during that time.

The board also approved an Industrial Assistance Account nonmatching grant up to \$1 million for infrastructure development and talent development.

The Inland Port board approved a property tax differential rebate equivalent to 60 percent of the assessed property tax, for no more than 25 years.

“We are thrilled to welcome a renowned company such as Lakeshore Learning to Utah,” Ryan Starks, Go Utah’s executive director, said in a prepared statement. “The company is a great match for Utah with our shared priorities

### Oct. 12, 6-8 p.m.

**“Business Essentials,”** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 17-18

**“Access to Capital and Meet the Resource Partners,”** a Small Business Development Center event that takes place Oct. 17, 8:30-11:30 a.m., at the Beaver County Fairgrounds; Oct. 17, 1:30-4:30 p.m., at the Garfield County Commission chambers; and Oct. 18, 8:30-11:30 a.m., at the Southwest Technical College. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 17, 11 a.m.-1 p.m.

**Business Women’s Forum: “Telling Your Story: Tips and Tricks for Today’s Job Market.”** Speaker is Marian Janikula, executive recruiter, Intermountain Health. Location is Ken Garff University Club, Rice-Eccles Stadium, 451 S. 1400 E., Salt Lake City. Cost is \$35 for members, \$50 for nonmembers. Details are at slchamber.com.

### Oct. 17, 11:30 a.m.-1 p.m.

**Professional Development Series,** a ChamberWest event. Topic and presenter to be announced. Location is

and focus on education, our value of teachers and schools, and our emphasis on families and their diverse needs. We look forward to seeing the positive impact Lakeshore Learning will continue to make on the education landscape for Utah and beyond.”

“Lakeshore Learning is an excellent example of the type of company we want to partner with to create lasting prosperity in Utah,” said Scott Cuthbertson, president and CEO of the Economic Development Corporation of Utah. “Not only is it stimulating the economy through significant capital investment in rural Utah, but it’ll also be manufacturing educational products to be distributed nationwide and giving back to the local community in meaningful ways.”

“We’re excited to welcome such a wonderful family-owned company to family-friendly Box Elder County,” said Stan Summers, Box Elder County commissioner. “We are grateful Lakeshore Learning chose Box Elder County and the state of Utah for its newest location.”

Go Utah does not provide up-front cash incentives. Each year that an incentivized company meets the obligations in its contract with the state, it will qualify to receive a portion of the new, additional state taxes the company paid to the state.

Conservation Garden Park, 8275 S. 1300 W., West Jordan. Cost is \$25 for chamber members registered by Oct. 11, \$35 for nonmembers and members thereafter. Details are at chamberwest.com.

### Oct. 18, 11:30 a.m.-1 p.m.

**Business Alliance Networking Luncheon.** Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details are at davischamberofcommerce.com.

### Oct. 18, 5:30-6:30 p.m.

**Tax Planning Clinic,** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 18, 6-8 p.m.

**Marketing Clinic,** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 19, 10-11:30 a.m.

**Peer Roundtable: “Retain-**

**ing Top Talent,”** a Salt Lake Chamber event that is in-person and for members only. Location is Salt Lake Chamber, 201 S. Main St., No. 2300, Salt Lake City. Free, but registration is required. Details are at slchamber.com.

### Oct. 19, 11:30 a.m.-1 p.m.

**Chamber Luncheon,** a Davis Chamber of Commerce event. Location is 525 Deseret Drive, Kaysville. Cost is \$25 for members, \$35 for nonmembers. Details are at davischamberofcommerce.com.

### Oct. 19, 6-8 p.m.

**“How to Start a Business 101,”** a Small Business Development Center event. Location is Orem/Provo SBDC at Utah Valley University. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 19, 6:30-8 p.m.

**“How to Make Your Website Sell, So You Don’t**

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## DEER VALLEY

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“Alterra Mountain Co. is committed to investing in large-scale projects that will deliver differentiated experiences in incredible places and this project is exactly that,” said Jared Smith, president and CEO of Alterra Mountain Co. “Deer Valley has long been a world-renowned resort and this project will offer guests more of what it has always been known for — legendary service, an exceptional ski-only experience and industry-leading culinary offerings.”

The resort’s new terrain and village will be accessible directly from a new portal off of U.S. Highway 40, creating a major eastern portal that adds convenient access to the resort from nearly every direction, a release about the expansion said.

In partnership with luxury real estate developer Extell, the village and portal will feature over 1,200 new parking spots and a new skier services facility offering additional premium ski school, equipment rental, retail and food and beverage amenities.

“Deer Valley Resort is known across the globe for its unique approach to first-class service. We are committed to building on their well-respected reputation and legacy by attracting some of the world’s best brands, in addition to elevating the living experience by creating luxury residences with exquisite architecture and design,” said Gary Barnett, founder and chairman

of Extell. “This partnership with Deer Valley brings together two of the very best in the business of real estate, service and hospitality, and we look forward to working with them to create what will be the crown jewel of Utah.”

In addition to the ski-specific amenities, the new village is slated to have over 800 hotel rooms across multiple properties, nearly 1,700 residential units, 250,000 square feet of retail and commercial space and a 68,000-square-foot recreation center. The development is expected to create approximately 2,000 new jobs.

“Deer Valley Resort is committed to building upon our legacy as one of the world’s most exceptional ski areas while staying true to our founding principles created over four decades ago,” said Todd Bennett, president and chief operating officer at Deer Valley. “This expansion will facilitate even better access to the resort for our guests, while offering a substantial increase in world-class amenities consistent with the resort’s original vision.”

Alterra Mountain Co. own 17 year-round resorts, the world’s largest heli-skiing operation; and Ikon Pass, a ski and snowboard season pass offering access to more than 50 mountain destinations around the world.

Deer Valley Resort currently offers 21 chairlifts; 103 ski runs, six bowls, 300 annual inches of powder and 2,026 acres of alpine skiing. The resort limits lift ticket sales to reduce crowding on the ski runs. It has been ranked as the United States’ Best Ski Resort by the World Ski Awards for 10 consecutive years.

**Brandon Wixom**

Licensed Commercial & Residential Broker  
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## CALENDAR

from previous page

**Have To,** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 20, 8:30-10 a.m.

**"Friday Connections Speed Networking,"** presented by ChamberWest and the Utah Black, Utah Hispanic, Pacific Island, Magna Area and Murray Area chambers of commerce. Location is Maverik Center, 3200 Decker Lake Drive, West Valley City. Cost is \$5. Details are at [chamberwest.com](https://chamberwest.com).

### Oct. 24, 7:30 a.m.-5:30 p.m.

**"Trends" Conference,** a ULI (Urban Land Institute) Utah event featuring a deep dive into the most current state and national real estate trends, with a focus on what to expect in the future. Theme is "Shape Today, Transform Tomorrow." Keynote speaker is Spencer Levy, global client strategist and senior economic advisor for CBRE. Location is Hyatt Regency Salt Lake City, 170 S. West Temple, Salt Lake City. Early pricing (before Sept. 22) ranges from \$190 to \$310. Cost after Sept. 22 ranges from \$230 to \$355. Details to be announced at <https://utah.uli.org/events-2/>.

### Oct. 24, 10-11:30 a.m.

**"LGBTQ in the Workplace" Training,** presented by the Utah Advanced Materials

& Manufacturing Initiative and Equality Utah. Speakers are Olivia Jaramillo, director of public outreach for Equality Utah, and Adam White, Equality Utah trainer. Event takes place online. Cost is \$100 for two attendees. Registration can be completed at [Eventbrite.com](https://eventbrite.com).

### Oct. 24, 11:30 a.m.-1 p.m.

**Women in Business Luncheon,** an Ogden-Weber Chamber of Commerce event. Location is Jeremiah's Lodge & Garden, 1329 W. 12th St., Marriott-Slaterville. Cost is \$25 for members and first-time guests, \$35 for nonmembers. Details are at [ogdenweberchamber.com](https://ogdenweberchamber.com).

### Oct. 24, 11:30 a.m.-1 p.m.

**Women in Business,** a South Valley Chamber of Commerce event. Speaker and location to be determined. Cost is \$20 for members, \$25 for nonmembers. Details are at [southvalleychamber.com](https://southvalleychamber.com).

### Oct. 25, 8 a.m.-1 p.m.

**Second Annual NUME (Northern Utah Manufacturing Excellence) Conference and Networking.** Location is Cache County Event Center, 490 S. 500 W., Logan. Cost is \$65, \$25 for each additional attendee in a group. Details are at [cachechamber.com](https://cachechamber.com).

### Oct. 25, 11:30 a.m.-1 p.m.

**Business Success Series,** a ChamberWest event. Location is Kearns Library, 4275 W. 5345 S., Kearns. Cost is \$25 per session. Details are at [chamberwest.com](https://chamberwest.com).

### Oct. 25, 6-7 p.m.

**"Facebook/Instagram Ads: Create and Manage Ads Like a Pro,"** a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 26, noon-1 p.m.

**Women in Business,** a Box Elder Chamber of Commerce event. Location and RSVPs are available by contacting the chamber office. Cost is \$10. Details are at [boxelderchamber.com](https://boxelderchamber.com).

### Oct. 26, 5-7 p.m.

**"Business After Hours,"** a Salt Lake Chamber event. Location is Humane Society of Utah, 4242 S. 300 W., Murray. Free for members and \$30 for nonmembers through Oct. 23, \$20 for members and \$40 for nonmembers thereafter. Details are at [slchamber.com](https://slchamber.com).

### Oct. 26, 5-6 p.m.

**Legal Clinic** (in English and Spanish), a Small Business Development Center event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 27, 7:30 a.m.-noon

**2023 Northern Utah Business (Nubiz) Symposium.** Location is Weber State University, 3916 W. Campus Drive, Ogden. Details are at [ogdenweberchamber.com](https://ogdenweberchamber.com).

### Nov. 1, 8 a.m.-5 p.m.

**Cache Business Women's Conference,** a Cache Valley Chamber of Commerce event.

## CLASSIFIED

### CAREERS

#### SOFTWARE DEVELOPMENT MANAGER

**Software Development Manager** sought by **Overstock.com, Inc.** in Midvale UT to lead the planning, research, development, testing, & deployment of enterprise projects. Position allows telecommuting from anywhere in the U.S. Salary: \$136K-169K/yr. Apply online at [www.overstock.com/careers](https://www.overstock.com/careers) or via email: [overstockcareers@overstock.com](mailto:overstockcareers@overstock.com) Specify ad code LSJH.

#### SENIOR PRODUCT MANAGER

**Senior Product Manager** sought by **Overstock.com, Inc.** in Midvale UT to proactively identify & learn specific use-cases for the latest technologies & understand how/when to integrate them. Position allows telecommuting from anywhere in the U.S. Salary: \$124K-155K/yr. Apply online at [www.overstock.com/careers](https://www.overstock.com/careers) or via email: [overstockcareers@overstock.com](mailto:overstockcareers@overstock.com) Specify ad code MMJH.

Location is The Riverwoods Conference Center, 615 Riverwood Parkway, Logan. Details to be announced at [cachechamber.com](https://cachechamber.com).

### Nov. 1, 6-9 p.m.

**Titan Awards Gala,** a South Valley Chamber of Commerce event. Reception takes place 6-7 p.m., followed by 7 p.m. dinner,

entertainment and program. Award recipients are Abby Cox, first lady, state of Utah; Chuck and Crystal Maggelet, Maverik Inc./FJ Management; and Brandon Fugal, chairman, Colliers International. Location is Little America Hotel, 500 S. Main St., Salt Lake City. Details are at [southvalleychamber.com](https://southvalleychamber.com).



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