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#### Issue Sponsor:

# CBRE

## Are you building for success with a solid foundation for your real estate firm?



Everyone can appreciate the importance of — and need for — a properly built foundation. It serves three critical functions for any building: to support, to protect and to anchor. A solid foundation keeps the structure stable for many years and gives occupants trust that the building will endure the test of time.

Likewise, it's important to build your professional team on a strong foundation, one that involves people who will support, protect and anchor you as you work to achieve your goals.

Three groups — lenders, trade associations and community organizations — can help fortify your foundation as a real estate professional or industry professional so you, too, can be successful now and into the future.

Here's how:

1. **Lenders support you by providing advice, helpful resources and products.**

Local lenders provide an invaluable understanding of — and deep commitment to — the communities they serve. This means that quality, timeliness and customer service is at the core of every interaction. In Utah's fast-paced, challenging real estate and construction environment, that can give you a competitive advantage.

For residential home buying and construction, realtors who collaborate with loan officers at community financial institutions know their business and their clients are in good hands. They know they will get access to a wide array of loan products, to knowledgeable lenders and to local underwriting teams, which makes the process easy and efficient.

Homebuilders also enjoy a

smoother experience when they have a longstanding relationship with a lender. They appreciate thorough, efficient construction loan draws, which keeps them organized and on schedule and which in turn keeps their clients satisfied.

Commercially speaking, local lenders not only offer a variety of financial solutions for real estate and construction projects, they also offer in-depth knowledge of the market and industry trends. They have data and statistics that can help developers and builders know what to expect, what average prices are in specific areas and more. This type of data can help investors make more informed decisions and help structure proj-

**see FOUNDATION page F11**



MIKE CHILD

# TITLE COMPANIES

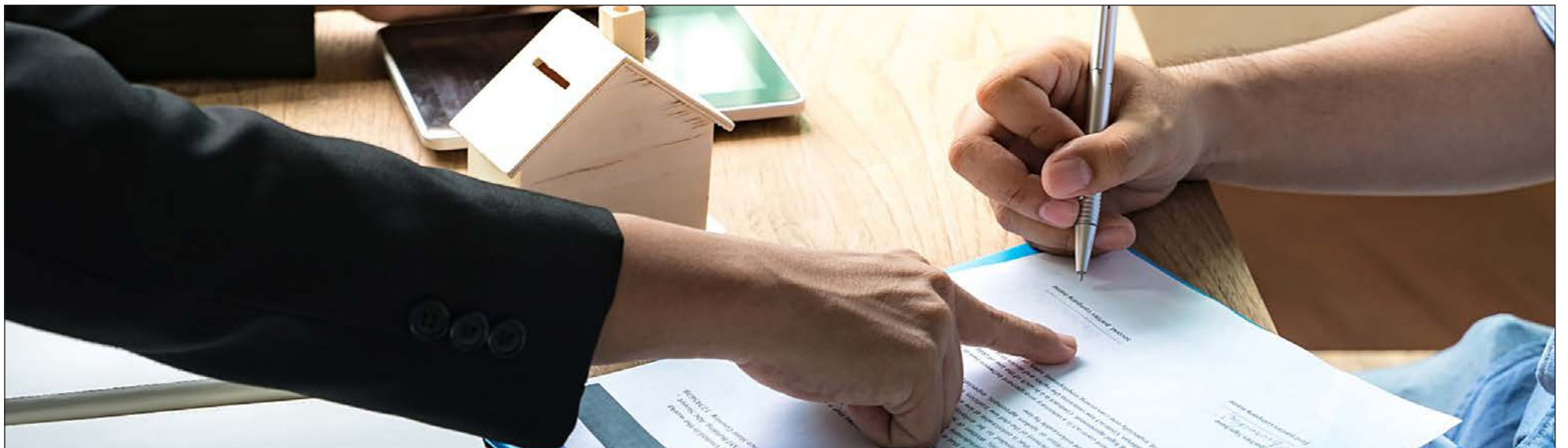
Listed in Alphabetical Order



Company Name Address	Phone Web	Number of Utah Employees	Number of Utah Offices	Utah Title Premiums in 2021	Number of Utah Closings in 2021	Year Established	Top Local Executive
<b>Alta Title Insurance Agency LLC</b> 2180 S. 1300 E., Ste. 270 SLC, UT 84103	801-545-7050 altatitleutah.com	4	1	*	*	2009	Michelle Liechty Executive Escrow Officer
<b>Backman Title Services</b> 7070 S. Union Park Ave., Ste. 100 Midvale, UT 84047	801-288-8818 backmantitle.com	99	10	\$12.3M	10,517	1989	Canyon Anderson President
<b>Cottonwood Title Insurance Agency Inc.</b> 1996 E. 6400 S., Ste. 120 SLC, UT 84121	888-277-9999 cottonwoodtitle.com	137	8	\$38.7M*	13,991	2000	Cort Ashton Vice President
<b>First American Title Insurance Co.</b> 215 S. State St., Ste. 280 SLC, UT 84111	801-578-8888 firstam.com	184*	23*	\$51M*	20,774*	1889	Mark Webber
<b>Intermountain Title Insurance and Escrow Agency</b> 4630 S. 3500 W., Ste. 4 West Haven, UT 84401	801-393-0200 intermountaintitle.com	8	2	*	*	1988	Michael T. Sumner President & CEO
<b>Meridian Title Co.</b> 64 E. 6400 S., Ste. 100 SLC, UT 84107	801-264-8888 mtcutah.com	80	7	*	*	1980	Jonathan Ivins
<b>Metro National Title</b> 345 E. Broadway SLC, UT 84111	801-363-6633 metrottitle.com	95*	12*	\$4.9M*	2,916*	1988	Rod Newman
<b>Title Guarantee</b> 1385 E. Fort Union Blvd. Cottonwood Heights, UT 84121	801-937-6953 utahtitle.com	*	4*	*	*	2001	Rick Smith
<b>US Title Insurance Agency</b> 14884 Heritage Crest Way, Ste. C Bluffdale, UT 84065	801-676-1022 ustitleutah.com	165	18	*	*	1980	Steven Borget
<b>Weber Title Co. Inc.</b> 4630 S. 3500 W., Ste. 4 West Haven, UT 84401	801-394-9491 intermountaintitle.com	8	2	*	*	1958	Michael T. Sumner President & CEO

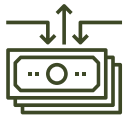


\*Did not disclose. Please note that some firms chose not to respond, or failed to respond in time to our inquiries. If a number is followed by an asterisk, the data is from the previous year and current data is not available. All rights reserved. Copyright 2022 by Enterprise Newspaper Group. The Enterprise strives for accuracy in its list publications. If you see errors or omissions in this list, please contact us at lists@senterprise.com.



# BUSINESS SERVICES

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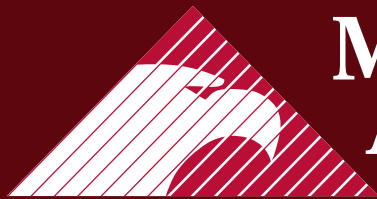
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# COMMERCIAL PROPERTY MANAGEMENT FIRMS

Ranked by 2021 Utah Square Feet Managed



	Company Name Address	Phone Web	2021 Utah Square Feet Managed	Number of Utah Offices	2021 Utah Properties Managed	Total No. of Utah Employees	Services Offered	Top Local Executive
1	<b>CBRE</b> 222 S. Main St., 4th Floor SLC, UT 84101	801-869-8000 cbre.us/slc	24M	2	92	126	Office, Medical, Retail and Industrial Property Management	Keith Geisel, Managing Director
2	<b>Cushman &amp; Wakefield</b> 170 S. Main St., Ste. 1600 Salt Lake City, UT 84101	801-322-2000 cushman wakefield.com	21.5M	3	116	68	Property Management	Megan Druding, Managing Director—Asset Services
3	<b>Woodbury Corporation</b> 2733 E. Parleys Way, Ste. 300 SLC, UT 84109	801-485-7770 woodburycorp.com	11.4	2	144	198	Full Service, all services	Randy Woodbury
4	<b>Colliers International</b> 6440 S. Millcreek Drive, Ste. 500 SLC, UT 84121	801-947-8300 colliers.com	7.6	5	55	*	Office, retail, industrial & medical property and facilities management and construction management.	Kevin K. Rude, Regional Managing Director
5	<b>Arcadia Management Group Inc.</b> 7440 S. Creek Rd., Ste. 222 Sandy, UT 84093	801-520-5160 arcadiamgmt.com	5.2M	1	28	7	Full service property and advisory services	Randy Owen, Regional Director
6	<b>Wasatch Commercial Management Inc.</b> 595 S. Riverwoods Pkwy., Ste 400 Logan, UT 84321	801-961-1000 wasatchgroup .com	4.1M	2	56	50	Commercial Real Estate Management, Leasing, Development & Construction	Anita Lockhart President
7	<b>Forza Commercial</b> P.O. Box 526412 SLC, UT 84152	801-930-6763 forza commercial.com	4M	1	110	8	Retail, industrial, office, mobile home parks	Jesse Smith, Principal, CCIM, CPM
8	<b>NAI Premier</b> 7455 Union Park Ave., Ste. A SLC, UT 84047	801-619-2701 naipremier.com	2.5M	1	47	6	Property management services	Marlon Hill
9	<b>Capstone Property Management</b> 4422 Century Dr. Murray, UT 84123	801-313-0700 capstonepm.com	1.5M	1	58	10	Office, retail, industrial & medical offices	Kent Gibson
10	<b>ICO Commercial Property Management</b> 3401 N. Center St., Ste. 300 Lehi, UT 84043	801-407-6813 icocompanies.com	1.13M	1	8	8	Fully integrated real estate firm, investment, development, construction, commercial & multifamily property management	Jim Seaberg President
11	<b>Dakota Pacific Real Estate Partners</b> 299 S. Main St., Ste. 2450 SLC, UT 84111	801-365-6200 dakotapacific.com	1.1M	1	11	24	Class A commercial office buildings in Cottonwood Heights, Provo and Park City.	Marc Stanworth, CEO, Michelle Keaveny, President of Property Management, Justin Farnsworth, Director Asset Management
12	<b>Asset Management Services</b> 488 E. Winchester St., Ste. 325 Murray, UT 84107	801-288-8811 ams-utah.com	1M	1	22	6	Commercial property management, leasing & real estate sales services along the Wasatch Front. Retail, office, mixed use, industrial & office warehouse.	Shauna Lynn Greg Strong
12	<b>NAI Excel</b> 243 E. St. George Blvd, Ste. 200, St. George, UT 84770	435-628-1609 naixelcel.com	1M	2	64	10	Commercial real estate sales, leasing & management	Jon Walter, COO Neil Walter, CEO
12	<b>Mecca Property Management</b> 6925 Union Park Center, Ste 500 Cottonwood Heights, UT 84047	4801-858-0600 meccapm.com	1M	1	15	15	Office, retail and industrial management	Nate Thompson Chris Cahoon
15	<b>Knight Realty Co.</b> 34 W. 7200 S. Midvale, UT 84047	801-580-4947 knightrealty.com	383K	1	21	2	Property Management, Investment, Brokerage	Spencer Knight
16	<b>Newmark</b> 376 E. 400 S., Ste. 120 SLC, UT 84111	801-578-5555 nmrk.com	*	*	*	*	Commercial real estate services, property management	Brandon Nelson, Vice President Property Management

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# COMMERCIAL REAL ESTATE FIRMS

Ranked by Utah 2021 Brokered Transactions



	Company Name Address	Phone Web	Utah 2021 Brokered Transactions (sales & lease)	No. of Utah Offices	No. of Utah Full-Time Brokers and Agents	No. of Utah Employees	Services Offered	Top Local Executive
1	<b>Cushman &amp; Wakefield</b> 170 S. Main St., Ste. 1600 SLC, UT 84101	801-322-2000 cushman wakefield.com	\$4.8B	3	36	120	Leasing, capital markets, tenant rep, asset services, valuation & advisory, project development	Steve Schwab Managing Principal
2	<b>CBRE</b> 222 S. Main St., 4th Floor SLC, UT 84101	801-869-8000 cbre.com/slc	\$3.7B	2	29	120	Facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services	Lloyd Allen Managing Director & Principal Broker
3	<b>Mountain West Commercial Real Estate</b> 312 E. South Temple SLC, UT 84111	801-456-8800 mtnwest.com	\$3.4B	4	73	27	Full-service brokerage, retail landlord/tenant representation and advisory services	Charles Moore Managing Director
4	<b>Colliers International</b> 6440 S. Millrock Drive, Ste. 500 SLC, UT 84121	801-947-8300 colliers.com	\$3.21B	4	124	182	Full-service real estate brokerage	Brandon Fugal, Chairman Lew Cramer, CEO Adam Long, COO
5	<b>Newmark</b> 376 E. 400 S., Ste. 120 SLC, UT 84111	801-578-5555 nmrk.com	\$2.2B	3	48	23	Commercial real estate services, property management	Nick Wood Executive Vice President/ Market Leader
6	<b>NAI Excel</b> 243 E. St. George Blvd., Ste. 200 St. George, UT 84770	435-628-1609 naixelcel.com	\$335M	2	29	15	Commercial real estate sales, leasing & property management	Jon Walter Partner/Principal Broker
7	<b>Berkshire Hathaway Home Services Utah Properties Commercial Division</b> 537 Main St. Park City, UT 84060	435-649-7171 bhhsutah.com	\$177M	6	20	*	Development, land, office, retail, industrial, investment	Steve Roney
8	<b>Pentad Retail/Hospitality</b> 560 E. 500 S., Ste. 200 SLC, UT 84102	801-350-0100 pentadrh.com	\$133M	1	9	*	Retail and hospitality real estate brokerage	Tai Biesinger, CEO Greg Shields, President Fred Barth, Principal Kirk Barker, Principal
9	<b>NAI Premier</b> 7455 Union Park Ave., Ste. A SLC, UT 84047	801-253-3333 naipremier.com	\$132M	1	18	7	Commercial real estate services	Marlon Hill
10	<b>Roderick Enterprises</b> 1214 E. Vine St. Murray, UT 84121	801-506-5005 roderickrealty.com	\$42.2M	1	2	6	Acquisition/joint venture opportunities, industrial & retail acquisitions, property mgmt., construction mgmt., leasing & marketing, asset mgmt. & finance	Michael Roderick President/Owner Benjamin Wheat VP, Developmt & Leasing
11	<b>PPC Real Estate Brokerage</b> 917 Country Hills Drive, Ste. 1 South Ogden, UT 84403	801-393-2733 ppc-utah.com	\$30M	1	6	2	Full-service commercial real estate brokerage, office, retail, industrial, land, multi-housing, investment, 1031 exchange, residential	C. Carter Randall Owner/Principal Broker Nate Harbertson Co-Owner
12	<b>Knight Realty Co.</b> 34 W. 7200 S. Midvale, UT 84047	801-580-4947 knightrealty.com	\$24.73M	1	1	2	Sales, leasing, investment and property management	Spencer Knight
13	<b>Capstone Property Management</b> 4422 Century Drive Murray, UT 84123	801-313-0700 capstonepm.com	\$4.3M	1	4	10	Management, leasing, site management, commercial real estate	Kent Gibson
14	<b>Dakota Pacific Real Estate Partners</b> 299 S. Main St., Ste. 2450 SLC, UT 84111	801-365-6200 dakotapacific.com	*	1	*	24	Commercial real estate services, property management	Marc Stanworth, CEO Michelle Keaveny President of Property Management; Justin Farnsworth, Director Asset Management
15	<b>Forza Management</b> P.O. Box 526412 SLC, UT 84152	801-930-6763 forza commercial.com	*	1	4	8	Property management, construction management	Jesse Smith Principal

# Realize Anything

When it comes to strategy, don't think short-term. Think long. And hard. Partner with someone who sees the big picture in every detailed decision you make. That's why CBRE has been in commercial real estate for as long as we have. We plan for everything, so you can realize anything.

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# HOMEBUILDERS – WASATCH FRONT

Ranked by Total Value of Units Built



	Company Name Address	Phone Web	Units Built January thru June 2022	Permit Count	Total Value of Units Built	Average Value of Units
1	<b>Ivory Homes</b> 978 E. Woodoak Lane, SLC, UT 84117	801-747-7000 ivoryhomes.com	576	510	\$163.43M	\$320,460
2	<b>D R Horton</b> 12351 S. Gateway Park Place, Draper, UT 84020	801-571-7101 www.drhorton.com	489	411	\$112.4M	\$273,460
3	<b>Richmond American Homes of Utah</b> 849 W. Levoy Drive, Ste. 220, SLC, UT 84123	801-743-7473 richmondamerican.com	251	251	\$75.35M	\$300,207
4	<b>Edge Homes Utah LLC</b> 13702 S. 200 W., Ste. B12, Draper, UT 84020	801-494-0150 edgehomes.com	304	193	\$73.57M	\$381,211
5	<b>Woodside Homes of Utah</b> 460 W. 50 N., Ste. 200, SLC, UT 84101	801-869-4000 woodsidehomes.com/utah	229	167	\$64.97M	\$389,074
6	<b>Lennar Homes of Utah Inc.</b> 111 E. Sege Lily Drive, Ste. 150, Sandy, UT 84070	801-508-5522 lennar.com	225	173	\$63.39M	\$366,406
7	<b>Arive Homes LLC</b> 733 N. Main St., Spanish Fork, UT 84660	801-798-5485 arivehomes.com	182	141	\$60.69M	\$430,417
8	<b>Wasatch Residential Builders</b> 620 S. State St., SLC, UT 84111	801-961-1061 wresgroup.com	55	55	\$48.26M	\$877,531
9	<b>Century Communities</b> 10644 South Gateway Road, South Jordan, UT 84095	801-679-4482 centurycommunities.com	93	93	\$42.37M	\$455,657
10	<b>Nilson Homes</b> 5617 S. 1475 E., Ogden, UT 84403	801-392-8100 nilsonhomes.com	120	94	\$35.66M	\$379,347
11	<b>Holmes Homes Inc.</b> 126 W. Sege Lily Drive, Ste. 250, Sandy, UT 84070	801-572-6363 holmeshomes.com	113	113	\$25.58M	\$226,405
12	<b>Century Land Holdings of Utah LLC</b> 8390 E. Crescent Parkway, Ste. 650, Greenwood Village, CO 80111	*	40	40	\$24.73M	\$618,262
13	<b>Building Construction Partners</b> 1250 E. 200 S., Ste. 1D, Lehi, UT 84043	801-766-4442 carterpacificbuilders.com	100	100	\$24.61M	\$246,141
14	<b>Weekley Homes LLC</b> 392 E. Winchester St., Ste. 200, SLC, UT 84107	801-285-6589 *	75	75	\$24M	\$319,906
15	<b>Castle Creek Homes</b> 1798 W. 5150 S., Ste. 103, Roy, UT 84067	801-525-0681 castlecreekhomes.com	73	64	\$22.13M	\$345,845
16	<b>Keystone Construction</b> 8679 S. Sandy Parkway, Sandy, UT 84070	801-910-9838 keyut.com	48	48	\$22.04M	\$459,149
17	<b>Toll Bros Inc.</b> 14034 S. 145 E., Ste. 202, Draper, UT 84020	385-238-1800 tollbrothers.com	53	53	\$21.05M	\$397,276
18	<b>CW Urban LLC</b> 52 S. 850 W., No. 202-A, Hurricane, UT 84737	800-744-2489 builtbycw.com	81	47	\$21.04M	\$447,779
19	<b>Salisbury Homes</b> 494 W. 1300 N., Springville, UT 84663	801-491-9091 alwaysaffordablehomes.com	45	45	\$14.91M	\$331,406
20	<b>Oakwood Homes</b> 260 E. Winchester St., Murray, UT 84107	303-486-8534 oakwoodhomesco.com	62	56	\$13.31M	\$237,748
21	<b>Wasatch Residential</b> 299 S. Main St., Ste. 2400, SLC, UT 84111	801-961-1171 velocitybuilders.com	12	12	\$12.98M	\$1,081,963
22	<b>Edge Construction LLC</b> 13702 S. 200 W., B12, Draper, UT 84020	801-494-0150 edgehomes.com/	73	21	\$12.87M	\$612,932
23	<b>AMH Development</b> 30601 Agoura Road, Ste. 200, Agoura Hills, CA 91301	805-413-5300 *	53	53	\$12.81M	\$241,773
24	<b>Century Communities Construction LLC</b> 2989 W. Maple Loop Drive, Lehi, UT 84043	801-679-4482 centurycommunities.com	39	39	\$12.16M	\$311,859
25	<b>Alpine Homes</b> 11814 S. Election Road, Ste. 150, Draper, UT 84020	801-838-9990 alpinehomes.com	48	48	\$12.01M	\$250,385

# Construction

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# HOMEBUILDERS – NORTHERN UTAH

Ranked by Total Value of Units Built



	Company Name Address	Phone Web	Units Built January thru June 2022	Permit Count	Total Value of Units Built	Average Value of Units
1	<b>Visionary Homes</b> 50 E. 2500 N., Ste. 101, North Logan, UT 84341	435-363-3420 buildwithvisionary.com	105	97	\$27.49M	\$283,424
2	<b>Sierra Homebuilders LLC</b> 470 N. 2450 W., Tremonton, UT 84337	435-257-4963 sierrahomes.com	58	58	\$14.77M	\$254,648
3	<b>Kartchner Homes Construction</b> 601 W. 1700 S., Ste. A, Logan, UT 84321	435-755-7080 kartchnerhomes.com	28	28	\$9.25M	\$330,469
4	<b>Psion Homes</b> P.O. Box 16015, Clearfield, UT 84016	801-513-3470 psionhomes.com	29	29	\$9.06M	\$312,413
5	<b>Sierra Homes Construction</b> 470 N. 2450 W., Tremonton, UT 84337	435-257-4963 sierrahomes.com	16	16	\$4.83M	\$302,101
6	<b>Sadler Construction Inc.</b> 410 N. 400 E., Hyde Park, UT 84318	435-764-3799 sadlerconstructioninc.com	42	7	\$4.76M	\$680,000
7	<b>Orchid Homes of Northern Utah LLC</b> 225 W. 2600 S., Nibley, UT 84321	435-535-1832 buildwithorchid.com	11	6	\$4.64M	\$774,166
8	<b>Olo Builders</b> 957 U.S. Highway 89, Logan, UT 84321	435-770-0809 olobuilders.com	12	12	\$3.91M	\$325,920
9	<b>S&amp;H Real Estate Ventures LLC</b> 813 E. 280 S., Smithfield, UT 84335	*	10	10	\$2.4M	\$239,946
10	<b>Westates Construction Co.</b> 95 River Bend Way, Ste. A, North Salt Lake, UT 84054	801-383-3252 westatescompanies.com	8	8	\$2.37M	\$287,176
11	<b>D3 Holdings LLC</b> 745 Grandview Drive, Providence UT 84332	*	2	2	\$2.35M	\$1,178,058
12	<b>Duke Building Co. LLC</b> 398 N. 400 E., Hyde Park, UT 84318	435-610-1223 dukebuildingco.com	4	4	\$2.23M	\$559,192
12	<b>TMD Construction</b> 10153 S. Crown King Court, South Jordan, UT 84095	801-508-4221 tmdhomes.com	4	4	\$2.23M	\$340,464
14	<b>Simple Group Consultants</b> P.O. Box 56, Logan, UT 84323	435-512-6594 simplegroupbuilders.com	8	8	\$2.08M	\$259,965
15	<b>Lync Construction</b> 1407 N. Mountain Road, Ogden, UT 84404	801-710-2234 nwhba.net/list	6	6	\$2.01M	\$335,353
16	<b>Dan Hunsaker Construction</b> P.O. Box 82, Wellsville, UT 84339	435-890-0015 *	4	4	\$1.88M	\$469,623
17	<b>Prestige Home Building</b> 1128 S. 450 W., No. 104, Brigham City, UT 84302	435-538-4065 prestigehomebuildersgroup.com	4	4	\$1.27M	\$317,908
18	<b>Mark Bergeson Construction</b> 211 N. Main St., Lewiston, UT 84320	435-258-2180 *	2	2	\$1.23M	\$615,000
19	<b>Roper Buildings</b> P.O. Box 315, Garden City, UT 84028	801-689.3630 roperbuildings.com	2	2	\$1.21M	\$605,000
20	<b>Tyler Leavitt Construction</b> 359 N. 775 E., Tremonton UT 84337	801-698-8453 tlcbuilt.net	3	3	\$1.19M	\$398,397
21	<b>North Ridge Enterprises</b> 155 W. 800 N., Logan UT 84321	435-563-3435 nrehomes.net	1	1	\$1.1M	\$1,100,000
21	<b>Z P Construction Inc.</b> 1055 E. 250 S., Tremonton, UT 84337	8015296880 *	1	1	\$1.1M	\$1,100,000
23	<b>Ross Homes LLC</b> 1479 N. 4350 W., West Point, UT 84015	801-388-7088 *	2	2	\$1.09M	\$547,500
24	<b>Direct Homes</b> 2990 N. 1600 E., Logan, UT 84341	435-755-5808 *	15	5	\$1.08M	\$203,596
25	<b>Scenic Mountain Development LLC</b> 13504 S. 7530 W., Herriman, UT 84096	801-207-9968 *	4	4	\$1.01M	\$253,289

## FOUNDATION

from page F1

ects to maximize profitability.

For both residential and commercial financing needs, local lenders also offer a personal touch. Relationships matter. This means you can rest assured that your clients' projects or your own projects will be considered carefully and thoughtfully, and that you'll be given advice that is relevant and constructive.

**Trade associations, such as homebuilders associations, protect your business reputation by reinforcing best practices and offering continuing education and protect your industry through public affairs.**

Being a member of a homebuilders association says a lot about you to your clients, community members and colleagues. It says you want to broaden your knowledge, to benefit from connections with other industry professionals and to work to keep your industry strong.

Open to homebuilders, realtors and others in the construction industry, your local homebuilders association offers educational opportunities, from licensing and re-licensing courses to test prep to seminars about code changes, innovations, energy updates, goal-setting and more. By taking advantage of these opportunities, you demonstrate quality to your clients and integrity to your industry.

Joining a homebuilders association also allows you to connect with professionals, from fellow builders and Realtors to lenders to others in the construction trades. Not only does this allow you to acquire fresh perspectives and new ideas, but it also creates opportunities for you to get advice and support.

Members of a homebuilders association are themselves advocates for the building industry and are also advocated for by a large, unified voice. The organization serves as a resource on issues affecting the construction industry and educates lawmakers on how legislation, regulations and codes can support building and, ultimately, benefit customers and communities.

**Community organizations anchor you by providing connections to the areas where you live and work.**

As an industry professional, you have to know your community. You have to be current on what's happening within your municipal governments, your schools and your neighborhood businesses. One of the best ways to become acquainted with your community is to get involved.

A plethora of opportunities are available, from joining civic organizations such as the Rotary Club to volunteering with a non-profit that addresses housing needs to even coaching a youth athletic team. However you choose to interact with your community, your neighbors will know you're invested in making the area a better place to live, work and play.

As you're building roots in your community, you're also widening your network and strengthening your personal brand.

As you think about your career in the real estate and/or construction industry, consider how you'll continue to build your success. The first step — assess your foundation. Is anything missing? Do you need to develop stronger professional relationships? Do you need experts to call on when you need information? Do you need to connect more with others in your industry and in your community?

As a 33-year veteran of the mortgage and real estate industries, I can say that the answer to all of those questions is a strong "yes."

Think of it and remember it this way: A solid foundation is the only way to have long-term success, whether you're building a structure or your career. Work just as hard building one as you would the other.

Mike Child is vice president and residential construction sales manager for Bank of Utah in Utah.



ETHICAL

+

RELIABLE

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## EXPERIENCE UTAH'S OWN, WHILE BUILDING UP UTAH'S MULTI-HOUSING COMMUNITY

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# HOMEBUILDERS – SOUTHERN UTAH

Ranked by Total Value of Units Built



	Company Name Address	Phone Web	Units Built January thru June 2022	Permit Count	Total Value of Units Built	Average Value of Units
1	<b>Cole West Home LLC</b> 2250 N. Coral Canyon Blvd., Ste. 200, Washington, UT 84780	435-773-2288 colewest.com	112	111	\$21M	\$189,198
2	<b>D R Horton</b> 12351 S. Gateway Park Place, Draper, UT 84020	801-571-7101 www.drhorton.com	102	102	\$20.31M	\$199,113
3	<b>Alex Meisner Construction</b> 2160 W. Cedar Hills Drive, Cedar City, UT 84720	435-531-9688 alexmeisner.com	73	73	\$18.41M	\$252,275
4	<b>Ence Homes</b> 619 S. Bluff St., Tower 2, St. George, UT 84770	435-628-0936 encehomes.com	90	90	\$17.35M	\$192,798
4	<b>Salisbury Homes</b> 494 W. 1300 N., Springville, UT 84663	801-491-9091 alwaysaffordablehomes.com	87	87	\$17.35M	\$192,468
6	<b>New Trend Construction Inc</b> P.O. Box 1704, St. George, UT 84771	435-632-6673 newtrendconstruction.com	44	44	\$10.94M	\$248,658
7	<b>Holmes Homes Inc.</b> 126 W. Seago Lily Drive, Sandy, UT 84070	801-572-6363 holmeshomes.com	48	45	\$10.05M	\$223,383
8	<b>Wasatch Commercial Builders</b> 1820 W. 2300 S., Ste. 100, West Valley City, UT 84119	801-961-1002 wasatchcb.com	44	44	\$8.971M	\$204,000
9	<b>Ivory Homes</b> 1611 E. 2450 S., No. 4A, Washington, UT 84780	435-986-6900 ivoryhomes.com	38	38	\$8.73M	\$229,666
10	<b>Stewart Enterprises LC</b> 720 S. River Road, Ste. B110, St. George, UT 84790	435-703-4302 *	52	42	\$8.58M	\$204,239
11	<b>S&amp;S Homes</b> 1363 E. 170 S., Ste. 301, St. George, UT 84790	435-628-1904 sshomes.info	28	28	\$6.22M	\$222,213
12	<b>T-Lyle Development LLC</b> 355 Count Fleet Road, St. George, UT 84790	435-669-7349 *	31	31	\$6.02M	\$194,346
12	<b>Carter Pacific Builders LLC</b> 809 W. Riordan Road, Ste. 100-230, Flagstaff, AZ 86001	435-817-4135 carterpacificbuilders.com	40	40	\$6.02M	\$150,522
14	<b>Sun River Construction</b> 1404 Sunriver Parkway, Ste. 200, St. George, UT 84790	435-673-4300 sunriver.com	30	30	\$6M	\$200,000
15	<b>S&amp;S Construction</b> 1353 W. 170 S., Ste. 301, St. George, UT 84770	435-628-1904 sshomes.info	23	23	\$5.53M	\$240,556
16	<b>Sullivan Homes</b> 558 E. Riverside Drive, Ste. 102, St. George, UT 84790	435-680-2971 sullivan-homes.com	17	17	\$5.21M	\$306,739
17	<b>Tri-State Ventures-Utah LLC</b> 2693 S. 120 E., St. George, UT 84790	435-673-3335 *	26	26	\$5.19M	\$199,724
18	<b>Interstate Homes LLC</b> 52 S. 850 W., No. 202-A, Hurricane, UT 84737	143-586-2208 myinterstatehome.com	23	23	\$4.39M	\$190,898
19	<b>Visionary Homes</b> 1506 S. Silicon Way, Ste. 3A, St. George, UT 84770	435-770-0758 roperbuildings.com	18	18	\$3.6M	\$200,281
20	<b>Immaculate Homes</b> 321 N. Mall Drive, Ste. T102, St. George, UT 84790	435-715-5151 immaculatehomes.net	9	9	\$3.58M	\$398,158
21	<b>Velocity Homes</b> 695 W. 200 N., Cedar City, UT 84720	435-586-0843 velocitybuilders.com	16	16	\$3.5M	\$218,849
22	<b>Nielsen Contracting LLC</b> 197 N. 580 W., Monroe, UT 84754	435-253-0724 nielsencontractingutah.com	13	13	\$3.39M	\$261,113
23	<b>American Heritage Homes</b> P.O. Box 669, Washington, UT 84780	435-272-2824 ahhomes.com	15	15	\$3.28M	\$218,468
24	<b>Bear-O Companies</b> P.O. Box 62, Washington, UT 84780	435-574-9119 *	14	14	\$3.11M	\$222,499
25	<b>Sunwood Homes of Southern Utah</b> 440 S. Nichols Peak Road, Washington, UT 84780	435-256-3034 mysunwoodhomes.com	16	16	\$3.04M	\$190,195



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# MAJOR OFFICE PARKS

Listed in Alphabetical Order



Office Park Name & Address	Phone Web	Rent Per Square Foot	Total Acres	Total Buildings	Major Utah Tenants	Top Executive
<b>136 Center</b> 13693 S. 200 W. Draper, UT 84020	801-527-4781 boyercompany.com	*	25	2+	Dealertrack, Divvy	Jake Boyer, CEO The Boyer Company
<b>Airport Technology Park</b> 640 N. 2200 W. SLC, UT 84116	415-391-8300 drawbridgerealty.com	\$16.33*	78.81*	8*	L-3 Communications	Mark Whiting Drawbridge Realty
<b>Centrepoint Building B &amp; C</b> 1885 and 1895 W. 2100 S. SLC, UT 84119	801.869.8025 cbre.us/properties/ properties-for-lease	Bldg B– \$16.50 NNN Bldg C– \$18.50 NNN	Bldg B– 60,000 SF Bldg C– 60,000 SF	2	*	Scott Wilmarth CBRE
<b>Falcon Hill Aerospace Park</b> Dogwood Ave. HAFB, UT 84056	801-485-7770 woodburycorp.com	*	550	12	Northrup Grumman, BAE, Boeing, Lockheed Martin	Taylor Woodbury Woodbury Corp.
<b>Innovation Campus– Utah State University</b> Research Park Way Logan, UT 84341	801-485-7770 woodburycorp.com	*	30	13	Space Dynamics Lab, Utah State University, Vivint, Inovar	Taylor Woodbury Woodbury Corp.
<b>Lehi Block</b> 2100 N. I-15 Lehi, UT 84043	801-527-4781 boyercompany.com	*	30	1+	Weave	Nate Boyer, President The Boyer Company
<b>Lehi Spectrum</b> 1650 Digital Drive Lehi, UT 84043	801-527-4781 boyercompany.com	*	15	2	Podium Buildings I & II	Jake Boyer, CEO The Boyer Company
<b>Lone Peak Center Campus</b> 11781 S., 11814 S., 11778 S., 11734 S. and 11850 S. Election Road; 170 W., 180 W. and 147 W. Election Road Draper, UT 84020	415-591-9900 lpccampus.com	\$28-\$28.50	30	8	*	Kenneth Baber MSB Real Estate
<b>Northpointe Business Park A</b> 1276 S. 820 E. American Fork, UT 84003	801-869-8028 cbre.us/properties	\$19.75/RSF, Full Service	25,623 SF	1	*	James Mecham CBRE
<b>Northpointe Business Park B</b> 752 E. 1180 S. American Fork, UT 84003	801-869-8028 cbre.us/properties	\$19.75/RSF, Full Service	20,349 SF	1	*	James Mecham CBRE
<b>Old Mill Corporate Center</b> 6322–6350 S. 3000 E. SLC, UT 84121	801-944-7722 oldmillcorp.com	\$24-\$28 NNN (OpEx est. at \$9)	18	4	MasterControl, Instructure, JetBlue, Navitaire, Bose	Richard Beckstrand Beckstrand & Assoc.
<b>Old Mill Corporate Center</b> 6330 S. 3000 E. Cottonwood Heights, UT 84121	801-869-8009 cbre.us/properties	\$24.00/RSF, NNN	Bldg 1: 29,414 SF Bldg 2: 37,859 SF Bldg 5: 20,081 SF	3	*	Laurie Adair/Nadia Lety CBRE
<b>The Post District</b> 300 W. to 400 W. 500 S. SLC, UT 84101	801-869-8025 cbre.us	The Post Bldg. \$37.50-\$42.00 FSG A&Z Bldg \$29.00 FSG	Post Bldg: 135,000 SF A&Z Bldg: 36,000 SF	2	A&Z completed Aug. 2020; The Post Bldg. in Q1 2022	Scott Wilmarth
<b>The Pointe</b> 38 E. Scenic Pointe Drive Draper, UT 84020	801-527-4781 boyercompany.com	*	21	3	Health Equity Buildings I, II & III	Jake Boyer, CEO The Boyer Company

# MAJOR OFFICE PARKS (CONTINUED)

Listed in Alphabetical Order



Office Park Name & Address	Phone Web	Rent Per Square Foot	Total Acres	Total Buildings	Major Utah Tenants	Top Executive
<b>Silver Creek Business Park</b> 6447 Pace Frontage Road Park City, UT 84098	435-655-9068 scbp.com	\$20 NNN	40	13	Sherwin Williams Paint, Ferguson Plumbing Supply	Robert Holmes Ronald J. Sharp Properties
<b>Sorenson Research Park 7</b> 4246 S. Riverboat Road Taylorsville, UT 84123	801-869-8008 cbre.us/properties	\$21-23/RSF, Full Service	33,201 SF	1	*	Eric Smith CBRE
<b>South Towne Corporate Center</b> 150-200 W. Civic Center Drive Sandy, UT 84070	801-869-8025 cbre.us	Contact for Details	Bldg 1: 123,980 SF Bldg 2: 124,000 SF	2	E*Trade	Scott Wilmarth CBRE
<b>Traverse Ridge Center III</b> 3300 N. Triumph Blvd. Lehi, UT 84043	801-869-8008 properties.cbre.us/ traverse-ridge-center-iii	\$28-\$30	22	3	SolarWinds, Microsoft, LifeVantage, Serenity Mental Health, Regus, Oracle America	MaKellun Johnson CBRE
<b>Traverse Ridge Corporate Center</b> 3450 Triumph Blvd. Lehi UT 84043	801-317-8100 perrycommercial.net	\$28-\$31	20	3	Microsoft, Oracle, Solarwinds, Regus, LifeVantage	Matthew T. Swain Perry Commercial
<b>Traverse Ridge East</b> 1260 W. Traverse Pkwy. Lehi, UT 84043	801-869-8008 cbre.us/properties	Contact for Details	Bldg 1: 150,000 SF Bldg 2: 150,000 SF Bldg 3: 150,000 SF	3	N/A—Planned development	MaKellun Johnson CBRE
<b>Union Business Park</b> 1225 E., 1265 E. & 1275 E. Fort Union Blvd. Midvale, UT 84047	801-869-8008 cbre.us/properties	\$21-\$22/RSF, FSG	Bldg 1: 34,500 SF Bldg 2: 48,000 SF Bldg 3: 27,000 SF	3	American Pacific Mortgage, Horrocks Engineers, Dynamic Physical Therapy, Axia Home Loans	MaKellun Johnson CBRE
<b>University Place</b> State Street & University Parkway Orem, UT 84097	801-485-7770 woodburycorp.com	\$30	120	1 complete, 1 under construction, 3+ planned	NorthStar, Sykes	Taylor Woodbury Woodbury Corp.
<b>University of Utah Research Park</b> 505 Wakara Way SLC, UT 84108	801-485-7770 woodburycorp.com	\$25-40	32	7	Wasatch Advisors, University of Utah, Recursion, BioFire	Taylor Woodbury Woodbury Corp.
<b>Utah Valley Business Park</b> 734 Utah Valley Drive American Fork, UT 84003	801-485-7770 woodburycorp.com	\$20	25	8	DOMO, PerkinElmer, eLearning Brothers, Dish Network	Taylor Woodbury Woodbury Corp.
<b>Vista Station Draper</b> Vista Station Blvd. Draper, UT 84020	801-527-4781 boyercompany.com	*	175	11	Tesla, Jet, Thumbtack, 1-800 Contacts, EMC/Dell, Alliance Data	Nate Boyer, President The Boyer Company

\*Did not disclose. Please note that some firms chose not to respond, or failed to respond in time to our inquiries. All rights reserved. Copyright 2022 by Enterprise Newspaper Group. The Enterprise strives for accuracy in its list publications. If you see errors or omissions in this list, please contact us at lists@slenterprise.com.



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